



CardinalSim

Surgical Preparation & Training with Patient-Specific Virtual Simulations

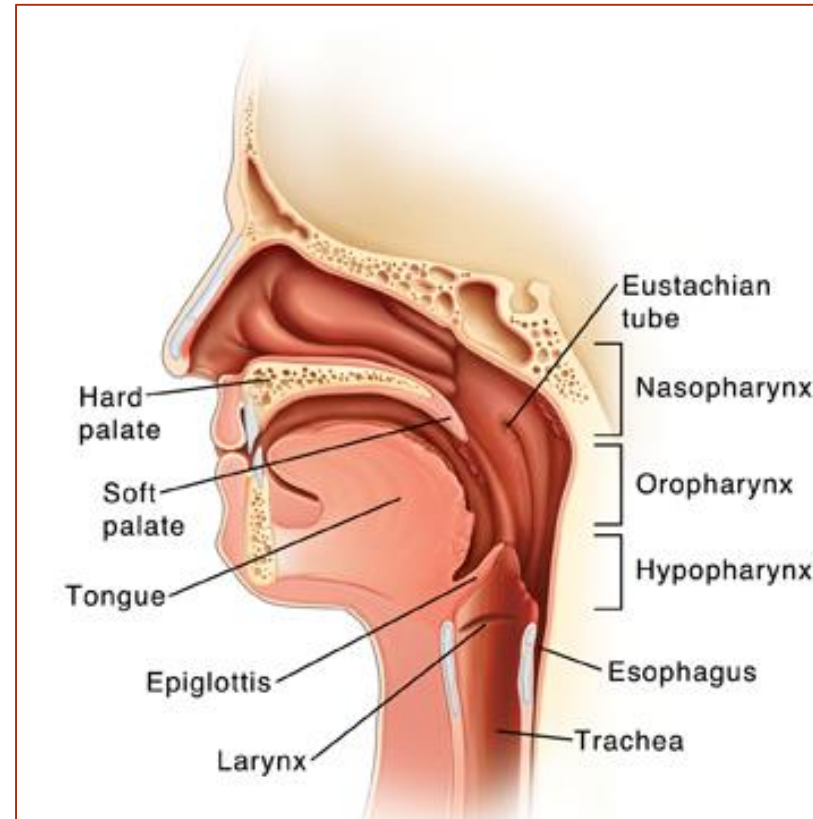
Developed by Stanford University School of Medicine

Executive Summary

- ▶ ENT surgeries (ear, nose, and throat) require surgeons to move around a complicated environment composed of minute bone structures & delicate soft tissues
- ▶ Failure to appropriately navigate such surroundings can result in surgical complications such as perforation, CSF leak, orbital injury, hemorrhage, facial nerve injury, and others
- ▶ CardinalSim has developed a software system that synthesizes CT scans of patients into authentic virtual reconstructions of surgical sites
- ▶ Software is already rolled out and easily integrated with widely available hardware such as CT scanners and haptic simulators
- ▶ System currently only for ENT surgeries, but applicable to most hard tissue surgeries
- ▶ CardinalSim is seeking an entrepreneur to lead software development, device sales, and ENT data sharing collaborations

