GREAT FUTURES START HERE.
Our Mission & Core Belief

OUR MISSION
Our mission is to inspire and enable all young people, especially those from disadvantaged circumstances, to realize their full potential as productive, responsible and caring citizens.

CORE BELIEF
We believe that young people will achieve extraordinary things when they are provided with skilled and caring staff, fun and effective programs, and first-class facilities in an environment that promotes respect, responsibility and fun.

MEMBERSHIP PROFILE

AVERAGE DAILY ATTENDANCE (ADA)
1,418 youth per day

CLUBWIDE MEMBERSHIP
5,996 regular members

TOTAL YOUTH SERVED
16,265 total youth served

GENDER
54% male
46% female

ETHNICITY OF MEMBERSHIP
26% African-American
26% Latino(a)
14% Caucasian
13% Asian
12% Multi-Racial
8% Other

FACTS
Founded: 1891

Boys & Girls Clubs of San Francisco has eight Clubhouses located in neighborhoods with the fewest resources, two-school based sites, and Camp Mendocino, a 2,000-acre residential summer camp.

Annual after-school program fee is $20, with a separate fee ranging from $20 to $50 for our all day summer program.

www.kidscub.org

Letter from the Leadership

Welcome to our 2015 Annual Report. We are grateful for your interest in the critical work of Boys & Girls Clubs of San Francisco (BGCSF). Our Clubhouses, school sites, and Camp Mendocino are special places that celebrate childhood and help youth realize their full potential. Each day after school and all day during the summer, staff help ensure that each young person feels heard, valued, loved and understood.

FY 2015 (October 2014 - September 2015) was a very active year for the organization, highlighted by the opening of the Don Fisher Clubhouse and John N. Callander Administrative Office on Fulton Street in the Fillmore District in January. The transition began in November of 2014 with the closing of the Ernest Ingold Clubhouse on Page Street in the Haight. Former staff and Club alumni, including District 5 Supervisor London Breed, joined current members and staff for a lively celebration at the historic Clubhouse. In December, we were celebrated at the grand opening of the newly renovated Boeddeker Park, where we are the master tenant and lead partner alongside the YMCA, Safe Passage, SF Rec & Park, and SFPSD’s Tenderloin Station. And in February, we hosted U.S. Attorney General Eric Holder at the Willie Mays Clubhouse in Hunters Point.

The best memories of the year are always related to the young people to whom we commit ourselves. Featured on the following pages are stories about four youth who have been very actively involved in our program and have grown in important ways, including the 2015 Citywide Youth of the Year, Carmen Sosa.

2016 marks the 125th Anniversary of BGCSF, a reminder of just how important this organization has been to the life of San Francisco. Since our founding in 1891, each decade brought new challenges and opportunities - some local, some national, and some global. Generation after generation, BGCSF has been a trusted resource for kids and families from marginalized communities. Our alumni are our best spokespeople, consistently telling us things like: “the Club meant everything to me”, “the Club saved my life, no doubt about it”, and “it was the place you wanted to be as a kid… because you didn’t want to miss what was going to happen next!”

We are humbled by the opportunity to serve this great organization. On behalf of the Board of Governors, Trustees, and staff, we thank everyone who contributes their time, talent and financial resources to help make sure that our members are ready for life when they leave us at age 18!

Sincerely,

Bruce Callander
Board Chair

Rob Connolly
President
Everything we do at Boys & Girls Clubs of San Francisco is focused on helping our members achieve **SUCCESS IN LIFE**.

