GREAT FUTURES START HERE.
**MISSION**

Our mission is to **inspire and enable** all young people, especially those from disadvantaged circumstances, to realize their full potential as productive, responsible, and caring citizens.

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**Membership Profile**

**Average Daily Attendance (ADA)**
More than 1,200 in the school year
Over 1,370 in the summer

**Total Youth Served**
More than 17,200 total youth served

**Gender**
55% male, 45% female

**Ethnicity of Membership**
28% African–American
25% Latino(a)
18% Asian
15% Caucasian
13% Multi–Racial
1% Other

**Facts**

**Founded:** 1891

Nine Clubhouses located in the neighborhoods with the fewest resources, plus Camp Mendocino – our residential summer camp in Mendocino County

100% of all individual gifts donated to Boys & Girls Clubs of San Francisco go directly toward programs for Clubhouse members

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**CORE BELIEF:**

We believe that young people will achieve extraordinary things when they are provided with high quality programs and facilities in an environment that promotes respect, responsibility and fun.
Welcome.

Are you ready…are you ready to take the next step in life? Is it college? A trade school? Do you want to go directly into the workforce? These are some of the many questions we ask our teens — literally every day. We’re clear what our role is: to ensure our members are “Ready for Life” by the time they leave us at age 18. This starts in elementary school, moves to middle school, and continues through high school graduation.

Teens like, Esteffany Calderon, Jackie Fuller, Jezi Corea, Illeana Moncada, Cecilia Luna, Demena Page, Ivanna Carroll, Joseph Armijo, Antonio Vasquez, to name just a few, are the best indication of the contribution Boys & Girls Clubs of San Francisco makes to the lives of youth and families, and how we positively impact our neighborhoods and our city. These young people, and so many more, credit Boys & Girls Clubs of San Francisco with being a constant source of support and guidance in their lives — especially when the road ahead was darkest and most uncertain.

Boys & Girls Clubs of San Francisco continues to adapt its programs and services to meet the needs of today’s youth. From internships and career exposure events at leading Bay Area companies, to jobs at the Clubhouses and Camp, to professional tutoring, college tours, scholarships, nutrition programs, physical fitness and outdoor education, Boys & Girls Clubs of San Francisco gives kids choices… and the support they need to make sound decisions.

We are proud of the work that Boys & Girls Clubs of San Francisco did in 2011, and we are grateful to our donors, volunteers and staff for making our work with young people possible. In the pages that follow you will learn more about the programs we offered this year and meet some of the young people who are succeeding as a result of our work.

On behalf of our Board of Governors, our Trustees, and our staff, we thank you and ask for your continued support.

Sincerely,

Larry Nibbi

Rob Connolly

Board Chair

President
Camp Mendocino Celebrates 80 Years
In 2011, Camp Mendocino celebrated its 80th anniversary and its commitment to giving youth a chance to escape their urban environments and experience nature. BGCSF also themed its Annual Gala towards Camp’s 80th anniversary, honoring our historic friendship with The Guardsmen. The event was a huge success, raising more than $600,000 and attracting over 430 guests!

Green Initiative Development: LEED Certification
Boys & Girls Clubs of San Francisco boldly stepped up to the challenges and opportunities that come with Green design and operation, and began the process of achieving LEED Gold status for our Mission Clubhouse. BGCSF is one of only four Boys & Girls Clubs in the country that operates as a Green Building! We are proud to be leading the way!

National Recognition
BGCSF was again recognized nationally for outstanding programs and strong marketing efforts. This year, Sunnydale Clubhouse’s Grass Roots Reading program was awarded second place in the Education & Career Development category of the National Program Excellence competition. This is our eighth National Program Excellence award in five years! We also received a Silver Marketing & Communications (MAC) Award.

President Obama Event
Thanks to generous Board members, over 35 BGCSF members got the opportunity to attend a fundraising event in San Francisco featuring President Barack Obama. The youth documented their thoughts before the event and created a video about the opportunity, including what they would say to the President if they met him. They took photos and tweeted from the event, and a few even had the chance to shake hands with the Commander-In-Chief! Check-out the video on our YouTube channel: www.youtube.com/bgcsf

49ers tight end Vernon Davis spent an afternoon with members of the Tenderloin Clubhouse talking about his career path in sports and passion for art. He even helped the kids finish an outdoor mural.

