



Position: Outside Parts Sales

Location: Moncton, NB

Territory: Moncton and South Eastern New Brunswick

How to Apply: [Online Here](#)

Lounsbury Heavy-Duty Truck Centre in Moncton has an opening for an **Outside Parts Sales Representative** to work in the Greater Moncton Area and South East New Brunswick.

We are looking for someone who is enthusiastic and driven to generate leads and increase sales. A background in the trucking industry and or heavy-duty equipment is a definite asset.

RESPONSIBILITIES:

- Provide ongoing support to the current customer base.
- Develop new business relationships with respect to the heavy-duty parts operation.
- Interact with internal managers to identify new customers.
- Ensure high customer satisfaction.
- Keep up to date on product knowledge.

QUALIFICATIONS:

- Must have experience working in a Parts Department in the heavy-duty truck industry.
- Previous sales experience is an asset.
- Post-secondary education in business or sales is an asset.
- Valid driver's license and clean driver's abstract (travel throughout the week is required)
- A passion for building and maintaining successful customer relationships.
- Strong negotiating skills.
- Ability to do sales presentations and conduct follow-up calls/meetings.
- Has excellent communication skills in speaking, reading, and writing.
- Bilingualism an asset, but not necessary

WHY WORK WITH US

The Lounsbury Group of Companies is committed to investing in our employees through training programs and a great work environment, plus:

- Competitive Wages
- Group Benefit Plan including health, dental, vision, life insurance, short-term disability and long-term disability
- Employee discounts on cars and furniture
- Career growth and continuous development
- Respectful and cohesive working environment with strong company values

If you would like to know more about our 140+ year organization visit us at www.lounsburys.com