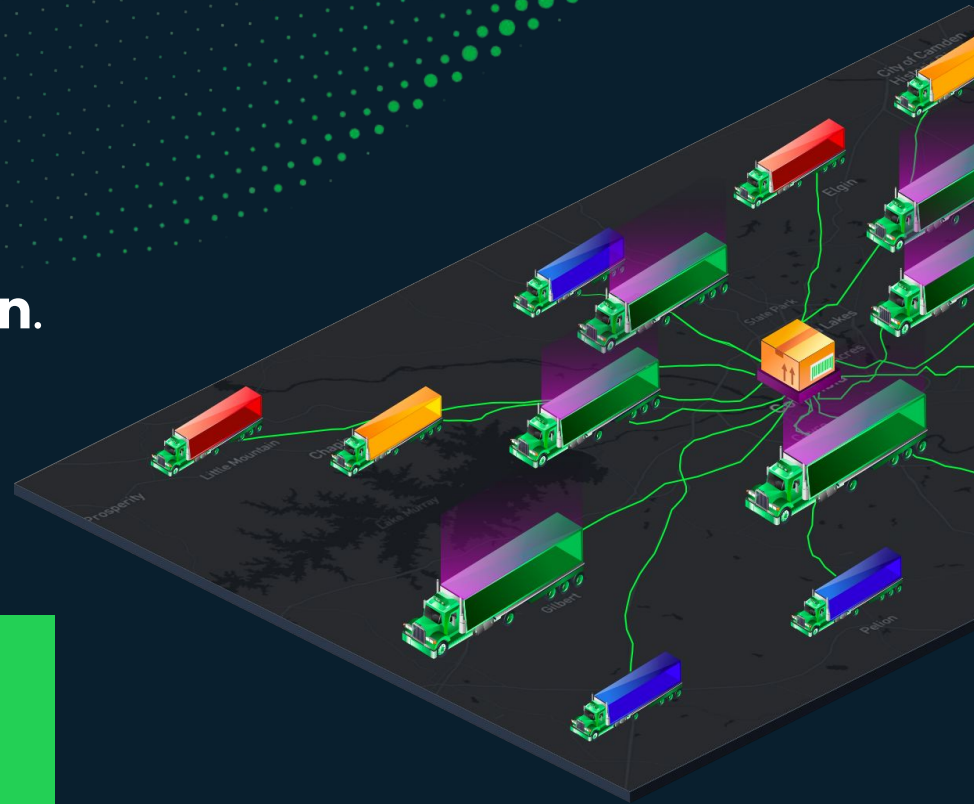


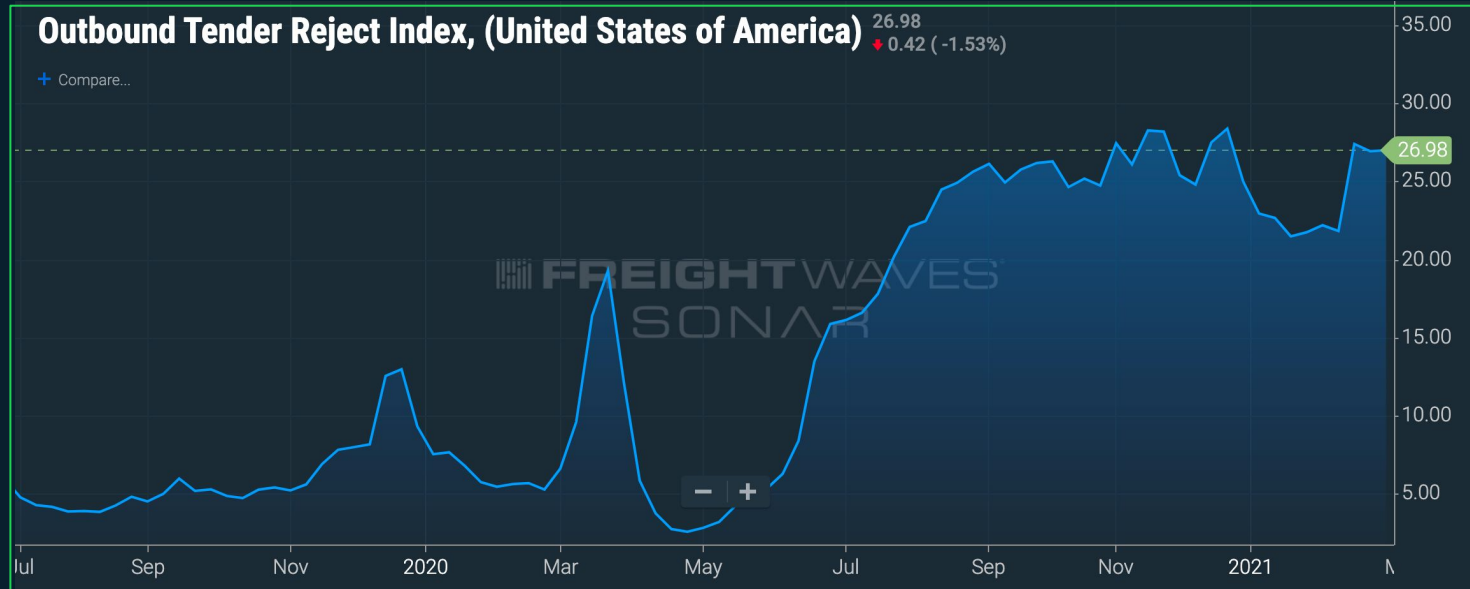


Moving freight without friction.

