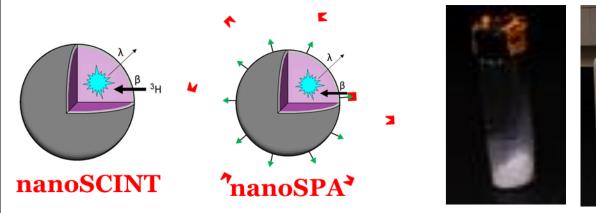
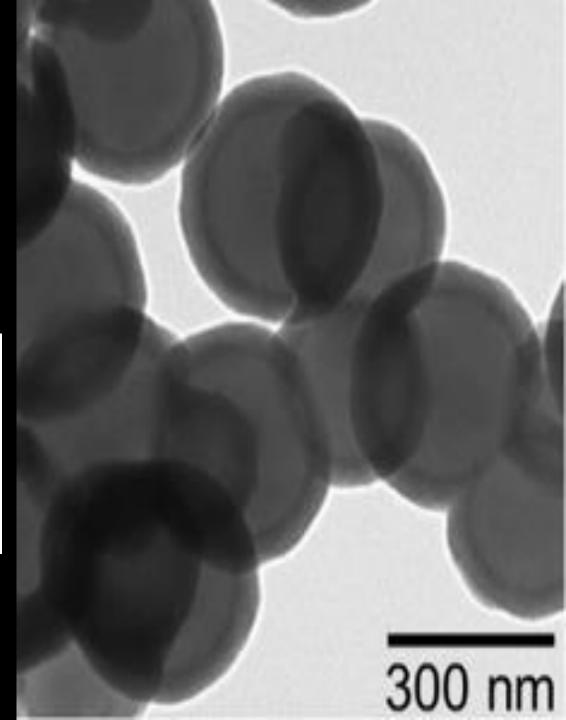


# Nanotechnology Solutions for Radioisotope detection









## The Opportunity

Radioisotope measurements provide critical enabling tools for understanding the underlying basis of disease

Global

- \$15B
- Projected growth rate 5 %

US

- >\$2.5B
- Gov't, Industrial, Academic, Medical



- \$400 M
- Research laboratory section of US market









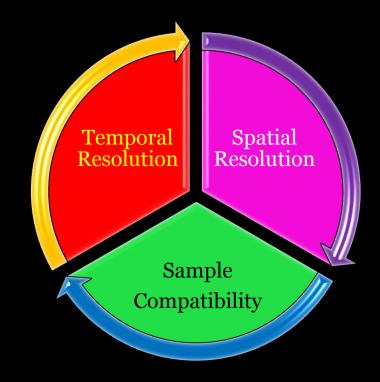




#### Pain Points

- Sample incompatibility
- Spatial/temporal limitations
- Waste generation

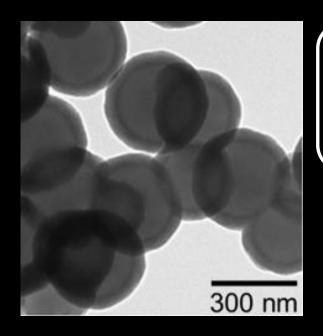
Exemplar RIs cannot be measured Problem in living cells





## Our Solution

Proprietary core-shell nanoscintillators



IP Status 1 Patent Application (10/2017)

1 Provisional Patent Application (1/2019)

2 Disclosures (2018)

#### **Scintillation Nanotechnologies**



# Team



Craig A. Aspinwall, Ph.D.

Co-Founder and CTO



Colleen M. Janczak, Ph.D.

