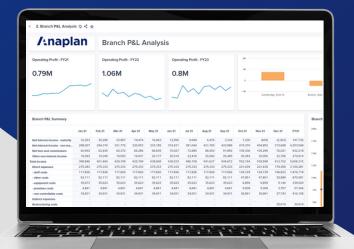


SECURE AND STREAMLINED END-TO-END PLANNING FOR REGIONAL BANKS.



Introducing the: **QUICK-START FSI APPLICATION**

STREAMLINING SYSTEMS AND DATA FOR INTELLIGENT **PLANNING, FAST.**

Our finance banking experts have created a dynamic, quick-start application for mid-tier banks that utilizes the power of Anaplan to deliver a centralized planning solution that turns your data into insights. Secure and scalable, this accessible platform grows and evolves with your business.

APPLICATION PACKAGE OPTIONS

FSI STARTER PACKAGE

The starter package includes the essential models to streamline processes and modernize your financial planning across your banking organization.

FSI ADVANCED PACKAGE

The advanced package features additional modules for more FP&A capabilities and long range/strategic planning needs.

Each package can have additional modules and customizations for additional fees. Compare packages on page 2.



QUICK TIME TO VALUE

With a pre-configured FSI application, you receive a customizable Anaplan model that eliminates weeks from the implementation process, lowers the need for resources, and empowers growth.



ALL THE POWER OF ANAPLAN

Your bank gets the power of Anaplan's single platform that delivers data centralization in a governed environment with security, audit trails, standardization, and scalability.



ENHANCED FOR YOUR GOALS

Our application packages are designed to easily adapt to changing business needs, and include the essential modules to make the biggest impact and ROI right away.



SOLUTIONS TAILORED TO YOUR GOALS



PACKAGE COMPARISON	BASIC PACKAGE	ADVANCED PACKAGE
Easy Admin	✓	✓
Basic User Security	✓	✓
P&L Planning	✓	✓
Forecast Actualization	✓	✓
Forecasting	✓	✓
Data Hub	✓	✓
Dashboard	✓	✓
Data Integration	✓	✓
Variance Analysis Basic	✓	✓
What-If Scenarios	✓	✓
Labor Expense Planning	✓	✓
Non-Labor Expense Planning Basic	✓	✓
Planning Collaboration Basic	✓	✓
Management Reporting Basic	✓	✓
Planning Assumptions	✓	✓
NII/NIM Planning	✓	✓
Headcount Planning	×	✓
OPEX Planning	×	✓
Workflow Management Basic	×	✓
Balance Sheet Planning	×	✓
Cash Flow Planning	X	✓
Long Range Planning	×	✓
Strategic Initiatives	×	✓
Top Down Target Setting	×	✓
Margin Planning	X	✓
CAPEX Planning	×	✓

CUSTOMIZE YOUR SOLUTION

Our Regional Bank packages include the foundational modules for an insightful, automated and scalable financial planning solution. It's easy to add-on and expand your model with these customizations:

- Additional Data Integrations
- Data Validation & Cleansing
- Stat Forecasting
- Anaplan PlanIQ (AI & Machine Learning)
- Outlier Correction
- Macroeconomic Trends/Insights
- Advanced Analytics & Insights
- Initiative Evaluation/ Measurement
- Project Planning
- Product Profitability

- Capacity Planning
- Workforce Planning
- Capital Planning
- Liquidity Management
- M&A Planning
- Discounts & Rebates Planning
- Zero-based Budgeting
- Custom Planning Methodologies Client Specific Customization
- Dashboards Advanced

- Additional Depreciation Methods
- Management Reporting Advanced
- MS Office Report Packs
- Workflow Management Advanced
- Planning Collaboration Advanced
- Other Use Case Connections
- Overhead Allocations
- Customer Profitability
- Waterfall Allocations