

Literary Agent – Entertainment

Based: Central London

Reports To: Director of Client Services - Entertainment

About the Group...

A leading management and professional services company based out of the UK and US, YMU provides a portfolio of services to a wide range of clients consisting of leaders in entertainment, film, music, radio, television and sport, including athletes, authors, digital influencers, media rights holders, musicians, producers, TV personalities and voiceover artists.

The Entertainment division represents a plethora of high profile individuals – from Ant and Dec and Holly Willoughby, to Ant Middleton and Fearne Cotton, all the way through to Rachel Botsman and Alexandra Shulman.

About the Job...

The Literary Agent will manage the literary interest of our clients across our core areas of Entertainment, Music and Sport, with a global remit. This individual will work closely with the wider management team helping to inform and deliver against broader client strategy and pitching book concepts into publishers, exploring e-commerce publishing opportunities, monitoring market trends and optimising our client's presence in this space ranging from autobiographies and memoir through to fiction and self-help.

The Literary Agent is responsible for:

- Managing top level clients' book interests across the board
- Driving the very best commercial deal terms
- Literary P&L
- Approaching every client with a 'how to make it happen' attitude and a passion to create projects informed by trends and developments in the space as well as an in-depth understanding of our clients, their audience and tone of voice.
- Sharing market knowledge, being abreast of latest trends.



- Having top level relationships across the industry and a stellar reputation
- royalties management systems and associated reporting to our clients

About You:

- At least 5 years experience in a literary agency, a publisher, in the broader literature, entertainment or creative industries.
- Passion for everything in the Entertainment space – TV, Digital and factual specialism.
- A self-starter who is comfortable working on their own and managing their own workload and deadlines, as well as being happy to work as part of a team.
- Proven ability to attract and retain top level Clients and to secure the best deal for our clients.
- Proactive and forward thinking.
- Plenty of entrepreneurial spirit
- A critical understanding of books and an awareness of what makes one 'good'.
- Excellent industry knowledge and ability to use own initiative.
- Great communications skills, both verbal and written.
- Highly motivated with the ability to thrive in a fluid, demanding and fast paced environment.
- A willingness to learn and develop with the company

What we offer...

- We offer a wide variety of benefits including:
- Access to flexible working conditions – we believe with performance comes freedom
- Private Medical and Life Insurance after 12 months' service
- Enhanced parental leave
- Staff equity share and bonus scheme
- Perkbox employee benefit platform