



Select partners

At Aivo one thing motivates us: giving back time to people. So we designed this program to help create strategies to improve customer service and satisfaction. This is for those who sell, implement and integrate Aivo solutions with their customers.

Is it for you?

If you have a highly certified business with great knowledge and experience, this option is capital. Remember that to be a Select Partner you have to have the necessary certifications. Only then can you pull off all the business processes yourself.

High-quality solutions for ace clients

It's an all-inclusive offer and with it you'll be in line with the same standards of quality that Aivo has with its own clients. At your fingertips will be continuous online training, co-marketing strategies to generate business opportunities and communication tactics to help customers grow within your territory. If you want to be a Select Partner, go ahead and submit your information. We'll be in touch.

[Apply here](#)

We offer flexible and beneficial programs that provide opportunities to refer, sell, implement or integrate Aivo. Pick the program that better fits your business!

Program Benefits	Authorized	Certified	Select	Strategy	BPO
Online sales training	✓	✓	✓	✓	✓
Online product training	✓	✓	✓	✓	✓
Sales Support	✓	✓	✓	✓	✓
Rebate program		✓	✓	✓	✓
Lead distribution			✓	✓	✓
100 program pass*			25% OFF	25% OFF	N/A
Lab-Strategic planning meetings				✓	✓

Marketing Benefits	Authorized	Certified	Select	Strategy	BPO
Onboarding Kit	✓	✓	✓	✓	✓
Partner Listing	✓	✓	✓	✓	✓
Partner Portal Access	✓	✓	✓	✓	✓
Co-branding Communication	Invitation	✓	✓	✓	✓
Exclusive discount codes	N/A	Invitation	Invitation	✓	✓

Certifications	Authorized	Certified	Select	Strategy	BPO
Sales & Product Specialist	1	2	4	2	2
Onboarding Specialist	N/A		2	2	2
First level Integrations	N/A		2	2	2
Tier 1 Support	N/A		2	2	2

Business Planning	Authorized	Certified	Select	Strategy	BPO
Quarterly Business Review	Invitation	Invitation	✓	✓	✓
Annual Business Review	Invitation	✓	✓	✓	✓