## FOR IMMEDIATE RELEASE

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## ALTOUR Announces Partnership with Top Flight Travel Management in the UK

ALTOUR International Ltd and Top Flight Travel Management (part of the Uniglobe global network), have announced a partnership in the UK having signed an agreement with an expected close date by the end of the year. This deal will result in a significant increase and complement to ALTOUR's existing U.K. corporate and entertainment footprint with annual turnover expected to be in excess of £100 Million. Alexandre Chemla (Founder and CEO of ALTOUR International with global revenues in excess of \$2 Billion), commented "we are proud to welcome the Top Flight team into the ALTOUR family and it further represents our strategic desire to grow our business globally. ALTOUR offers a truly differentiated proposition to both our existing and potential clients". ALTOUR already has significant operations in the U.S., U.K., France and Japan and recently announced membership of Radius Travel (a global travel management company that designs and delivers programs for multinational companies through a network of best-in-market agencies), plus a further two recent acquisitions within the US.

Barry and Maria Baty (co-owners of Top Flight Travel Management), added "we recognized in ALTOUR a shared ethos and integrity in the way we operate and firmly believe this opportunity presents an exciting development for both our organizations. Very quickly, we established a cultural match as well as an opportunity to further strengthen our client offering whilst retaining the essential DNA which has made Top Flight successful."

Nigel Parkinson (Senior Vice President - Global Sales at ALTOUR), commented "we view this as an opportunity to both develop our joint client value proposition and give our internal teams a strong message around ALTOUR's strategic growth plans. The objective is to actively leverage this and the other recent U.S. acquisitions, as well as our membership of Radius Travel, to grow our corporate client base. These steps will enhance our offering to clients who are increasingly looking for more innovative ways to structure their commercial relationships with TMCs."

## **About Top Flight Travel Management**

Barry Baty founded Top Flight Travel in 1992, after 25 years as an Army Officer. As CEO of Top Flight Travel Management, Barry together with his wife Maria Baty have determined the strategic direction of the company to secure its position as a leading independent Travel Management Company.

Specialist areas are corporate, fashion and media ranging from Small Medium Enterprise (SME) travel to multinational travel.

Website: <a href="http://www.uniglobe-tft.co.uk/">http://www.uniglobe-tft.co.uk/</a>

## **About ALTOUR**

With sales of over \$2 billion in 2015, ALTOUR is the largest independently owned travel management company in the U.S. and one of the largest travel management companies globally. Serving the luxury and mid-markets, ALTOUR has 52 offices and more than 1,250 travel professionals worldwide. In addition to travel management services, ALTOUR companies include ALTOUR Air, ALTOUR Tech, ALTOUR Meetings and Incentives and the ALTOUR Global Network.

ALTOUR is ranked among the largest travel agencies in the U.K. by Buying Business Travel and The Los Angeles Business Journal ranks ALTOUR as the #1 travel agency in Los Angeles County and has recognized the company as one of the "Best Places to Work in Los Angeles" for the past three years as well as one of the fastest growing private businesses in Los Angeles. ALTOUR has also been consistently named to the "CMI 25" listing as one of the largest and most influential meetings and incentives companies by MeetingsNet.

Website: www.ALTOUR.com