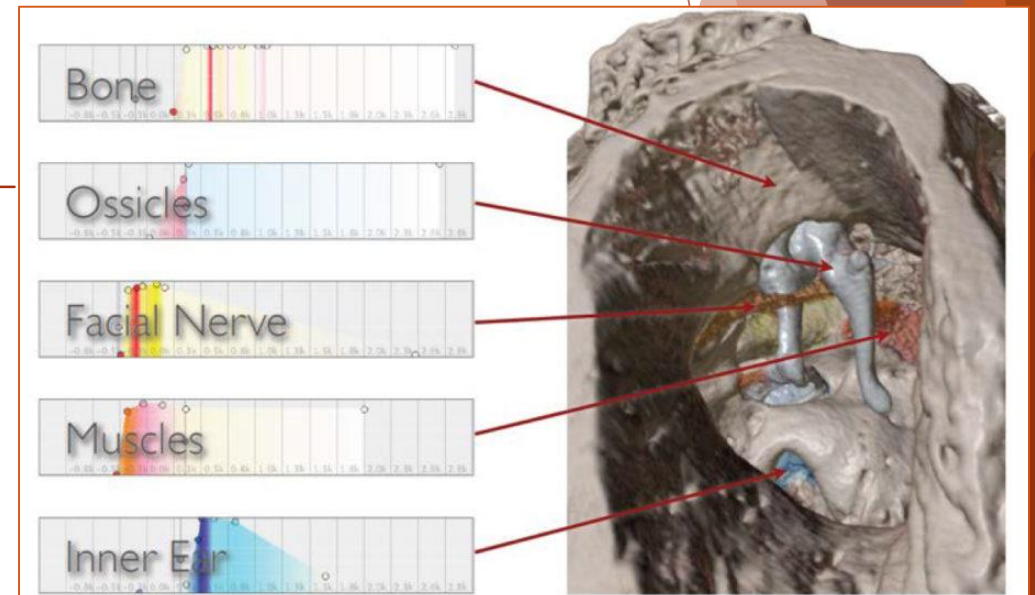
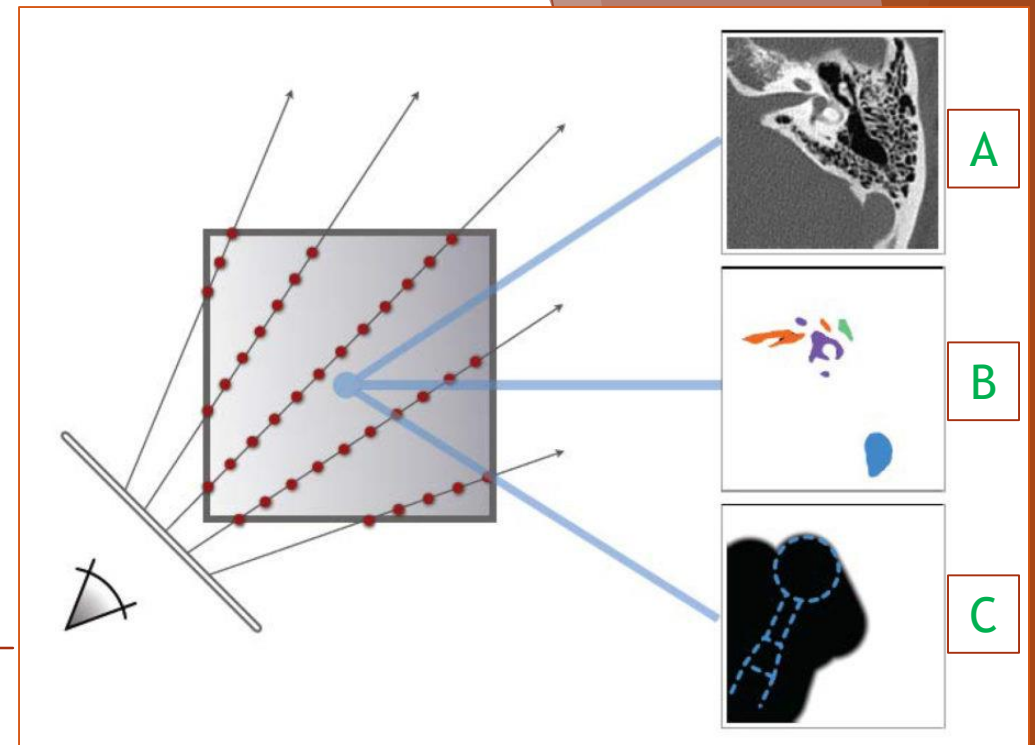
ENT Procedures and Complications

- ▶ *Endoscopic sinus surgery*: hemorrhage (0.76%), CSF leak (0.17%), orbital injury (0.07%)
- ▶ *Eardrum repair surgeries*: damage to facial nerves (<1%) and bones, permanently altered sense of taste due to nerve damage (<5%)
- ▶ *Septoplasty*: septal perforation (2.3%), excessive bleeding (3.3%), ocular complications (0.08%)



