

FSAC MINUTES

August 19, 2021

The meeting was called to order at 1:04 pm by Guy Munday.

Members Present: Hillary Gilmartin, Tom Gilmartin, Jeff Gadzia, Deanna Hurst, Bob Reynolds, and Sue Sharp.

Staff Present: Malissa Rodriguez, Wes Shryock, and Gina Silva.

Board Liaison- Dain Hurst, Present

Guests: Dan Shobe and Connie Shobe

Approval of Agenda. There were no current Minutes to approve.

Wes Shryock, General Manager – Food and Beverage exceeded all expectations for the month of July especially considering that all budgets are pre-COVID.

The Mulligan Room had sales of \$166,000.00 which is 14% greater than budget. The Gross Profit was 11% better than budget. The MR sold 30% more food than budget, up 27%.

The Oak Tree Country Club operated at 70% of pre-COVID budget. Considering that the Club was only open Saturday and Sunday nights, this is only 4% less than budget.

The Saloon is open 5 nights a week, Wednesday through Sunday and is doing well.

For an in-depth financial accounting, please see the Monthly Manager's Report.

Construction of the new (lower level) pad is under way. Guests, Dan and Connie Shobe, wanted to know why they couldn't utilize the patio for dining and had to use portable seating. The answer was construction. The lower patio and outdoor kitchen will be finished first. Patrons will then use the lower patio while the upper patio is being expanded. When the patio is completed, they will begin renovations in the interior of the Mulligan Room.

It was decided at the last Board Meeting that recognized Clubs could now use the Special Events Room. However, each Club would be responsible for all Set-up and all Clean-up. Accessible tables and chairs may be used and then put away. As of this writing, there would be no use of the OTTC kitchen or the portable bar. Food could be catered.

Malissa Rodriguez, Director Food and Beverage

Walk-ins are now acceptable at the OTTC. Sunday nights are not usually full. They expect to be open on a full schedule the 2nd week in September.

Saloon – Saturday night entertainment is now fully booked through October.

The Oaks menu – pricing has not changed. Some items are not available at this time. On others, COG has gone up 40-65%. They are working on Utilizing Specials, also they are experiencing shortages when planning ahead.

They have been looking at changes for the Mulligan Room menu but the timing is not good. Every item on the MR menu is a big seller so no real need to change for the foreseeable future.

For the second year in a row, the Mulligan Room received 100% rating from the Health Department. The Oaks wasn't far behind with a few points deducted for a crooked vent.

There is line dancing in the Special Events Room on Wednesday nights led by Margie Underwood. (Todd Lander is ill and won't be back for a while.) The dancers are happy with the new room for dancing which includes a waitress for food and beverages. People coming in the front door see the dancing and often come back the following week to join in, including children.

The meeting was adjourned at 1:55 pm.

The next meeting of the FSAC will be September 16th at 1:00 pm in the Association Office's conference room.