The industry's first carrier focused freight matching marketplace connected directly to ELD's.

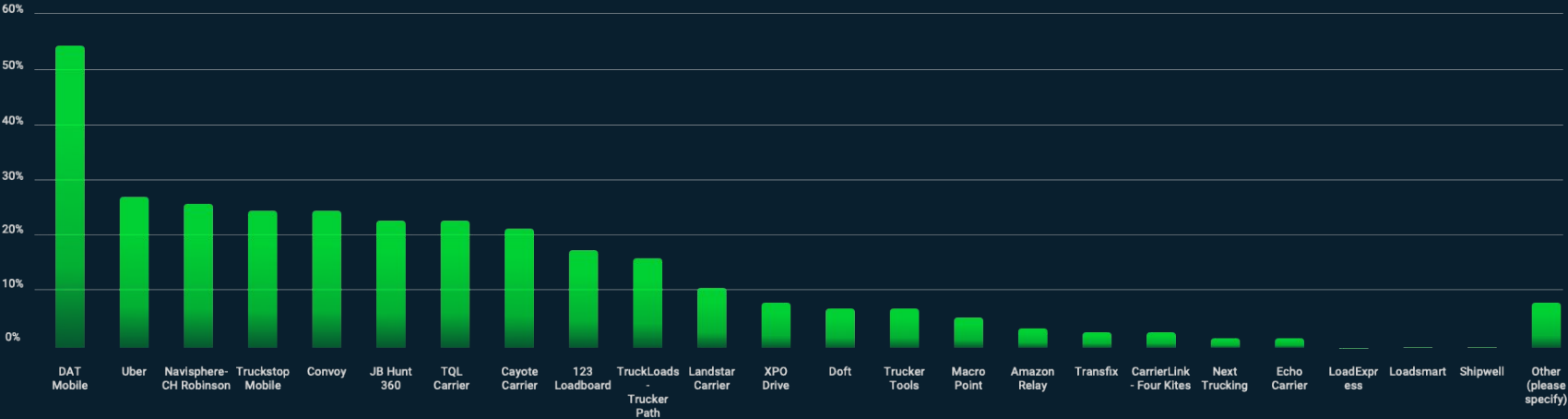


TENDER REJECTIONS ARE AT A NEW HIGH, AND AREN'T FALLING.



THE CAPACITY CHASE IS CREATING MASS FRAGMENTATION

 **FREIGHTWAVES**



WE OPERATE WHERE DRIVERS AND DISPATCHERS OPERATE

DISPATCHER



DRIVER



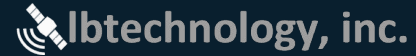
FLEETOPS PARTNERS WITH ELD PROVIDERS, AND OFFERS A WHITE-LABELLED LOAD BOARD INSIDE THEIR PRODUCTS



Launched **2018**
~**100K** Subscribers



Launched **Q2 2020**
~**300K** Subscribers

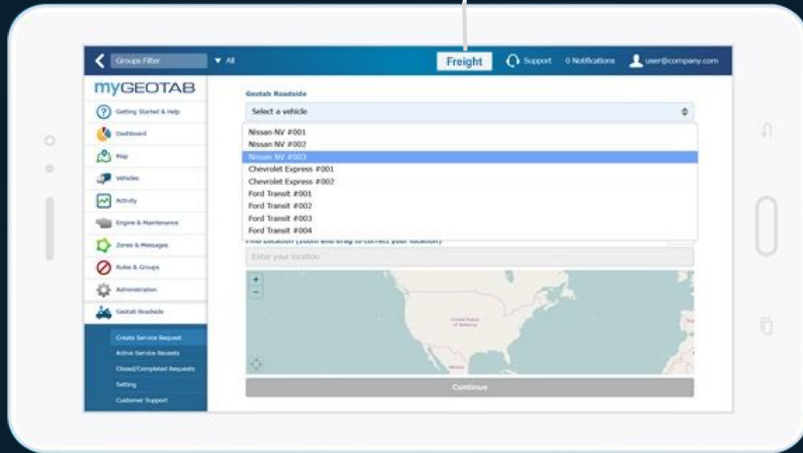


Launching **Q1 2021**
~**30K** Subscribers

WE MERGE WITH THEIR TECHNOLOGY, GAINING A CAPTIVE AUDIENCE OF 300K+ DRIVERS AND CRITICAL REAL-TIME DATA.