CardinalSim Technology

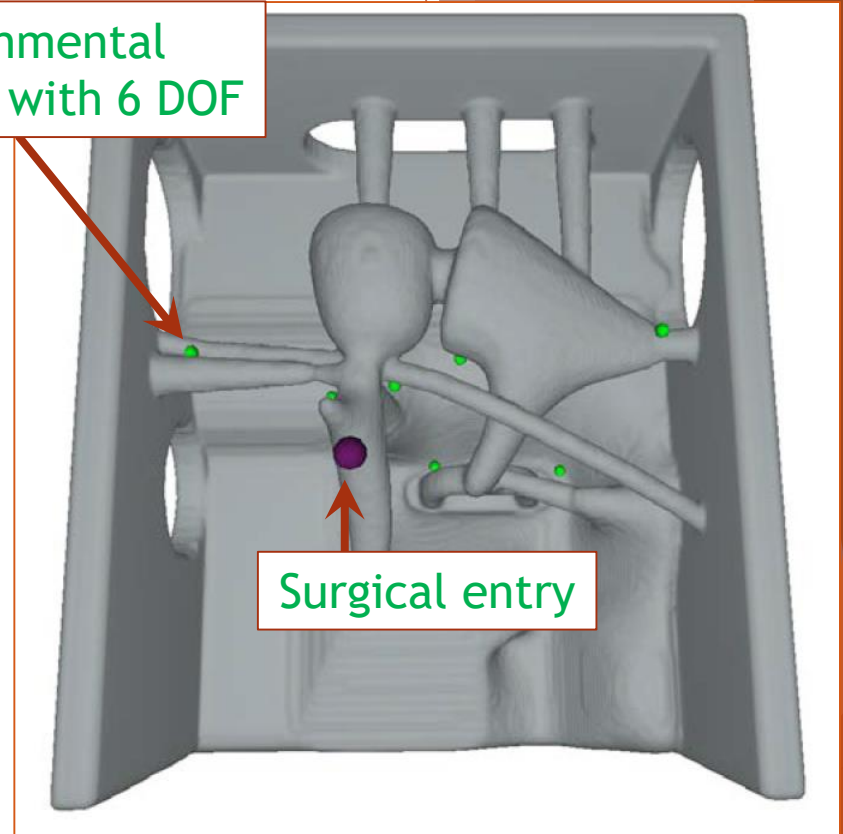
- ▶ Uses commercially available Graphic Possessing Units (GPUs)
- ▶ Enables application of GPU-accelerated ray casting:
 - (A) primary volumetric dataset (usually CT)
 - (B) label field volumes indicating which elements are part of which structures
 - (C) mask volumes indicate what portion of bone has been surgically removed
- ▶ Labels five discrete structures in microCT scans of a human cadaveric temporal bone core
- ▶ CT scan data can be synthesized from MRI data



CardinalSim Technology

- ▶ Integrates seamlessly with commercially available haptic systems
- ▶ Virtual environments are used to measure task completion time and errors made, using different haptic rendering algorithms
 - ▶ Works with haptic 1000 Hz update rates
 - ▶ Six degrees of freedom (6 DOF) haptic systems
 - ▶ Software includes collision detection

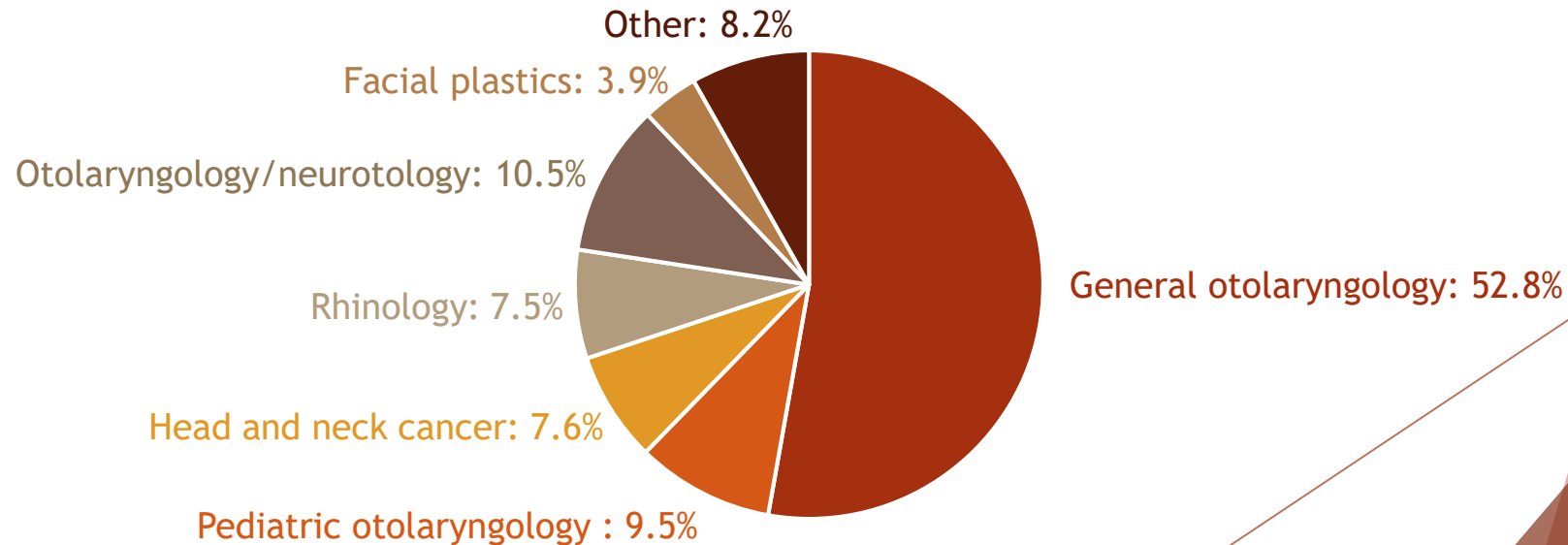
Environmental obstacles with 6 DOF



How big is the market?