That’s why we provide high-quality programs and support services that allow our members to leave us at age 18 “ready for life.” Our goal is to positively impact the lives of Club members by focusing on these four essential outcomes:

### Success Equation

#### Profiles in Success:
- **Academic Mentoring**
  - Meet Zharia, page 4
- **Rebels Basketball**
  - Meet Jamar, page 5
- **Citywide Creative Arts**
  - Meet Wendy, page 6
- **Career Connect @BGCSF**
  - Meet Carmen, page 7

### Results Highlights

- **306** Jobs were secured by teens
- **89%** of core seniors (83 of 92) were college bound
- **More than 51,000** hours of volunteer services performed by our members
- **99%** of Career Connect @BGCSF teens (146 of 148) said they feel more confident in their professional skills because of our Career Launch program
- **98%** of 12th graders (56 of 57) who participated in our College Prep program are college bound
- **$1.3 million** We linked our youth to more than $1.3 million in college scholarships, including athletic scholarships
- **1,418** Youth served per day

*Defined as members who attend BGCSF 15 days or more during a quarter*
**Academic Mentoring**

We offer two mentoring programs that focus on Academic Success: Achievement Matters (grades 1-7) and Formal Mentorship (grades 8-12). Each session is in a workshop format, and the topics range from setting goals and study skills to leadership and community service. Formal Mentorship is based on a one-on-one model, where each Club member meets regularly with his/her mentor to receive guidance on setting and achieving their own academic and personal goals.

**SUCCESS AREAS:** 📚 **ACADEMIC SUCCESS, 🗂️ **JOB READINESS**

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**Rebels Basketball**

The Rebels Basketball program is a well-rounded program that emphasizes athletics and academics. Players are expected to maintain a 2.5 GPA or better, participate in mandatory study halls on the weekends before practices, serve the community through weekend service days and help mentor younger members throughout the Clubhouse. Additionally, Rebels players are involved in bi-monthly workshops that focus on careers, nutrition, goal setting, and the process of applying to high schools. The Rebels program strives to place youth into top high schools and encourages them to enroll in our high school test prep program.

**SUCCESS AREAS:** 📚 **ACADEMIC SUCCESS, 🌿 **HEALTHY LIFESTYLES, 🌹 **GOOD CHARACTER, 🎓 **JOB READINESS**

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**2015 HIGHLIGHTS**

98% of 12th graders (56 of 57) who participated in our College Prep program are college bound.

We provided tutoring to 347 members.

90% of core seniors (84 of 93) who regularly attend the Club graduated from high school on time.

89% of core seniors (83 of 93) were college bound.

We linked our youth to more than $1.3 million in college scholarships, including athletic scholarships.

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**2015 REBELS HIGHLIGHTS**

12 championships at national tournaments

10 state titles since 2000

132 male and female players on 10 teams participated in the program

$1 million College-bound Rebels Basketball players received more than $1 million in college scholarships.

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**A PROFILE IN SUCCESS**

**NAME:** JAMAR

**AGE:** 17

**MISSION CLUBHOUSE YEARS AS A MEMBER:** 10

**A PATH TO SUCCESS**

When Jamar first joined the Club at age 7, he was a quiet and shy kid. It wasn’t until he joined the Rebels Basketball program during sixth grade that he came out of his shell. Although Jamar had experience playing on other sports teams, the Rebels was a different experience because it felt like a family to him. Because of this, Jamar’s mother felt completely comfortable with Jamar traveling with the team. To focus on academics, Jamar would arrive early at the Club before Rebels practice so that he could receive one-on-one tutoring.

Thanks to the support and mentorship of Club staff, Jamar was accepted into Sacred Heart Cathedral Prep during his eighth-grade year. During the summers of his high school years, Jamar was a teen staff member at Mission Clubhouse, where he participated in Career Connect programs such as Money Matters. The Club continued to provide him with on-one tutoring and added SAT Prep to support his college goals. After Jamar graduates from Sacred Heart, he will attend San Jose State University on a football scholarship. He plans to major in criminology and someday become a lawyer. Jamar strives to be a positive role model to his three younger siblings.

