



Hospital Business Unit

**Solutions designed to enhance patient care,
while improving organizational efficiencies**



HAEMONETICS®

Introduction

Hospitals face a range of challenging issues. Patient safety is of paramount concern, but it doesn't end there. They are also called upon to provide the highest standard of patient care, while at the same time reducing operating costs and managing their blood supply. To do this effectively, they need access to state-of-the-art technologies and solutions to help drive improved outcomes.

Hemostasis Management

Hemostasis testing that provides rapid, actionable results to help clinicians reduce risks, complications and costs

Transfusion Management

Blood management solutions that help elevate transfusion safety – from the blood bank to the bedside

Cell Salvage

State-of-the-art autotransfusion technology that helps hospitals avoid unnecessary allogeneic transfusions, while helping to reduce related costs

Haemonetics' Hospital Business Unit provides a range of solutions to address the needs of hospitals, including diagnostics to help inform treatment decisions, technologies to help avoid unnecessary transfusions and solutions to help optimize management of blood products throughout their hospital system.



Hemostasis Management

Haemonetics' portfolio of TEG® diagnostic systems enables clinicians to holistically assess the coagulation status of a patient at the point-of-care or laboratory setting. Today, more than 600 hospitals are successfully using TEG hemostasis analyzer systems and integrated software.

The TEG 6s system features an easy-to-use, multi-assay cartridge that delivers a comprehensive baseline of a patient's hemostasis in real-time, giving the clinician invaluable insight needed to deliver more targeted treatment. This comprehensive solution includes the analyzer, all-in-one test cartridges and TEG Manager® software.



TEG Manager software centralizes data from connected TEG analyzers throughout the hospital, providing clinicians remote access to both active and historical test results that inform treatment decisions.

This innovative solution enables you to:

- Get a complete picture of a patient's hemostasis condition vs. conventional coagulation tests
- Reduce unnecessary blood component transfusions, reducing costs to the hospital and risks to the patient
- Provide personalized patient care with reliable assessment of bleeding and thrombotic risks
- Securely access test results wherever and whenever needed throughout the hospital network

Transfusion Management

Haemonetics' transfusion management solutions are designed to help provide safety, traceability and compliance from the blood bank to the bedside.



BloodTrack® is a modular suite of blood management and bedside transfusion solutions that combines software with hardware components that act as an extension of the Laboratory Information System (LIS). The software is designed to work with storage devices, including the BloodTrack HaemoBank® blood storage device. This combination provides the blood bank with the control, visibility and traceability needed to safely and properly store and dispense blood products at the point-of-care, and verify that the right blood is transfused to the right patient at the bedside.

By implementing BloodTrack solutions, hospitals can optimize their blood supply chain and ensure that when blood is transported outside the blood bank, inventory control, patient safety, traceability and regulatory compliance can be maintained. In addition, information about the status of each blood product and transfusion is sent back to the blood bank in real-time so staff can respond to any issues proactively.

This modular suite of solutions helps to:

- Provide more efficient and accountable care
- Safely and properly store and dispense blood products at the point-of-care
- Maintain visibility, complete traceability and compliance
- Manage workflow and reduce staff workload
- Decrease blood waste
- Eliminate the need for coolers or unsecured refrigerators

Cell Salvage

The Cell Saver® Elite®+ autologous blood recovery system provides hospitals with an easy-to-use, reliable way to recover and return a patient's own high-quality blood during medium to high blood loss procedures. With the ability to deliver high hematocrit and remove undesirable components,

the Cell Saver Elite+ is a critical tool in a hospital's efforts to avoid unnecessary allogeneic transfusions, while helping to reduce related costs.



The Cell Saver Elite+ offers an intuitive color touch screen with color-coded status indicators that can be seen throughout the OR. With the addition of Haemo-Communicator™ software*, the system enables communication between the Cell Saver Elite+ and the hospital network through Wi-Fi or Ethernet connection. The Cell Saver Elite+ software architecture and system capabilities allow for continued advancement—all while providing secure data collection and transfer.

This state-of-the-art system delivers:

- **Ease of use**—fast, reliable and intuitive, with easy-to-read touch screen instructions and messaging
- **Exceptional blood quality**—high hematocrit and removal of undesirable components¹, including >99% fat reduction²
- **Ongoing innovation**—meeting product performance needs of today, while planning for tomorrow

1. Data on file at Haemonetics Corp. TR-OTH-100646. Test results are approximate using Haemonetics default protocol with 225 mL processing bowl.

2. Data on file at Haemonetics Corp. TR-OTH-100641A. Test results are approximate using Fat Reduction default protocol with 225 mL processing bowl.

* License fee and annual relicensing fees apply.



For more information on our complete portfolio of solutions, visit our website at www.haemonetics.com or contact your Haemonetics Account Manager.



HAEMONETICS®

Haemonetics is a global healthcare company dedicated to providing innovative hematology products and solutions to help customers improve patient care and reduce the cost of healthcare. The Company's technologies address important medical markets: blood and plasma component collection, the surgical suite and hospital transfusion services.

For a list of worldwide office locations and contact information, visit www.haemonetics.com/officelocations

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