

# **Key Takeaways**

## Overview of the digital kayaking landscape from April 2021 to April 2022:

#### **Audience Demographics:**

- **Geolocation:** Visitors of the top kayaking websites and followers of top kayaking social properties are based largely in the US, followed by Canada and the UK. Other leading countries include Australia, France and Ireland.
- Age & Gender: 64% of the web visitors to the top 10 kayaking websites were male, and the majority were 25 to 44 years old. Followers of the top kayaking social properties are overwhelmingly male (97%) and predominantly ages 25 to 44 (56%).

#### **Platforms:**

• Instagram (43%) and TikTok (35%) generated the highest amount of kayaking views, followed by Youtube (12%) and then Facebook (11%). Instagram has the largest audience of followers for the top 15 kayaking athletes and generated the most engagements from Apr' 21 to Apr' 22 by a significant amount (68%).

#### **Top Athletes:**

• <u>Dane Jackson</u>, <u>Jessica Fox</u> and <u>Ryan McAvoy</u> are the most popular kayaking content creators on social. <u>Jessica Fox</u> has the highest average engagement followed by <u>Dane Jackson</u> and <u>Abby Holcombe</u>.

#### **Content Opportunities:**

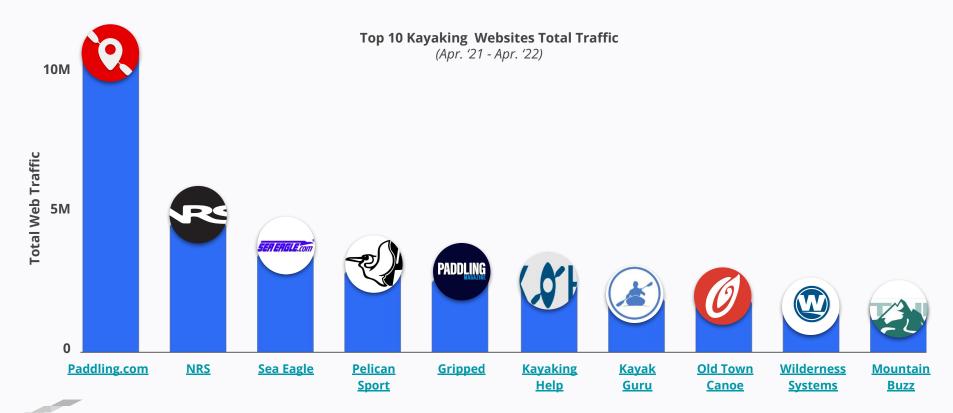
- **YouTube:** Top opportunities on YouTube include VLOG's from whitewater kayakers, kayaking race and competition clips, athlete highlight reels and video footage from kayaker's trips abroad.
- **Instagram:** Top opportunities on Instagram include videos of athletes dropping into water with unique trick entrances, sharing clips of their experience competing in Olympic paddling events, training in the pool and performing freestyle tricks on big whitewater waves
- **Facebook:** Top opportunities on Instagram include videos of extreme stunts in kayaks, kayak race and competition clips, epic waterfall drops, and POV footage of what it's like to whitewater kayak
- **TikTok:** Top opportunities on TikTok include athletes sharing clips of their experience competing in Olympic paddling events, training in the pool, answering questions and responding to comments from followers and videos of extreme stunts in kayaks