**IN JAMAR’S OWN WORDS**

“The Club kept me motivated to do the right things - it was the Club that kept me off the streets. The Club was a place for me to have fun and hang out with my friends. I appreciate how Club staff members are there to support the youth, and how the staff want the best for them. All the hours I spent at the Club receiving tutoring and SAT prep support really helped me achieve my goals.”
Citywide Creative Arts

Our Citywide Creative Arts program is an award-winning and nationally recognized art program that provides top-quality art instruction while uniting youth, families, and communities in a powerful way across San Francisco. The program provides a valuable platform for youth artists to connect with the vibrant San Francisco arts community, particularly for those who may not otherwise have direct access. This connection allows youth to access new resources and opportunities that enhance their skills, confidence, leadership, and professional social network. In 2015, we expanded our Citywide Creative Arts program beyond visual arts (fine arts and photography) to include performance arts (dance, drama, music, spoken word) and digital arts.

SUCCESS AREAS: GOOD CHARACTER, JOB READINESS

More than 1,500 youth accessed a variety of art programs offered at our Clubhouses and school-based sites, with some youth participating in multiple programs

194 youth had their artwork featured in exhibits hosted by community partners (including San Francisco International Airport and Youth Open Studios)

80 youth participated in the artist-in-residency program hosted by Youth Open Studios, which includes field trips to build critical thinking skills and expose youth to the vibrant San Francisco arts community, particularly for those who may otherwise have direct access. This connection allows youth to access new resources and opportunities that enhance their skills, confidence, leadership, and professional social network. In 2015, we expanded our Citywide Creative Arts program beyond visual arts (fine arts and photography) to include performance arts (dance, drama, music, spoken word) and digital arts.

SUCCESS AREAS: GOOD CHARACTER, JOB READINESS

Career Connect @BGCSF

Career Connect @BGCSF is Boys & Girls Clubs of San Francisco’s Youth Workforce Development program, providing youth with the skills and experiences that lead to sustainable and fulfilling careers, while emphasizing the importance of secondary and post-secondary education. Youth gain valuable skills in areas such as resume and cover letter training, career advising sessions, network opportunities with industry executives, internship development and placement, mock interviews and more.

SUCCESS AREAS: ACADEMIC SUCCESS, HEALTHY LIFESTYLES, GOOD CHARACTER, JOB READINESS

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194 youth had their artwork featured in exhibits hosted by community partners (including San Francisco International Airport and Youth Open Studios)

80 youth participated in the artist-in-residency program hosted by Youth Open Studios, which includes field trips to build critical thinking skills and artist-youth talks

9 youth participated in the Academy of Art University Pre-College Program

2015 HIGHLIGHTS
99% of Career Connect @BGCSF Teens (146 of 148) said they feel more confident in their professional skills because of our Career Launch program

306 jobs were secured by Club teens

Internal Jobs: 68
External Jobs: 238
(Example employers include, but are not limited to: City Youth Now, the Exploratorium, Levi’s, San Francisco Giants, Sports Basement)

187 teens completed one of our Charles Schwab Foundation financial literacy programs (Money Matters, Reality Store)

97% of LITs of Leaders-in-Training (LITs) at Camp Mendocino said they gained or improved skills in communication and working as part of a team

A PROFILE IN SUCCESS

NAME: WENDY
AGE: 17
TENDERLOIN CLUBHOUSE YEARS AS A MEMBER: 6

A PATH TO SUCCESS

Soon after Wendy joined Tenderloin Clubhouse, she began taking art classes at the Club, and was exposed to a variety of opportunities that would help her develop her skills in art, broaden her exposure to the Tenderloin Community, and build her confidence to take on leadership roles at the Club.

Because of mentors like Tenderloin Clubhouse Fine Arts Director Kay Weber, and High School Services Director Jonell Molina, Wendy was encouraged to explore and develop her skills in new areas such as sculpture and screen printing, which were unique opportunities not available at her school. The support she receives at the Club expanded her experiences, and gave her confidence to take on leadership roles at her high school.

In summer 2015, Wendy enrolled in California Lawyers for the Arts’ Spotlight on the Arts program, thanks to the encouragement of Clubhouse staff. Wendy was awarded a program stipend, visited local museums where she learned about art history and was exposed to career opportunities. Wendy is also a Teen staff member and president of the Keystone Club at Tenderloin Clubhouse. After graduating from high school, she plans to attend community college and then transfer to a four-year college.