Thanks to Bank of America, BGCSF’s Jr. Giants team was invited to enjoy the San Francisco Giants game on May 22, 2011. Youth were stationed on the field and had the opportunity to meet the starting lineup.

We Care is part of a long-time partnership between design firm Herman Miller and BGCSF in which volunteers help spread holiday cheer to over 250 San Francisco youth through fun arts & crafts activities.
In 2011, we awarded our graduating seniors a total of $51,000 in BGCSF scholarships. Through partnerships with other organizations, we linked our members to an additional $95,000 in scholarship funding. All teens were selected based on their leadership, community engagement and academic success.

Third Annual Charles Schwab Youth of the Year Luncheon
Boys & Girls Clubs of San Francisco named Jezi Correa, a 12-year member of the Mission Clubhouse and 8-year participant at Camp Mendocino, as its 2011 Citywide Charles Schwab Youth of the Year. The announcement was made during the organization’s third annual Charles Schwab Youth of the Year Luncheon and raised over $300,000 in revenue plus another $50,000 towards college scholarships. Jezi advanced to become Northern California Youth of the Year!

BGCSF Ramps Up Social Media Presence
Boys & Girls Clubs of San Francisco has transformed its online presence. In addition to our two recently launched websites (www.kidsclub.org and www.campmendocino.org), BGCSF has a newly improved social media platform which includes YouTube, Twitter, Facebook and 2 blogs — written from staff’s perspective on the latest news and happenings at the Clubs and Camp Mendocino. Visit our website to stay connected!

Visitacion Valley Clubhouse Moves
BGCSF relocated the Visitacion Valley Clubhouse in 2011 to 251 Leland Avenue, a facility owned by San Francisco Recreation & Parks. The new Club has a spacious outdoor field and playground. The Club also utilizes space at the Visitacion Valley Elementary School down the street, as well as the newly renovated Visitacion Valley Public Library.

BGCSF was selected for a story on NBC’s The Today Show. The segment featured a visit from Alice Waters of the Edible Schoolyard Foundation, Today Show correspondent Jenna Bush and actor Jake Gyllenhaal.

This year, Camp Mendocino instituted its first year-round program called Camp to College, where teens get support in preparing for postsecondary education through monthly workshops.
BOYS & GIRLS CLUBS OF SAN FRANCISCO:

Outcomes

Academic Success: BE SMART

Surnetta, a freshman at Galileo High School, was offered a Teen Staff position at Ernest Ingold. In order to be a Teen Staff, however, members must maintain a minimum 2.0 GPA. When her GPA slipped to a 1.5, Surnetta was put on probation and required to attend free tutoring three times a week. After several months of tutoring, her grades began to improve and she returned to her Teen Staff position. Participating in teen programming, receiving tutoring and holding a Teen Staff position has allowed Surnetta to blossom socially and academically. Currently, she has a 2.5 GPA and is working on achieving a 3.0 by the end of the semester!

96% of our core seniors graduated from high school, all of which are college-bound. Plus, $61K was awarded in scholarship money to 14 of the college-bound seniors.

Only 6% of BGCSF members missed more than eight days of school versus 28% for all kids in SF County.

96% of our members progressed to the next grade on time (2,329 members measured).

* Missing eight days of school or less is a leading indicator of academic success.

Healthy Lifestyles: BE HEALTHY

As a way to encourage youth to develop an interest in healthy cooking and gardening, the Willie Mays Clubhouse started a program called Pizza on the Point. During this program youth learn the basics in pizza making, but as a way to spice it up and make pizza a healthier option — youth get to pick fresh vegetables out of the Edible Schoolyard to use as pizza toppings. Ariel Lewis never used to eat vegetables on her pizza until she found out that they were grown in the garden; now she loves them! Every pizza in the program is made with whole wheat flour and includes some vegetable harvested from the garden. This is a much healthier way for our members to enjoy pizza and teaches them how to incorporate vegetables into their diet!

Increased physical activity participation by 10%

95% of members participating in cooking programs said they liked vegetables more than when they started.