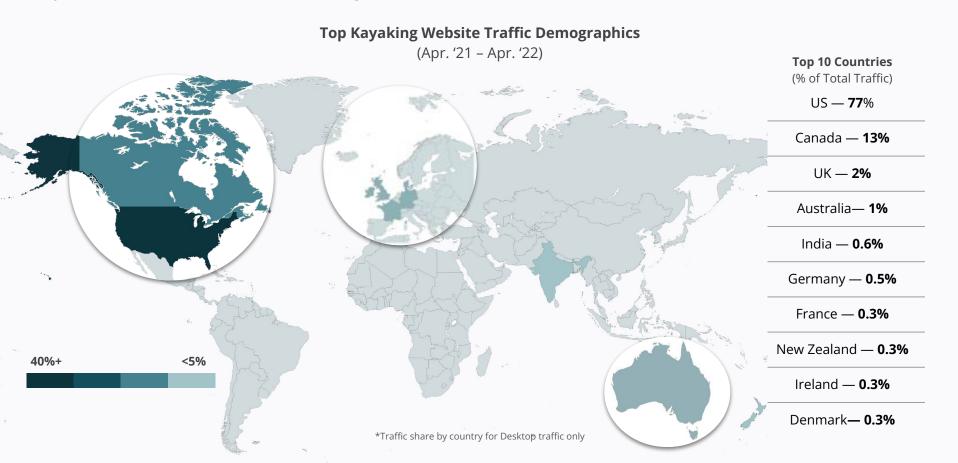
Kayaking Audience Scan



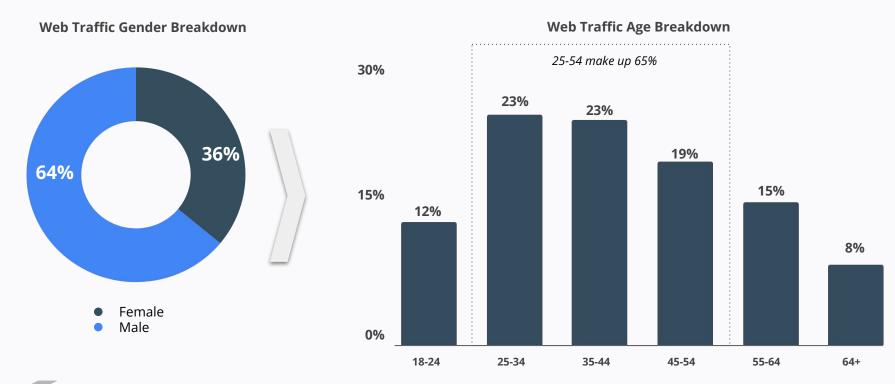
Based on web traffic, the following were the top ten kayaking websites from April 2021 to April 2022. On average, these kayaking resources generated **233K** web visits per month.



The **United States** accounted for 77% of traffic to the top ten kayaking websites, followed by **Canada** (13%), the **United Kingdom** (2%) and **Australia** (1%).



**Males** account for 64% of all top kayaking website traffic. As for age, people between the ages of **25 and 54** accounted for 65% of the traffic.



## **Top 10 Kayaking Social Properties by Total Views\***



Canoe Sport: Canoe & Kayak Community
Social Followers: 340K | Total Views: 170M



Headwaters Kayak: Kayak Gear & Knowledge Base
Social Followers: 130K | Total Views: 5M



Kayak DIY: Product Reviews & DIY Tutorials
Social Followers: 206K | Total Views: 42M



Paddle TV: Paddling videos & Gear Review
Social Followers: 121K | Total Views: 4M



Kayak Session Magazine: Kayak Media & Community
Social Followers: 151K | Total Views: 31M

8. **MYN** 

KayakUSA: Kayaking Creator
Social Followers: 52K | Total Views: 2M



Planet Canoe: International Canoe Federation Community Social Followers: 174K | Total Views: 11M

9.