IN WENDY’S OWN WORDS

“The Club is like a second home to me. As a Club member, you always want to be there, because we all connect at Tenderloin Clubhouse. When someone new joins the Club, we get to know them quickly and encourage them to get involved. As a Keystone Club or Torch Club member, the Club offers leadership opportunities and ways that I can help benefit my community.”

A PROFILE IN SUCCESS

NAME: CARMEN
AGE: 18
COLUMBIA PARK CLUBHOUSE YEARS AS A MEMBER: 1

A PATH TO SUCCESS

Carmen’s life at home was always turbulent. After her parents’ divorce, her father’s absence and her mother’s death, Carmen became an adult in her family at 12 years old. While juggling school, Carmen found the confidence, support and mentorship she needed at Columbia Park Clubhouse and Camp Mendocino, thanks to mentors such as Art Director Mark Heija and Education Director Beth Meas. Through the arts & crafts program, Carmen was able to cultivate her own creative strengths and provide program mentorship and instruction to younger Club members. These opportunities inspired Carmen’s career goal to work with youth at a nonprofit organization.

Despite her personal challenges at home, Carmen’s mentors at Columbia Park Clubhouse helped her find and develop a voice she didn’t previously have. Carmen was nominated as Columbia Park Clubhouse Youth of the Year and eventually 2015 Citywide Youth of the Year. Carmen is currently attending San Francisco City College, where she’s focused on her general education courses. She is the first in her family to attend college.

Through our Career Connect program, United Airlines selected Carmen for a summer internship, which resulted in her being hired as a part-time member of the United Airlines customer service team at San Francisco International Airport. Most recently, Carmen was appointed by Mayor Ed Lee to be one of two youth members of the Oversight and Advisory Committee for DCYF (Department of Children, Youth & Their Families).

IN CARMEN’S OWN WORDS

“I feel blessed that I have my family both at home and at the Club. The Club provided me with a place where I wasn’t judged by others; a place where the caring staff are there with an open ear during good times and bad times.”

2015 CITYWIDE CREATIVE ARTS HIGHLIGHTS

More than 1,500 youth accessed a variety of art programs offered at our Clubhouses and school-based sites, with some youth participating in multiple programs

194 youth had their artwork featured in exhibits hosted by community partners (including San Francisco International Airport and Youth Open Studios)

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97% of LITs of Leaders-in-Training (LITs) at Camp Mendocino said they gained or improved skills in communication and working as part of a team
Through our partnership with Twitter we are able to enrich and support youth and families in the Tenderloin and Mid-Market neighborhoods. Because of Twitter’s generous and thoughtful financial support and volunteerism, we were able to open our Boeddeker Park site, send kids to Camp Mendocino, provide scholarships to graduating high school seniors and offer high-quality programming at Tenderloin Clubhouse.

Saint Francis Foundation partners with BGCSF to carry out the Tenderloin Health Improvement Partnership work in the Tenderloin. Thanks to the Saint Francis Foundation, we expanded our work in the Tenderloin District in 2014 and BGCSF is now the Master Tenant of Boeddeker Park. With Saint Francis Foundation, we are reaching joint goals: community connectedness, opportunities for residents to make healthy choices, multi-generational programs, and community service.

The Golden State Warriors are not only champions on the court, but also champions in the community. This is clear by the caliber of people that lead this franchise, and we are grateful and proud to have Warriors’ senior leadership serve on our Board. Thanks to the partnership, we received generous financial support to refurbish one of our gyms, and generous ticket donations for many youth to attend their first-ever Warriors game.

Gap Inc. believes that businesses and communities must work together to thrive, a vision set by founders Doris and Don Fisher in 1969. Gap Inc. believes they can make the biggest difference by advancing teens and young adults, and supporting volunteers. Strategic alignment with BGCSF is strong. Gap employees commit their time and talent by volunteering in Clubs, providing hands-on career readiness experiences, and bringing expertise to our Board committees.

