

Total Cost of Ownership

QUALITY | SERVICE | ROI

We maintain this focus through five value propositions.

WHY IMMEDIA?

As Arizona's premier workplace technology solutions provider, we approach every project with a Total Cost of Ownership (TCO) mindset to ensure our clients not only get the highest levels of quality and service but also get the most out of their investment.



USABILITY

We ensure that all our installed solutions are designed to disappear into the routine of your everyday life.



CERTIFICATION

We perform a proprietary pass/fail certification on every piece of equipment that exceeds the only 2 ANSI standards that manage the AV industry & guarantees original intent for use.



TRAINING

We partner with you to ensure at least 1 person in every meeting has the knowledge to make your technology perform impeccably.



QUALITY

We only specify equipment from manufacturers with a proven track record or equipment that has been thoroughly vetted in our own office by our tech team.



SERVICE

We never settle for simply satisfied customers; we also strive for loyalty. This is why we have the fastest response times and highest-rated support personnel in Arizona