**Senders:** Whitewater Creator Group Social Followers: **62K** | Total Views: **2M** 

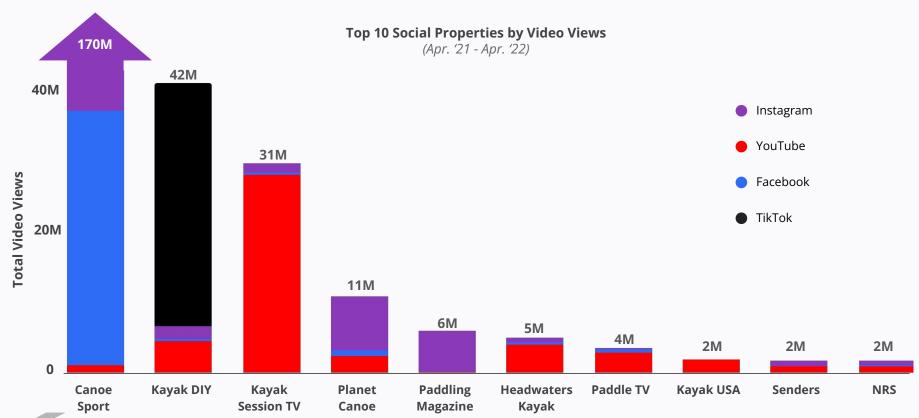


Paddling Magazine: Paddling Community
Social Followers: 169K | Total Views: 6M

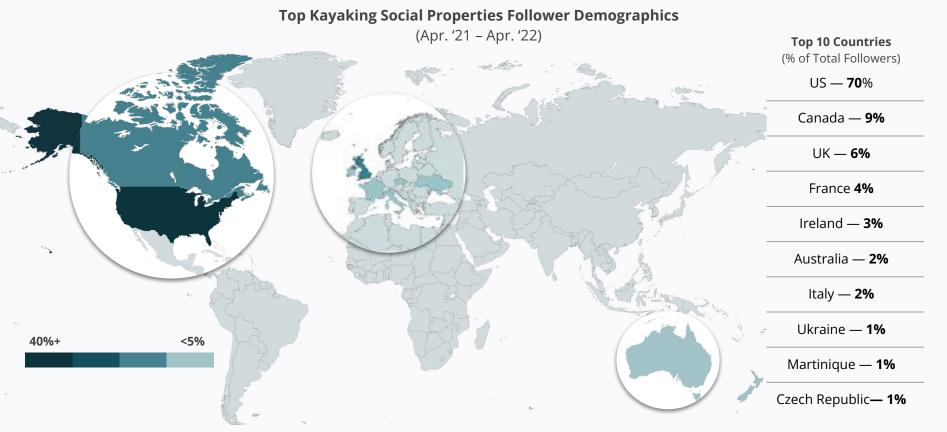
**10.** 

NRS: Kayak Gear & Community
Social Followers: 157K | Total Views: 2M

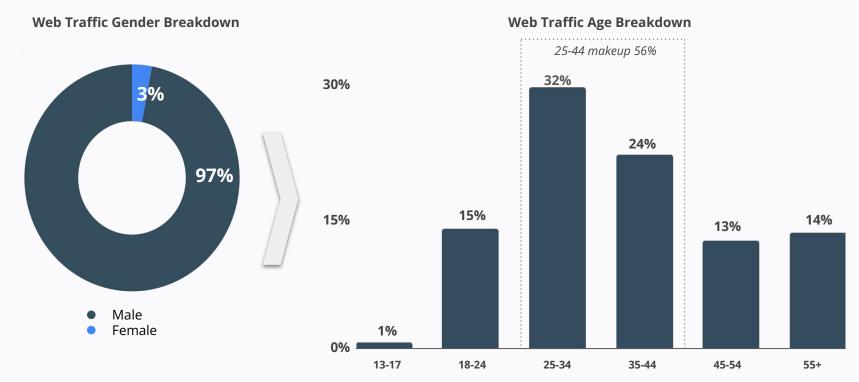
From Apr. '21 to Apr. '22. Canoe Sport generated the most views by a significant margin, with **170M+** views.



The **United States** accounted for 70% of traffic to the top ten kayaking social properties, followed by **Canada** (9%), the **United Kingdom** (6%) and **France** (4%).

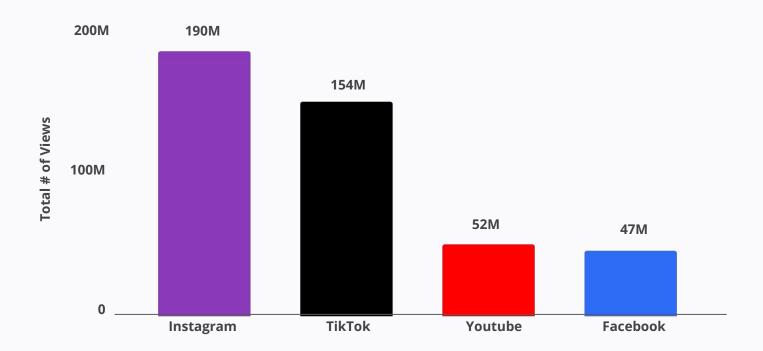


The followers of the top 10 Kayaking social properties skew **male** (97%) and are predominantly aged **25 to 44** years old (56%).





Instagram generated the highest amount of kayaking views across top social properties and top athletes, accounting for **42%** of the total views from Apr. '21 to Apr. '22. TikTok generated the second highest (35%), followed by Youtube (11%) and Facebook (12%).