Charles Schwab & Co. has a multi-layered partnership with BGCSF: sponsorship, volunteerism, Board representation and advocacy. As the Presenting Sponsor of our Youth of the Year Luncheon, Schwab celebrates our outstanding young people for their drive, dedication and commitment to the Club. Schwab also offers innovative financial literacy to our Club members through Money Matters. We are honored to partner with Schwab on this crucial and exciting work.

Wells Fargo is committed to funding projects that keep San Francisco strong, diverse and vibrant. BGCSF is a wise investment to reach these goals! From programmatic support for Camp Mendocino and College Prep to Board representation, this long-term partnership is critical to BGCSF and to San Francisco. Wells Fargo is also the premiere sponsor of our Swim Academy at the Don Fisher Clubhouse, developing swimmers from all backgrounds and levels.

The unwavering dedication of San Francisco’s business and foundation community deserves our highest appreciation. These partners have shown extraordinary commitment and loyalty, with financial investments, in-kind gifts, and human capital.
Along with financial support, HPP employees volunteer throughout our Clubhouses by helping youth complete their homework, playing board games or taking on beautification projects that improve our facilities.

Our meaningful partnership with Clark Construction and its vendors means a great deal to us. By being named the sole beneficiary of the Clark Construction charity golf tournament we have the resources and support necessary to carry out our mission and serve youth and families that need us most.

Our longstanding partnership with United Airlines provides an opportunity for our youth to travel to leadership conferences and participate in basketball tournaments taking place throughout the United States. We are extremely excited that our youth and alumni are being considered for employment with United Airlines, through various career exposure, employment, and internship opportunities.

Boys & Girls Clubs of San Francisco is proud to call Visa its partner as we work together to provide job readiness training for our teens. Through generous grants and volunteerism, the positive impact of our partnership can be seen throughout the communities we serve and in the confidence level of our high school members as they get ready to enter college and the workplace.

The Guardsmen has been a partner of Boys & Girls Clubs of San Francisco for 68 years! Over 800 of our Camp Mendocino campers each summer receive Guardsmen scholarships. There is simply no way our families can afford the true cost of a 10-day summer session at Camp - Guardsmen scholarships literally make the difference between being able to attend camp or not for the disadvantaged youth we serve. Year after year, members of this all-volunteer organization generously donate proceeds from their Christmas Tree Lot at Fort Mason and their many events to support Camp Mendocino. The Guardsmen also volunteer their time and talent: work weekends at Camp Mendocino, Board of Governors representation, and free Christmas trees delivered to our members’ homes!

Thank you, Corporate & Foundation Partners

Boys & Girls Clubs of San Francisco is drawing together: No matter where you come from, in all your walks of life, you will be successful if you put people first.

— Mayor Ed Lee

“I have many great memories growing up in the city of San Francisco, none more special than being a member of Boys & Girls Clubs of San Francisco in the Mission District. I played basketball there for a number of years, and baseball for a few years. It was such an important part of growing up in our great city.”

— District 2 Supervisor Mark Farrell

“We are so impressed with the values that we see every day emanating from Boys & Girls Clubs of San Francisco. A large percentage of NBA basketball players fell in love with the game of basketball because of the Boys & Girls Clubs in their community. Not only did they learn to play the game, but they learned the values of teamwork that they’ve carried with them to become the successful pros they are today.”

— Rick Welts, President and COO of the Warriors

“Our kids need a Club and a place to feel safe and a place to feel secure, and they have that in the Don Fisher Clubhouse. I just wish I was a kid again so I can have a good time just like they are.”

— District 8 Supervisor London Breed

Community Endorsements
Thank You, Annual Fund Donors

We are deeply thankful for the generous contributions and support of our donors. Although space limits permit only a partial listing, our deepest gratitude goes to all of those who have helped make a difference in the lives of our young people.

**$25,000+**  
Jessica & Jason Moment  
Laura & John Fisher  
Ernst & Young LLP  
Dodge & Cox Investment Managers  
BlackRock Financial Management, Inc.