75% of participants in the Healthy Relationships Workshops stated that they now have the ability & knowledge to practice behaviors that reduce the risk of pregnancy and prevent HIV/STD.
Boys & Girls Clubs of San Francisco is focused on getting kids “Ready for Life” by age 18. Whether its leadership development, opportunities in the arts and sports, homework help, or volunteering in the community, our youth members are learning to do better in school, stay physically fit, make healthier food choices, and prepare for the workforce. These are the skills they need to **BE GREAT!**

**Good Character & Community Engagement: BE A LEADER**

All nine Clubhouses and Camp Mendocino participate in community service projects as a way to build strong character, improve leadership skills and positively impact their community. In 2011, our members volunteered over 27,000 hours! **Camp Mendocino** led the way during the summer with over 6,000 hours. Campers spent time serving in the dining hall, gardening, and working on Camp beautification projects. Teens in the Leaders in Training program provide a large number of those volunteer hours, reaching up to over 100 in just a single day! Jezi Correa, LIT and Camp’s 2011 Youth of the Year, alone contributed over 1,000 hours to Camp!

Our members provided over **27,000** hours of community service to their Clubs and communities

**96%** of Keystone Club (youth leadership program) members felt like their ideas were important to other Club members and that their opinions mattered

**95%** of Keystone members felt like they had an active role in decisions that were made by their Club

**Job Readiness with Earning Potential: BE PREPARED**

August started volunteering with BGCSF at the Excelsior Clubhouse in the 11th grade. He immediately fell in love with the environment and the job at hand. He discovered he had a passion for working with kids, which led him to apply to the Teen Staff Program. As Teen Staff, August participated in all Club activities and was someone other Teen Staff looked up to. His strong work ethic and professional development eventually earned him the Citywide Teen Staff Scholarship! Now a Sophomore at San Jose State, August stays connected to the Club for college support and leads on internships.

**Over 200** teens participated in 19 BGCSF Career Exposure events

**90%** of youth stated that working at the Club helped improve their ability to coordinate tasks and schedules

**100%** of our outgoing teen staff have transition plans outlining short & long term goals
Foundation & Government Partners

Boys & Girls Clubs of San Francisco partners with some of the most innovative, influential and generous organizations and government agencies. We are extremely grateful for their commitment and support.

**Bank of America**

Bank of America is committed to creating meaningful change in San Francisco through their philanthropic efforts and corporate volunteerism. They invested in our youth workforce development programs with the goal of advancing economic opportunity in the communities we both serve. The B of A Student Leaders Program is also hosted at BGCSF. Five local high school students spend an eight-week paid internship with us gaining valuable civic, social and business leadership skills.

**Charles Schwab & Co.**

Once again Charles Schwab & Co. was the Presenting Sponsor of our annual Youth of the Year event in January. Giving our members practical money management skills through their Money Matters curriculum is another important way Charles Schwab & Co. directly supports our Club members.

**Department of Children, Youth and their Families (DCYF)**

Focused exclusively on ensuring the city’s young people become healthy, productive and valued community partners, DCYF remains the largest and most influential public funding agency for BGCSF. Through DCYF support for our after school programs, summer and school break activities, teen programs, and case management, we are able to serve over 17,000 youth every year.

**The Gap Foundation**

The Gap Foundation shares our goals of improving and nurturing the lives of children and youth living in conditions of need, hardship and distress. It is the desire of the Gap Foundation to “stand in the gap” for disadvantaged children. Gap Inc. volunteers, a generous grant for Career Launch, and executive coaching are all areas of partnership.

**The Guardsmen**

The Guardsmen has been supporting Camp Mendocino since 1947. Hundreds of our Club members attend Camp through sponsorship from The Guardsmen, and only with their major support can most of our campers enjoy summer in the redwood forest. The Guardsmen make significant differences in the lives of at-risk youth.

**San Francisco Community Challenge Grant Program (CCGP)**

Formerly known as the Neighborhood Beautification Fund, the CCGP provides matching grants to local residents, businesses, non-profits and other community groups to make physical improvements to their neighborhoods. We were awarded a grant to enhance the Edible Schoolyard at Hunters Point, an organic teaching garden at the Willie Mays Boys & Girls Club, as a way to expand the Club’s health & life skills programs.

**San Francisco Housing Authority**

The San Francisco Housing Authority provided much needed funding support for youth residents of public housing during the summer of 2011. This generous grant allowed our Clubs to provide exemplary academic activities to avoid summer learning loss, a wide variety of sports & fitness programs, and job readiness for Club teens.

**The Bechtel Foundation**

The Bechtel Foundation works closely with Boys & Girls Clubs of San Francisco to create extraordinary character-building programs for the youth at our Sunnydale Club and at Camp Mendocino. We share the belief that all young people are capable of making positive choices and becoming active citizens. The investment in the Sunnydale Club included the transformation of an abandoned outdoor area into a beautiful garden and the investment in Camp helped us complete several significant capital projects.