**Top Kayaking Athletes** 

## **Top 15 Kayaking Athletes by Average Engagement\***



Jessica Fox Total Followers: 284M Avg. Engagement: 29K



Nouria Newman
Total Followers: 104K
Avg. Engagement: 1K



Evan Garcia
Total Followers: **50K**Avg. Engagement: **693** 



<u>Dane Jackson</u> Total Followers: **505K** Avg. Engagement: **20K** 



Bren Orton
Total Followers: **60k**Avg. Engagement: **1K** 



Adrian Mattern
Total Followers: **55K**Avg. Engagement: **689** 



Abby Holcombe
Total Followers: 42K
Avg. Engagement: 9K



Ben Marr
Total Followers: **55K**Avg. Engagement: **1K** 



Nick Troutman
Total Followers: 66K
Avg. Engagement: 545



Ryan McAvoy
Total Followers: 154M
Avg. Engagement: 6K



Rush Sturges
Total Followers: 104K
Avg. Engagement: 1K



Rafael Ortiz
Total Followers: 117
Avg. Engagement: 373



Aniol Serrasolses
Total Followers: **149M**Avg. Engagement: **3K** 



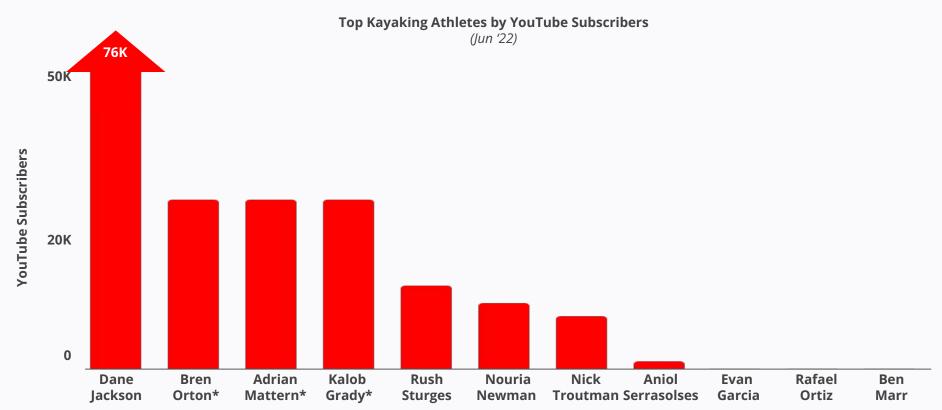
Kalob Grady
Total Followers: **50M**Avg. Engagement: **742** 



Vávra Hradilek Total Followers: 43K Avg. Engagement: 116

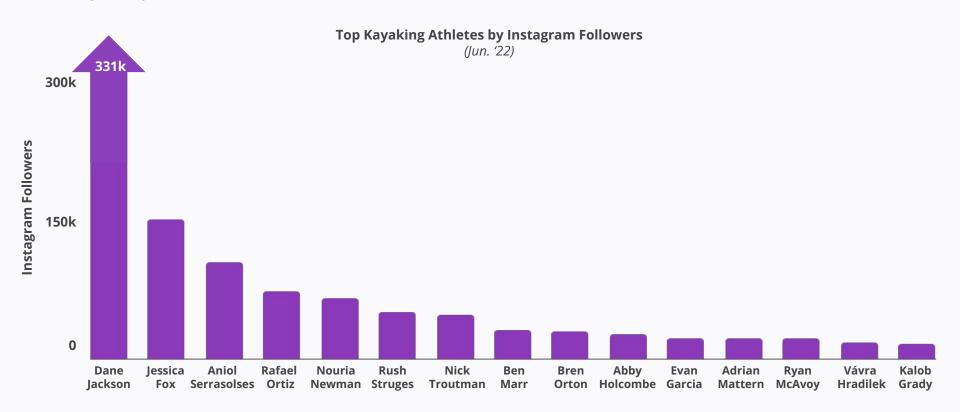


Dane Jackson has the largest audiences on YouTube with **76K** subscribers followed by Bren Orton, Adrian Mattern, and Kalob Grady who own shared channel, Senders (**27K**). Jessica Fox, Abby Holcombe, Ryan McAvoy and Vavra Hradilek do not have YouTube channels.