**$10,000+**  
Laura & John Fisher  
First Republic Bank  
Ernst & Young LLP  
Golden State Warriors Community Fund

**$5,000+**  
Crescent Porter Hale Foundation  
Level Construction Supply  
Mission Bay Development Group, LLC  
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Linda & Andrew Ach

**$1,000+**  
Reardon Heights Associates, L.P.  
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TMW Architects  
General Contractors Group  
Recology, Inc.

Includes contributions for October 1, 2014 through September 30, 2015

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**1312**
Thank You, Donors and Employees

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Liam Mayfield
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The Resort at Pelican Hill

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John W. Young
Kiefer Vineyards
Lorenzo Hotel
Lutton Wines
Martin Venture LCC
Stephen MacKenzie
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Christopher Messer
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Ingenico, LLC
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The Resort at Pelican Hill

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Brain members gather together at the Don Fisher Clubhouse groundbreaking event.

Financial Review
AS OF SEPTEMBER 30, 2015

REVENUE

2014-2015
CONTRIBUTION REVENUE
Individuals $2,112,054
Government Contracts $2,058,644
Corporations $1,094,317
Foundation Grants $1,794,467
Donated Goods & Services $182,648
Requests $14,981

TOTAL CONTRIBUTED REVENUE $7,257,111

INTERNAL FUNDING
Endowment Draw $1,859,355
Released from Restrictions* $4,427,339

TOTAL INTERNAL FUNDING $6,286,694

EARNED INCOME
Program $323,715
Other $340,143

TOTAL EARNED INCOME $663,858

TOTAL REVENUE* $14,207,663

EXPENSES

Program $10,225,859
General & Administrative $1,412,188
Fundraising $991,065

TOTAL EXPENSES $12,629,112

*Net Assets Released from Restrictions (NARR) is largely comprised of capital campaign gifts that have been released from restrictions as the Don Fisher Clubhouse was built. The corresponding expenditure is not an income statement item.

Statement of Activities—12 Months ending September 30, 2015
The document contains text about the Legacy Club of Boys & Girls Clubs of San Francisco. It highlights the contributions of Charles “Les” Andersen, who established the Legacy Club during his thirty-year career as Executive Director. The text also encourages planned giving, volunteering, and corporate leadership. The document provides contact information for further engagement and describes various opportunities to support the organization. The special events section showcases photos of events and activities, including the annual Gala, golf tournament, and community leaders. The CONNECT WITH US section encourages visitors to join social media platforms to help spread support.
Locations

CLUBHOUSES

1 Columbia Park Clubhouse
450 Guerrero Street
San Francisco, CA 94110
415.983.3901

2 Don Fisher Clubhouse
380 Fulton Street
San Francisco, CA 94102
415.221.6100

John N. Callander
Administrative Office
380 Fulton Street
San Francisco, CA 94102
415.445.5437
www.kidsclub.org

3 Excelsior Clubhouse
163 London Street
San Francisco, CA 94112
415.334.2582

4 Mission Clubhouse
901 Alabama Street
San Francisco, CA 94110
415.400.8911

5 Sunnydale Clubhouse
1654 Sunnydale Avenue
San Francisco, CA 94134
415.564.6028

6 Tenderloin Clubhouse
115 Jones Street
San Francisco, CA 94102
415.351.3125

7 Visitacion Valley Clubhouse
251 Leland Avenue
San Francisco, CA 94134
415.239.2392

8 Willie Mays Clubhouse
195 Kiska Road
San Francisco, CA 94124
415.655.5160

SCHOOL-BASED SITES

9 San Francisco Community School
125 Excelsior Avenue
San Francisco, CA 94112
415.469.4739

10 BGCSF at KIPP San Francisco College Preparatory
1195 Hudson Street
San Francisco, CA 94124
415.643.6981

11 Camp Mendocino
P.O. Box 1790
Fort Bragg, CA 95437
707.459.6458
www.campmendocino.org
Our mission is to inspire and enable all young people, especially those from disadvantaged circumstances, to realize their full potential as productive, responsible and caring citizens.