- ▶ Global ENT Surgical Devices market was valued at \$2.3 billion in 2017
- ▶ Estimated to reach \$3.52 billion by 2025
- ▶ 12,609 otolaryngologists currently practicing in the U.S.
- ▶ ~600,000 ambulatory sinonasal procedures in 2006
- ▶ ~96,000 cochlear device implants in U.S. as of December 2012

Primary Specializations



Alternative & Competition

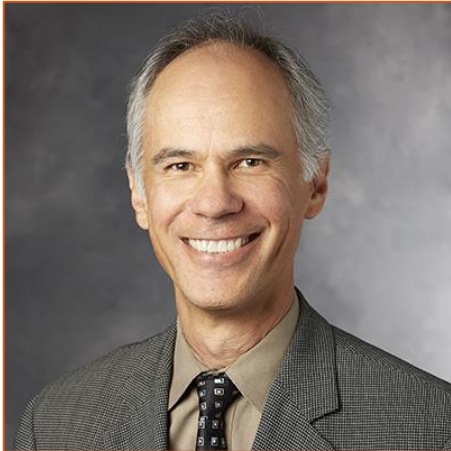
Standard Practice:

- ▶ Pre-surgical planning usually involves endoscopic examination and/or CT scan to visualize anatomy

Emerging Technology:

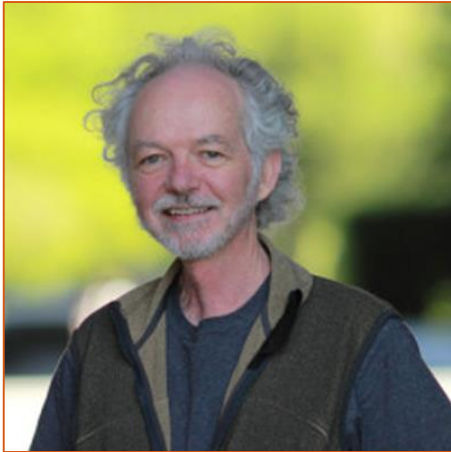
- ▶ Endoscopic Sinus Simulator
 - ▶ Haptic device developed by Lockheed Martin
 - ▶ Being tested for resident training at Montefiore Medical Center
- ▶ Fundamental Surgery
 - ▶ Subscription-based surgical simulation service
 - ▶ Initial focus is orthopedics, plans to move into ENT
- ▶ Voxel-Man ENT
 - ▶ Simulator for otorhinolaryngology training
 - ▶ Use your own CT or CBCT data
 - ▶ Based in Germany, devices not currently available in U.S.

Team



Nikolas Blevins, MD

- ▶ Larry and Sharon Malcolmson Professor of Otolaryngology at Stanford School of Medicine
- ▶ 30+ years in practice
- ▶ Best Doctors in America (2003, 2004, 2005)
- ▶ 78 publications



Kenneth Salisbury, PhD

- ▶ Professor of Computer Science, Surgery, Mechanical Engineering at Stanford University
- ▶ Involved in many robotics projects: Stanford-JPL Robot Hand, JPL Force Reflecting Hand Controller, MIT-WAM arm, Black Falcon Surgical Robot.
- ▶ Haptic interface tech led to founding of SensAble Technology

Desired Entrepreneur Profile

- ▶ Software technology experience -Will lead software development
- ▶ Fundraising experience in the MedTech space
- ▶ Work with vendors to package software with surgical devices
- ▶ Experience with purchasing cycles at major medical centers
- ▶ Develop a collaboration with surgeons

Closing

- ▶ CardinalSim is a surgical simulation system for preoperative rehearsal of complex procedures
- ▶ The market for surgical simulation technology is large and growing
- ▶ The CardinalSim team includes surgery and computer science experts with entrepreneurial experience
- ▶ CardinalSim is seeking a co-founder to lead software development, device sales, and data sharing collaborations