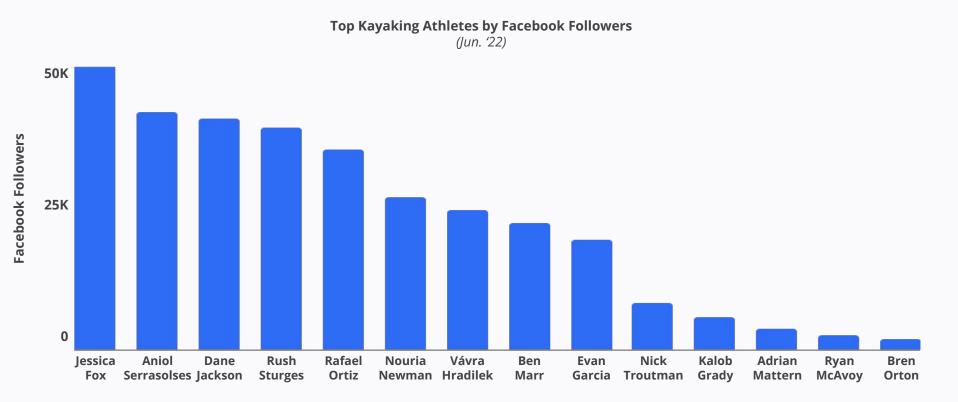


Dane Jackson has the most followers on Instagram by a significant margin (**331K**), followed by Jessica Fox (**152K**), and Aniol Serrasolses (**106K**). All athletes are active on the Instagram platform.



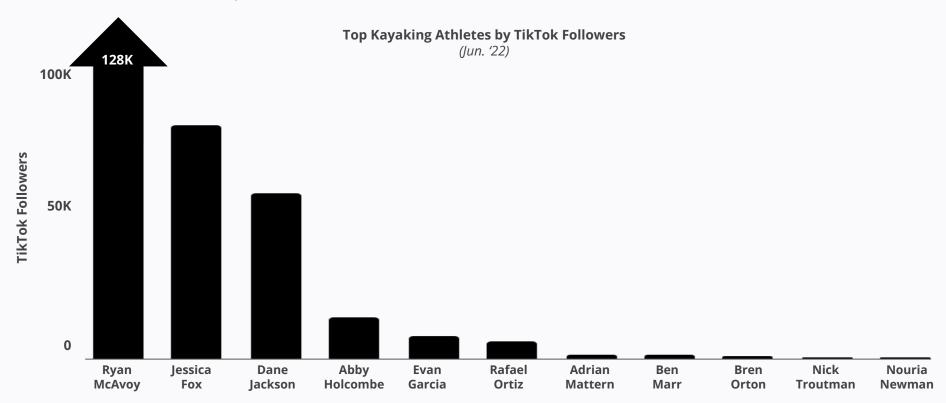


Jessica Fox, Aniol Serrasolses and Dane Jackson have the most followers on Facebook with **52K**, **42K**, and **41K** followers respectively. Abby Holcombe does not have a profile on FB.

