



ABA Therapy Center Reduces 90+ Days in AR by 33.2%

The client is a ABA therapy practice



Challenge

- High denials due to coding errors
- High amount of aging AR claims
- Diminished cash flow and revenue



Calpion Plan

Due to the high number of denials and days in AR, the RCM strategy in place needed to be analyzed to discover the reason for denials. After completing the denial trend analysis, Calpion identified two payers as the root cause of the denials. We added appropriate modifiers based on provider credentials and pre-authorizations. We were able to offer our client excellent feedback and educational training in the area of modifiers.



Results

- Denials from the two identified payers were reduced by 41.6% in just 50 days
- Overall cash flow increased by 23.3%
- 90+ AR days reduced by 33.2%



This client was so pleased with the results from the services implemented at Calpion that they decided to use our payment posting services permanently.

Calpion is a Dallas, Texas based technology consulting company with offices across US and India. We have been working with organizations that have been striving for digital excellence. We provide technology solutions for various industries like, Healthcare, Biotechnology, Logistics and Supply Chain, Manufacturing and Retail, etc.