**Treasure Island Development Authority (TIDA)**

TIDA is responsible for the long-term redevelopment of Treasure Island. Boys & Girls Clubs of San Francisco’s Treasure Island Clubhouse is recognized as a dedicated TIDA partner, ensuring the youth on the Island are given the resources they need to develop into healthy, responsible individuals. TIDA provides valuable grant support, as well as special events for youth.

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The corporate community has embraced Boys & Girls Clubs of San Francisco with their generosity, in-kind gifts and human capital to support our Clubs and members. These are some of our most generous supporters this fiscal year:

**Macy’s West:** BGCSF is among the beneficiaries of Thanks for Sharing — Macy’s annual holiday campaign supporting community based organizations. For the duration of the campaign, Macy’s matches a portion of customer contributions to provide financial support for programming at our Clubs such as those focused on academic success. Additionally, Macy’s matches contributions made by their employees to double their impact in supporting our Clubs year-round!

**Microsoft:** Microsoft’s financial support has helped to expand a college-bound culture throughout our Clubs. Last spring, Microsoft underwrote our annual College Tour which provided 50 teens the opportunity to visit three college campuses outside of the Bay Area. Microsoft’s support of our technology programming ensures our members have the opportunity to develop 21st century skills through these fun and educational programs.

**Nibbi Brothers General Contractors:** Over the past ten years, Nibbi Brothers has provided numerous pro-bono professional services, as well as leadership on our Board of Governors. They have generously supported our on-going Capital Campaign and operating fund each year. Additionally, they created a college scholarship to support 20 members each year.

**Sports Basement:** In addition to sponsoring our Annual Gala, Sports Basement creates partnership opportunities which provide funding for our programs through in-store promotions and vendor relationships. Whether it is a donation of water bottles for a Camp session or headlamps for donor gifts used at our Gala’s “Fund-the-Need” auction, Sports Basement has always stepped in to lend a hand.

**Corporate Partners**
The final major project in our Brighter Futures Capital Campaign is replacing our Ernest Ingold Clubhouse. By moving to the Western Addition, BGCSF will expand its services to neighborhood youth. The Club plans to have a high school-size gym, a competition-size pool, learning center, arts room and dedicated space for teens. The goal is to have an average daily attendance of 200+ youth, ages 6 to 18.

Throughout the year, staff leaders conducted focus groups with parents and Club members — to discuss the best location and services for our Club members. The Club decided to buy a parcel of land at Fulton and Gough. The San Francisco Board of Supervisors supported that idea by voting to sell the land to BGCSF (11-0). Building the new Club at this site will take more than three years to complete.
Many tremendous enhancements were made at Camp Mendocino this year. We completed renovation on two new camper bathrooms, installed a new energy-efficient generator, replaced the dining hall roof and installed operable skylights, made upgrades to the arts & crafts center, added staff housing and completed the last phase of the Camp garden project. Over the next year, Camp Mendocino will focus its efforts on building the Guardsmen Lodge, a canteen, infirmary, and staff quarters. Camp will also be adding a new teen center, and will make further upgrades to all other activity centers.
Gifts received during fiscal year October 2010 to September 2011

**Thank You, Donors**

**$500,000 +**
- Department of Children, Youth & Their Families – SF

**100,000–499,999**
- Bank of America Foundation
- Bob and Dana Emery
- Boys & Girls Clubs of America
- California State Department of Education
- Frank A. Campini Foundation
- The David B. Gold Foundation
- The Guardsmen
- San Francisco Housing Authority
- S. D. Bechtel, Jr. Foundation
- Robert and Suzanne Smith
- Treasure Island Development Authority
- U. S. Department of Justice – Office of Justice Programs

**80,000–99,999**
- Mrs. Donald G. Fisher
- Gap Foundation
- Lowe’s of San Francisco
- National Military Family Association
- The Charles Schwab Foundation
- Silver Giving Foundation
- Andrew and Elizabeth Spokes
- Woodlawn Foundation

