

# Castrol® Doubles-Down on Commitment to Serving Customers in Northeast with New Supplier Partnerships

Brand joins forces with Pilot Thomas Logistics and Northeast Lubricants for enhanced distribution offerings

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**Castrol →**

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WAYNE, N.J., April 4, 2019 /PRNewswire/ -- Today Castrol®, one of the world's leading lubricant brands, announced two new distributor relationships in the Northeast Region. Pilot Thomas Logistics and Northeast Lubricants will service Castrol's customers in the Northeast Region – including Southern New Jersey, Pennsylvania, Delaware, Maryland, Virginia and Washington D.C.

Pilot Thomas Logistics and Northeast Lubricants will provide Castrol customers with access to the full line of high-quality Castrol automotive products and join a network of national distributors focused on providing unparalleled support for customers.

Northeast Lubricants and Castrol began their partnership in 1997, and have since taken pride in providing a broad variety of quality products, outstanding service and an array of solutions to commercial, industrial, agricultural, automotive and marine customers. Operating one of the largest, most responsive and dependable delivery fleets in the lubricant industry, Northeast operates from six distribution facilities, delivering to 12 states across the Midwest, Northeast and Southeast.

Pilot Thomas Logistics has more than 70 years of experience in the distribution industry. Operating out of several warehouses in the Northeast, the company brings its expertise to the region as a premier provider of fuel, lubricants and chemicals to the energy, marine, mining and industrial markets.

"Both relationships with Pilot Thomas Logistics and Northeast Lubricants are consistent with our focus of continuously delivering best-in-class service to our customers, tailored to their specific operations," said Rafael Vecchio, North American Indirect Sales Director for Castrol. "We can't wait to embark on this new journey with both providers and to offer our customers in this market access to quality oil through more diverse channels that will help fuel their businesses."

Northeast Lubricants and Pilot Thomas Logistics will each have Sales Representatives dispersed throughout the region to promote Castrol's products and address customer needs in a prompt and efficient manner.

"Outstanding customer service is a core Pilot Thomas principle and we are pleased to support this new venture with Castrol in this region," said Dennis Cassidy, President and CEO of Pilot Thomas Logistics, Inc. "Together, we're dedicated to exceeding customer expectations by ensuring they receive the highest-quality lubricants, chemicals and fuel whenever and wherever they need it most."

"Our network knows and trusts Castrol, so evolving our existing relationship with the top heritage brand was the best choice for Northeast Lubricants," said Tom Arcoria, President of Northeast Lubricants. "To date, we've been able to provide superior lubrication and fuel solutions to countless businesses, and we look forward to furthering this capability hand-in-hand with Castrol for years to come."

To learn more about Castrol and its services, visit <https://www.castrol.com/> or call 1-800-462-0835.

### **About Castrol**

Castrol is one of the world's leading lubricant brands, with a proud heritage of innovation and fuelling the dreams of pioneers. Our passion for performance, combined with a philosophy of

working in partnership, has enabled Castrol to develop lubricants and greases that have been at the heart of numerous technological feats on land, air, sea and in space for over 100 years. Castrol is part of the BP group and serves customers and consumers in the automotive, marine, industrial and energy sectors. Our branded products are recognized globally for innovation and high performance through our commitment to premium quality and cutting-edge technology. To find out more about Castrol please visit <https://www.castrol.com/>

### **About Pilot Thomas Logistics**

Pilot Thomas Logistics is the premier provider of fuel, lubricants and chemicals to the Energy, Marine, Mining and Industrial markets and is headquartered in Fort Worth, Texas. PTL operates in over thirty (30) states from 100+ terminals with a team of over 2,000 professionals. For more information, visit [www.pilotthomas.com](http://www.pilotthomas.com).

### **About Northeast Lubricants**

Northeast Lubricants is owned and operated by Great Lakes Petroleum a family owned company with over 40 years of experience operating in over 20 + states providing its customers with service, value, and technology, and is your total fuel and lubricant management solution. NEL / GLP provide lubricants, fuel, chemicals to Power Generation, Industrial, Agricultural, Commercial, Automotive, Mining, and Marine segments and is headquartered in Cleveland, Ohio / Charlotte, North Carolina. For more information please visit [www.greatlakespetroleum.com](http://www.greatlakespetroleum.com) / [www.northeastlubricants.com](http://www.northeastlubricants.com)

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