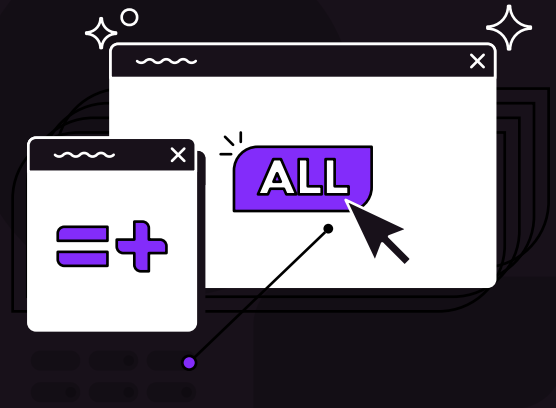


# ALL ACCESS

Referral Program



Companies and individuals that would like to provide lead information or business opportunities to Aivo and receive a referral recognition based on the contract values signed between the customer company and Aivo. (Terms and conditions of the program are applied.).

## 100% total MRR\*

of the annual signed contract under a prepaid model or 50% of the annual contract under a monthly payment model

\* Monthly recurring revenue

The Referral payout model applies to companies and individuals who refer leads to Aivo. Once the lead has progressed into a signed contract with Aivo, the referral company would be eligible to the corresponding % of the total MRR of the signed contract, depending on the signed payment model.

## General Conditions of the Program

To become a member of this program, the following conditions detailed below must be expressly accepted:

- All Access members cannot be part of the referred company or subsidiaries of that company.
- All Access members cannot be current clients of AIVO or subsidiaries of that client.
- Governmental and state agencies cannot be referred to the ALL ACCESS program.
- The referred company must sign an agreement with AIVO within 6 months from the referral date, in order for said referral to result in payment of commission.
- All Access members may refer an unlimited number of potential clients.
- Payment shall be processed when the referred client has executed a service agreement or an equivalent legal document with AIVO and the client has paid the first invoice.
- AIVO shall have the power to review the potential referred client and AIVO reserves the right to reject any referral at its discretion.

## Financial Conditions of the Program:

- **Commission:** the ALL ACCESS member shall be entitled to a commission based on the amount of the operation:
  - **MONTHLY PAYMENT:** The ALL ACCESS member shall have the right to receive a commission equivalent to 50% of the contract MRR in monthly payments signed for a period of twelve (12) months.
  - **ANNUAL PAYMENT:** The ALL ACCESS member shall have the right to receive a commission equivalent to 100% of the contract MRR in annual payments signed for a period of twelve (12) months.
  - **COMMISSION:** The ALL ACCESS member shall have the right to receive a one-time commission when the amount the Final User must pay for the acquisition of Products and/or Services is credited to AIVO's bank account.

- The Commission percentage only applies to the subscription price and monthly sessions that were invoiced and actually collected.
- Commission payment shall be made within 30 days from execution of the contract with the referred client and once payment has been credited for the products and/or services.
- The commission percentage shall be paid from AIVO AMERICA CORP in American dollars and an appropriate invoice shall be issued. The requirements and other relevant issues related to the bank account of the ALL ACCESS member are not applicable to AIVO.