**50,000–99,999**
- Cathy and Sandy Dean
- Mike Dovey
- Eastdil Secured
- Ernst & Young LLP
- The Eucalyptus Foundation
- First Republic Bank
- Franklin Advisors
- Robert Friend
- The William G. Gilmore Foundation
- Guittard Chocolate Company
- Hudson Pacific Properties
- iShares
- Kevin and Karen Johnson
- Jones Lang LaSalle Americas
- Kate and Tom Klein
- LBA Realty
- Macy’s Foundation
- Diane M. Martin
- Leigh and Bill Matthes
- Stephanie Mellin
- Microsoft Corporation
- Anna and Mason Morfit
- Susan and Bill Oberndorf
- The Robert and Helen Odell Fund
- Pacific Youth Foundation
- Su-Moon C. Paik and Robert M. Brown
- Pircher, Nichols & Meeks
- PricewaterhouseCoopers LLP
- Rearden Heights Associates, L.P.
- The San Francisco Foundation
- San Francisco Forty-Niners Foundation
- SF Community Challenge Grant
- S.H. Cowell Foundation
- Stanley S. Langendorf Foundation
- The Stocker Foundation
- Sweet & Baker Insurance Brokers, Inc
- Chintu Gudiya Foundation
- Tides Foundation
- TPG Capital, L.P.
- Steven and Grace Voorhis
- Robert Weltman
- Anonymous (2)

**5,000–9,999**
- Linda Rosenberg Ach and Andrew Ach
- Allen Matskins Leck Gamble Mallory & Natsis LLP
- Les and Bonnie Andersen
- Richard Beleson
- Gary, Cynthia, and Brooke Bengier
- John and Lurline Bickel
- Shelby and Carol Bonnie
- Brunswick Group, LLC
- BTIG, LLC
- Roger Bulosan
- John and Barbara Callander
- Peter and Lynn Callander
- Daniel Carroll and Stasia Obremsky
- Todd and Sue Carter
- Mitchell Cohen
- David and Susan Cumming
- Kristine Johnson and Tim Dattels
- Casper and Margaret de Clercq
- Deloitte
- Joseph F. Downes
- Effie Hayford Wilson and Odell Wilson Fund
- Christian and Jacqueline Erdman
- William and Sakurako Fisher
- Chris and Jaclyn Gallo
- Gap Foundation Gift Match Program
- GE Capital Real Estate
- Google
- Alison and John Hawkins
- The Hellman Family Foundation
- Christopher and Deirdre Hockett
- Leroy and Daisy Hogg
- Bill and Lynda Hutton
- Innovative Packaging Solutions
- KPMG
- The Lalanne Family
- Lautze & Lautze
- Gordon and Joan Marks
- Thomas and Robin Mattimore
- William and Marie McGlashan
- Mark and Hilary McNerney
- Mervyn L. Brenner Foundation
- MetroPCS Wireless Inc.
- Deborah Lee Minor
- Jason and Jessica Moment
- Monique and Charles Moore
- Morgan Stanley
- Robert and Cristina Morris
- Nibbi Brothers General Contractors
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- Michael O’Leary
- Odenberg, Ullakko, Muranishi & Co. LLP
- The Olympic Club
- Paramount Group, Inc.
- Charles Pohl and Eve Niquette
- Dan and Victoria Prendergast
- William and Eva Price
- RMW Architecture and Interior Design
- Arthur and Toni Rembe Rock
- Chris and Stephanie Roeder
- Rand Rosenberg and Ellen Takayama
- Salesforce.com Foundation
- San Francisco Security Traders Association, Inc.
- Samsone Partners
- See’s Candies, Inc.
- Laura and Greg Spivy
- Starwood Capital Group Management, LLC
- Strada Acquisitions III, LLC
- The Tarr Family Charitable Foundation
- TMG Partners
- Timothy Treadway
- Susan and David Tunnell
- University of Phoenix
- URS Corporation
- Visa, USA
- Walter S. Johnson Foundation
- Watershed Asset Management, L.L.C.
- Paul and Anne Maria Wattis
- Wetherby Asset Management
- Willy Bietak Productions, Inc.
- Joseph N. Wineroth
- Woodruff-Sawyer & Company
- Insurance Services

