

# Why Partner with Finexio?

**Generate revenue while providing an end-to-end solution**



## **Increase the value you bring to your customers**

- ✓ Your solution is more integrated – No need for customers to find an 'outside' payments provider. You are the one-stop shop.
- ✓ Your customers will reduce the internal expense associated with manual payment processes.
- ✓ You will free-up working capital for your customers and improve their supplier satisfaction.



## **Become more competitive and profitable**

- ✓ You will enable a new revenue stream through virtual card transactions and revenue sharing.
- ✓ Your revenue per account has the potential to increase by 100% or more.
- ✓ Your customers will be using a new product that few others have, which will open up new business opportunities.



## **It's seamless, secure and quick**

- ✓ New customers can be launched in as little as 3 weeks with no additional labor on your part.
- ✓ Finexio manages all the customer and supplier onboarding, reporting, and problem resolution.
- ✓ There are no incremental professional services contracts, and no sleepless nights worrying over implementation issues or data security.