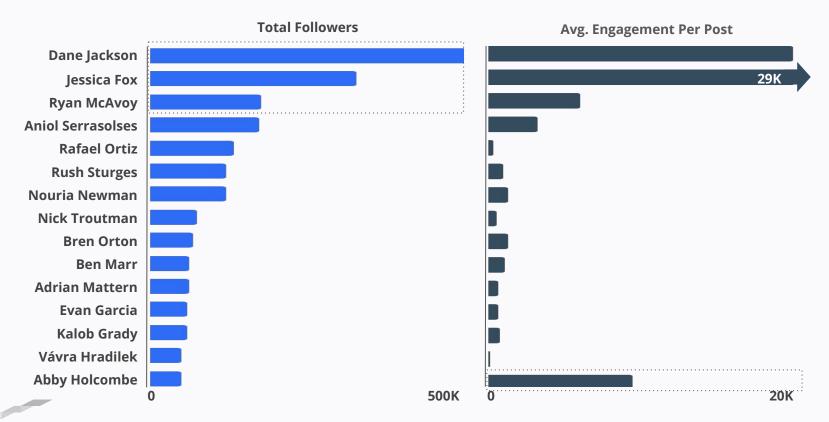




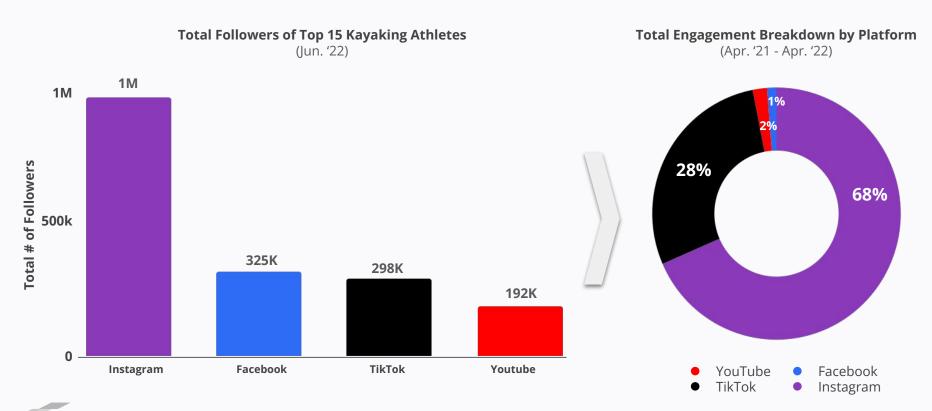
Ryan McAvoy, Jessica Fox and Dane Jackson have the most significant followings on TikTok with **128K**, **80K**, and **57K** followers respectively. All other athletes have <15K followers or are not active on the platform.



Dane Jackson, Jessica Fox and Ryan McAvoy are the most popular kayaking content creators on social. Jessica Fox has the highest average engagement followed by Dane Jackson and Abby Holcombe (**9K**).



Instagram has the largest audience of followers for the Top 15 kayaking athletes and generated the most engagements from Apr' 21 to Apr' 22 by a significant amount.





**Top Content Buckets** 



## **CONTENT OPPORTUNITIES: YOUTUBE**

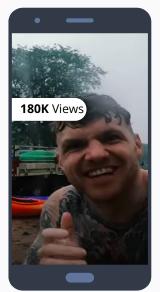




#### Whitewater Kayaking VLOG

Athletes detail a kayaking trip using talking head angles and POV shots

[Example <u>1, 2</u>]



Click to view



#### **Race and Competition clips**

Videos of athletes competing in white water races or freestyle competitions

[Example <u>1</u>, <u>2</u>]



Click to view



### Highlight Reel

Video montages from an athlete's best and biggest kayaking feats of the year

[Example <u>1</u>, <u>2</u>]

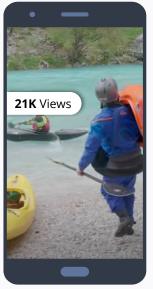


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#### **Kayaking Trips Abroad**

Athletes travel to new or remote destinations and share footage of their experiences
[Example 1, 2]



Click to view



## **CONTENT OPPORTUNITIES: INSTAGRAM**





#### **Trick Launches**

Athletes drop into the water with unique trick entrances

[Example <u>1</u>, <u>2</u>]



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#### **Tokyo Olympics**

Kayaking athletes share videos from their experience competing in olympic paddling events

[Example <u>1, 2</u>]



Click to view



#### **Pool Training**

Athletes practicing tricks and skills in the pool

[Example <u>1</u>, <u>2</u>]



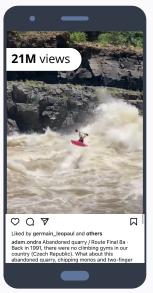
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#### Freestyle Tricks on Big Waves

Clips of professional Kayakers doing tricks on big whitewater waves

[Example <u>1</u>, <u>2</u>]



Click to view



## CONTENT OPPORTUNITIES: FACEBOOK





#### **Kayaking Stunts**

Athletes perform extreme stunts or tricks, pushing the boundaries of the spot

[Example <u>1, 2</u>]



Click to view



#### **Race and Competition clips**

Videos of Athletes competing in white water races or freestyle competitions

[Example <u>1</u>, <u>2</u>]



Click to view



#### **POV White Water Footage**

First person perspective of what it's like kayaking in white water

[Example <u>1</u>, <u>2</u>]



Click to view



#### **Epic Waterfall Drops**

Videos of kayakers descending one or more waterfalls

[Example <u>1</u>, <u>2</u>]



Click to view



## **CONTENT OPPORTUNITIES: TIKTOK**





#### **Tokyo Olympics**

Kayaking athletes share videos from their experience competing in olympic paddling events

[Example <u>1, 2</u>]



Click to view



#### **Pool Training**

Athletes practicing tricks and skills in the pool

[Example <u>1</u>, <u>2</u>]



Click to view



#### **Answering Questions**

Athletes respond to questions and comments from viewers

[Example <u>1</u>, <u>2</u>]



Click to view



#### **Kayaking Stunts**

Athletes perform extreme stunts or tricks, pushing the boundaries of the spot

[Example <u>1, 2]</u>



Click to view