**10,000–24,999**
- Advent Software, Inc.
- Gary and Delores Arabian
- Atmos Foundation
- Katherine August-deWilde and David deWilde
- Avery-Fuller-Welch Children’s Foundation
- Bay Area Sports Hall of Fame & The Youth Fund
- The CAC Group
- Clark and Elizabeth Callander
- Cassidy Turley BT Commercial
- James and Phyllis Coulter
- Jill Cowan and Stephen Davis
- Crown Family Philanthropies
- John and Barbara Callander
- Peter and Lynn Callander
- Daniel Carroll and Stasia Obremsky
- Todd and Sue Carter
- Mitchell Cohen
- David and Susan Cumming
- Kristine Johnson and Tim Dattels
- Casper and Margaret de Clercq
- Deloitte
- Joseph F. Downes
- Effie Hayford Wilson and Odell Wilson Fund
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- William and Sakurako Fisher
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- Leroy and Daisy Hogg
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- Innovative Packaging Solutions
- KPMG
- The Lalanne Family
- Lautze & Lautze
- Gordon and Joan Marks
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- Walter S. Johnson Foundation
- Watershed Asset Management, L.L.C.
- Paul and Anne Maria Wattis
- Wetherby Asset Management
- Willy Bietak Productions, Inc.
- Joseph N. Wineroth
- Woodruff-Sawyer & Company
- Insurance Services
1,000–4,999
3M Orthodontic Products
Douglas and Nancy Abbey
Mark Albert
Ronald and Shirley Anderson
Phil and Whitney Arnatou
Thomas and Roulhac Austin
Sarah Bachman and Ray Wells
Alison Badrous
Laurence and Pamela Baer
Christi Baker
Marc Baluda
Ted Bartlett and Donna Hoghooghi
Will Bartlett
Glenn and Sandra Bauer
Beacon Capital Partners
Mr. Keith C. Belling
Burton and Joan Berry
Bewley–Motluk Charitable Foundation
Calvin Blankenship
James and Alison Bloom
Parke and Victoria Boneysteele
Vandy and David Boudreau
Brayer Electric Company
Teresa Briggs
John and Ellen Broadhurst
Broadreach Capital Partners
Robert and Kathy Burke
Curtis Burr
Bruce and Barbara Callander
Ken Callander
Lucy Carrico
Dean and Eliza Cash
Catelius Development Corporation
Robert Ceremusak
Jennifer Chazen and Sam Hamilton
Curtis Chan
Todd Chapman
Citi
Clock Four
Dr. Nicholas Cofod
Robert and Barbara Coleman
Ed and Elisa Conlon
Rob and Heather Connolly
Gail Covington
Peter and Dodie Crawford
Brooks and Christine Crawford
CTR Enterprises, Inc.
Anthony and Renee Caturell
Robert and Jane Dais
Peter and Melinda Darbee
George and Kelly Davis
Delfina Restaurant
John and Holly Dissmeyer
DLA Piper, LLP
Erik and Leslie Boyle
Amanda Duckworth and Awie Smit
The Elaine and Vincent Bell Foundation
W. Brewster and Nancy Ely
Douglas M. Engelman
Environmental Resource Solutions, Inc.
F. Rodgers Specialty Contractor, Inc.
Jenna and Steve Feinberg
Dr. Robert Field
FirstGiving
John H. N. Fisher & Jennifer Caldwell
Greg and Julie Flynn
Tully and Elise Friedman
Friends of BGCSF
Theo Schwabacher and Michael Gallagher
Alison Geballe
Mona Geller
Gensler
Rip and Audrey Gerber
Marcia and John Goldman
Cathy Greenwold
Holly Hagens
Harry and Kathleen Haigood
Phil and Maurine Halperin
Hanford Freund & Company
Marka V. Hansen
Deborah Harmon
Ann Hatch
Erin and Stephen Hawthornthwaite
George Hecht
Heffernan Group Foundation
Mick and Sabrina Helfman
Alice Huang
John and Jackie Hullar
George and Leslie Hume
Indochinese Housing Development Corporation
Gary Jackson
Liz Hume and Jay Jacobs
Bradford and Dorothy Jeffries
Katharine Johnson
Robert and Kelly Kaplan
Johnny Karwan
Jack and Irene Kaus
James and Suzanne Keenan
Walter and Susan Keenan
Keesal Young & Logan
Nancy Kellerman
Carolyn Klebanoff and Fred Cohen
Kathy Bole and Paul Klingenstein
Eileen and John Kramer
Kim and Jason Krotts
Kristina Wollan and Jonathan R. Lacey
Monica Landry
Roger and Susan Lazarus
Level Construction Supply
Charles Linehan
Susan and Andrew Livingston
D.K. Loa
Coltrane and Christopher Lord
Lorman Education Services
Lucasfilm Ltd.
Robert Lurie
Bob and Mary Louise Maier
John and Linda Maillard
Arnie and Annabel McClellan
John and Carol McDonnell
McGuire Real Estate
McKesson Corporation
Anthony and Celeste Meier
Richard and Joanne Mendelson
The Middle Passage Foundation
Jim and Stephanie Milligan
Mimi and Peter Haas Fund
Jamie Moldafsky
Mary and Lee Morton
Richard Murphy
Fredric and Denielle Nelson
Thomas and Susan Newmeyer
Larry and Kathy Nibbi
Nixon Peabody, LLP
Richard and Susan Olness
Michael and Anne Parish
John and Ellen Parsons
Bill and Elizabeth Patterson
John and Kathleen Pelusi
Plant Construction Company L.P.
PLUS Foundation
Dan and Lisa Prendergast
Kim and Jeff Qvale
Lorna and Wade Randlett
Samia Rashed
Kerry and Creighton Reed
Bruce and Karin Reeves
Jon Q. and Ann S. Reynolds
Rey Vaden Family Foundation
Lisa and Dan Roberts
Sanford and Jeanne Robertson
Rodney Lough Jr
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Maxine L. Wilson and Michael Dunn