Co-Founder and COO



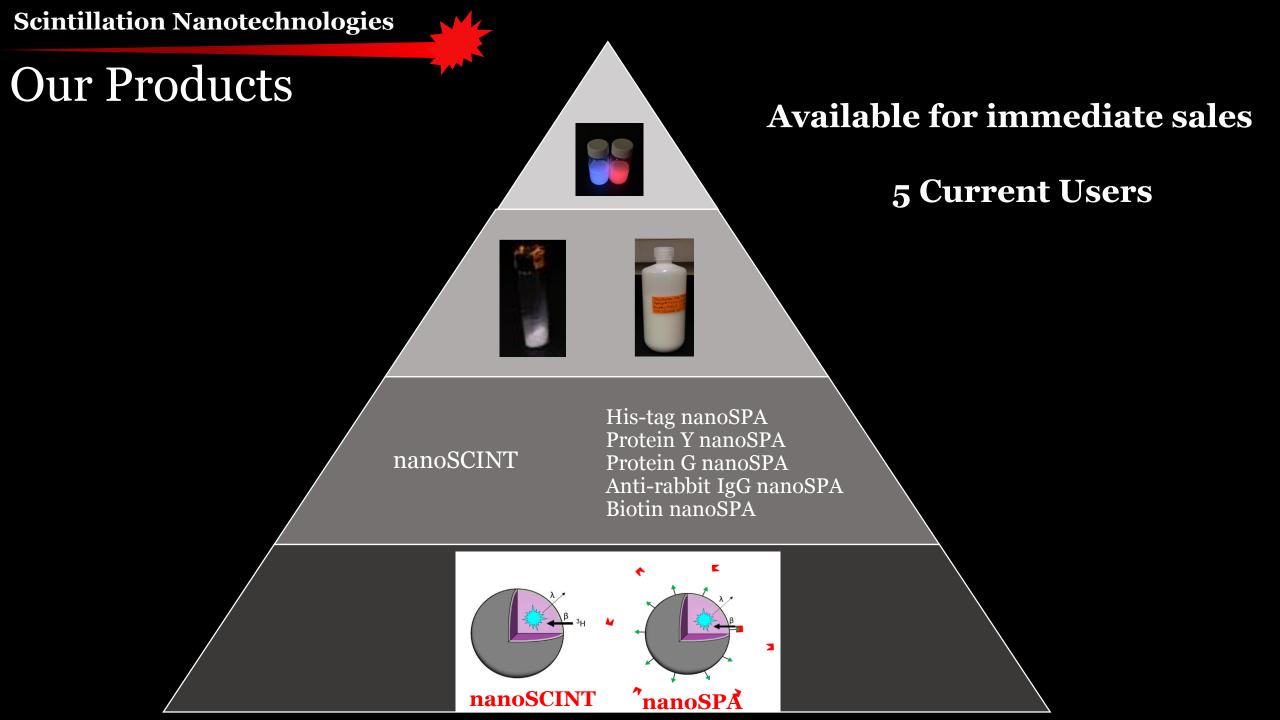
**CEO** 



VP/Director Sales and Marketing



VP Business Strategy





#### Business model

Customer Recruitment

Scientific Publications

**Direct Contact** 

Product Development

Direct Sales

**Customer Retention** 

Dedicated Customer Service

**Commitment To Innovation** 

Responsive Development

Quality Commitment

#### **Scintillation Nanotechnologies**



## Financials

	Year 1	Year 2	Year 3
Revenue	590,000	2,400,000	8,600,000
GP%	56%	54%	52%
Cost of Goods Sold	260,000	1,100,000	4,100,000
Units Sold	515	1526	7447
G + A	800,000	910,000	1,200,000
Net Income	(470,000)	340,000	2,000,000
EBITA	(480,000)	340,000	3,200,000

**3-Year Sales Revenue Projections** 

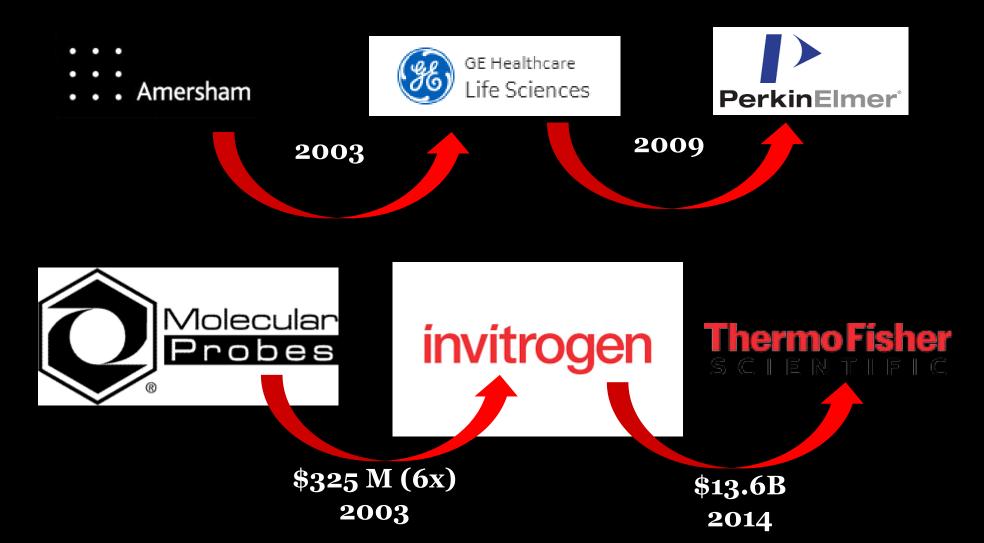
Revenue is imminent

Break-even point at 18 months



# Exit strategy

Acquisition within 5 years based on sales and market share captured





# Opportunities for early investors

• Early revenues

Thank you! Questions?

- A large US and global market
- Broadly applicable technology
- Societal and environmental impact
- High returns on comparable entities