

## Legal & Business Affairs Executive

**Based:** Central London (remote working initially)

**Reports to:** Head of Legal & Business Affairs, UK

### About the Group...

A leading management and professional services company based out of the UK and US, YMU provides a portfolio of services to a wide range of clients consisting of leaders in entertainment, film, music, radio, television and sport, including athletes, authors, digital influencers, media rights holders, musicians, producers, TV personalities and voiceover artists.

### About the team...

You will be working as part of the Entertainment Legal & Business Affairs team which supports the business in providing legal advice and assistance (including the drafting, reviewing and negotiating of contracts) to our Entertainment Talent Managers, Commercial and Brand Managers, and the wider business.

### About the position...

This is a permanent role, based in our Central London office located near Oxford Circus. You will be working closely with our Entertainment and Brands teams who manage the professional engagements of our clients with a range of broadcasters, production companies and brands. Given ongoing Covid-19 restrictions, the role will initially be on a remote basis.

### Key responsibilities...

- Advising and assisting colleagues across the Entertainment and Brands divisions of the YMU Group in connection with a range of media and entertainment matters including TV engagements (presenting and appearances), development deals, literary agreements, brand endorsement deals of various types, and intellectual property issues;
- Direct negotiation of contracts with counterparties (whether lawyers, producers or other commercial stakeholders);
- Regular attendance at internal stakeholder meetings on group projects and effective communication of the status of deals;
- Managing and prioritising a large and diverse workload, working autonomously within corporate parameters.

### About you...

- 3+ years PQE;
- Previous experience working in the media or entertainment sector;



- Extensive experience with contracts and direct negotiations with counterparties is essential, whether in private practice or in-house;
- Some corporate experience would be beneficial;
- Excellent written and verbal communication skills; and
- You will be a resilient, results-focussed individual who is comfortable interacting with a range of different personalities across the business.

#### **What we offer....**

We offer a wide variety of benefits including:

- Access to flexible working conditions – we believe with performance comes freedom;
- Private Medical and Life Insurance after 12 months' service;
- Enhanced parental leave after 12 months' service; and
- Staff equity share and bonus scheme.