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as of March 1, 2012

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Steve Strandberg
Ted Swindells
Doug Wolf

PRESIDENT
Rob Connolly
## Financial Review

### Revenue

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<td><strong>Total Earned Income</strong></td>
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**TOTAL REVENUE & INCOME**: $8,631,845  $9,907,335

### Expenses

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<td>Program</td>
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<td><strong>Total Expenses</strong></td>
<td>100%</td>
<td>100%</td>
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</tbody>
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**TOTAL EXPENSES**: $8,631,845  $9,907,335

*Special Events not shown separately in 2010–11, shown as related contributed income.
Capital campaign expenses are not included.
Financial Statements audited by Lautze & Lautze at 1/27/12.
BE GENEROUS: Help give our city’s youth the tools and education they need to achieve a Great Future. Donate online to support our Clubs and Camp Mendocino. Consider a recurring gift — an easy way to make automatic monthly donations through your credit card, while helping the organization reach its goals. Making an in-kind donation, is another great way for you to contribute to the organization and help us reduce our costs.

BE A LEADER: Raise money for Boys & Girls Clubs of San Francisco by creating your very own personal fundraising page and setting your own goal. Contact Julie Rickert, VP of Development at 415–445–5480.

BE A BUILDER: Support Boys & Girls Clubs of San Francisco’s Brighter Futures Capital Campaign to ensure all kids, especially those who need us most, have access to our programs and services for the next 30 years.

BE A VOLUNTEER: There are many great volunteer opportunities that allow us to better meet our mission to serve young people. Learn more by calling Erica Perez, Volunteer & Corporate Outreach Manager, at 415–445–5482.

BE A CORPORATE LEADER: Boys & Girls Clubs of San Francisco offers many corporate giving opportunities, from event and program sponsorships, to volunteer experiences that boost employee morale, to workplace giving and corporate matching programs. Show your company’s support for the community. Contact Suzy Varadi, Director of Corporate Giving, at 415–445–5414.

BE CONNECTED: Join our social media platforms. Help us build support by spreading the word about BGCSF to your broader networking base. Visit www.kidsclub.org to stay connected.
Clubhouse Locations

1. **Columbia Park Clubhouse**
   - 450 Guerrero Street
   - San Francisco, CA 94110
   - 415–983–3901

2. **Ernest Ingold Clubhouse**
   - 1950 Page Street
   - San Francisco, CA 94117
   - 415–221–6100

3. **Excelsior Clubhouse**
   - 163 London Street
   - San Francisco, CA 94112
   - 415–334–2582

4. **Mission Clubhouse**
   - 901 Alabama Street
   - San Francisco, CA 94110
   - 415–400–8911

5. **Sunnydale Clubhouse**
   - 1654 Sunnydale Avenue
   - San Francisco, CA 94134
   - 415–584–5028

6. **Tenderloin Clubhouse**
   - 115 Jones Street
   - San Francisco, CA 94102
   - 415–351–3125

7. **Treasure Island Clubhouse**
   - 401 – 13th Street & Avenue E
   - San Francisco, CA 94130
   - 415–362–1383

Additional Locations

**Administrative Office**
- 55 Hawthorne St., Suite 600
- San Francisco, CA 94105
- 415–445–5437
- www.kidsclub.org

**Camp Mendocino**
- P.O. Box 1790
- Fort Bragg, CA 95437
- 415–445–5476
- www.campmendocino.org