



Generating Revenue from 270+ AR

The client is a multi-facility Urology ASC with significant AR in 270+ bucket. Due to Covid-19, their collections team faced challenges addressing the AR on time.



Challenges: Old AR, Purged and Missed Claims

- 95% of the contracted inventory was over a year old
- 45% of the AR claims were already purged by the insurance carrier
- Medical records for most of the claims requested by the insurance carrier were never sent
- Adjustments posted were incorrect, which impacted the ASC's total AR



Process: ASC Experienced Coding and Billing Team with Denial Experts Fixed the Issues

- We strategically appealed various denial categories based on payer policies
- We segregated claims between purged "In Network" and "Out of Network"
- We rigorously followed up on claims based on Timely Filing and Appeal Limits



Results: Generated \$500k+ Revenue from Dead AR

- We generated revenue of \$500k and cleaned AR inventory within 3 months
- We collected \$150k from dead AR Inventory within 30 days

Plutus Health provides ASC focused Revenue Cycle Management Services. We help ASCs increase collections and reduce denials with a strong emphasis on compliance.