GEOTAB
management by measurement

Freight Button



BigRoad



Freight Button

**WE AGGREGATE THIS CAPACITY AND OFFER IT IN ONE
NETWORK**



TELEMATICS + AI = PERFECT MATCH

We use these large amounts of high-fidelity data to **match** your shipments to drivers.

By using algorithms trained by telematics data, and leveraging the existing users of telematics products, we send the perfect load at the perfect time.



WE CAN MOVE YOUR FREIGHT RELIABLY, AND HAVE HIGH CONVERSION RATES THAT ARE IMPROVING

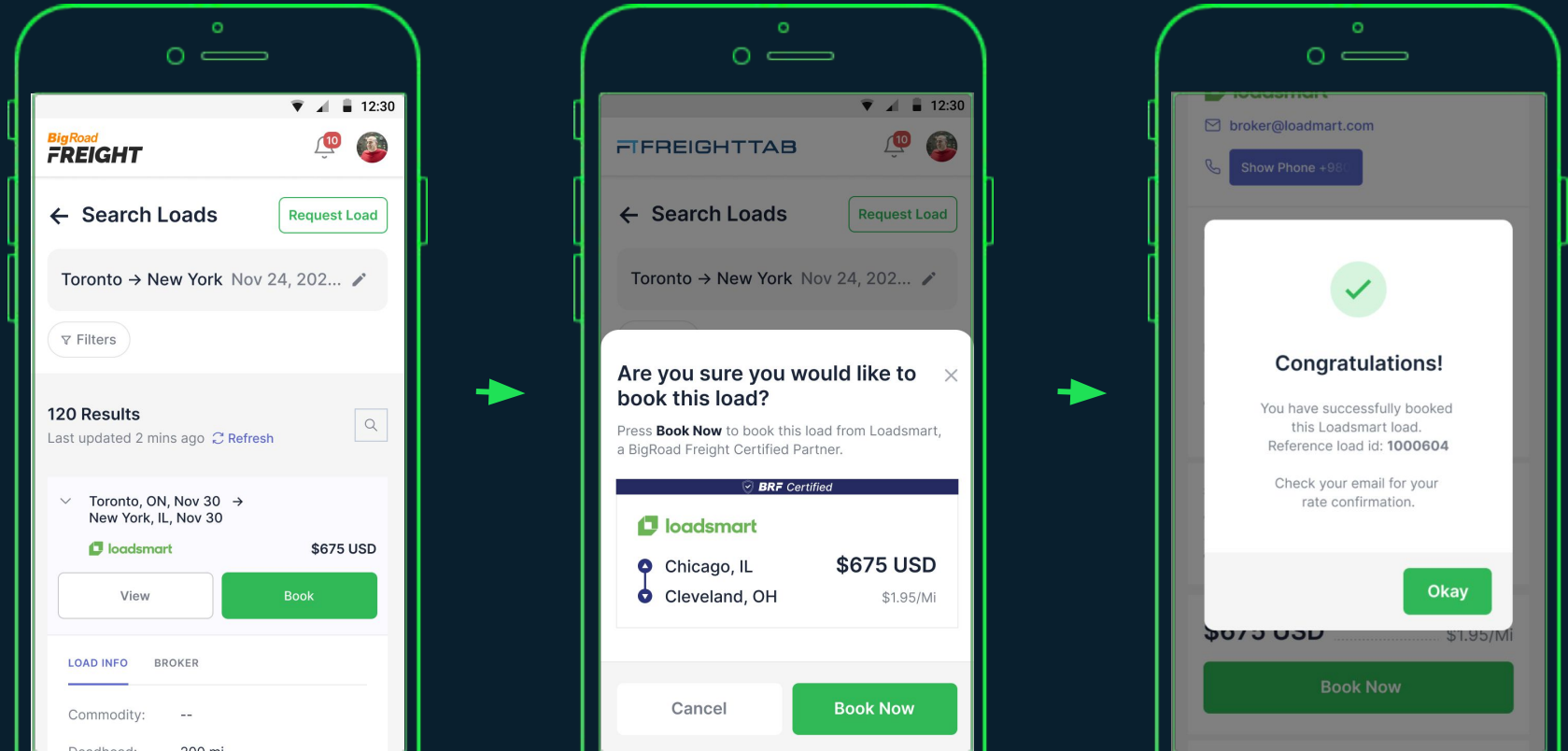
| | |
|----------------------|--------|
| 2022 North Star Goal | 100% |
| Projected EOY Rate | 42.72% |
| 2020 Conversion Rate | 32.98% |
| 2019 Conversion Rate | 20.78% |



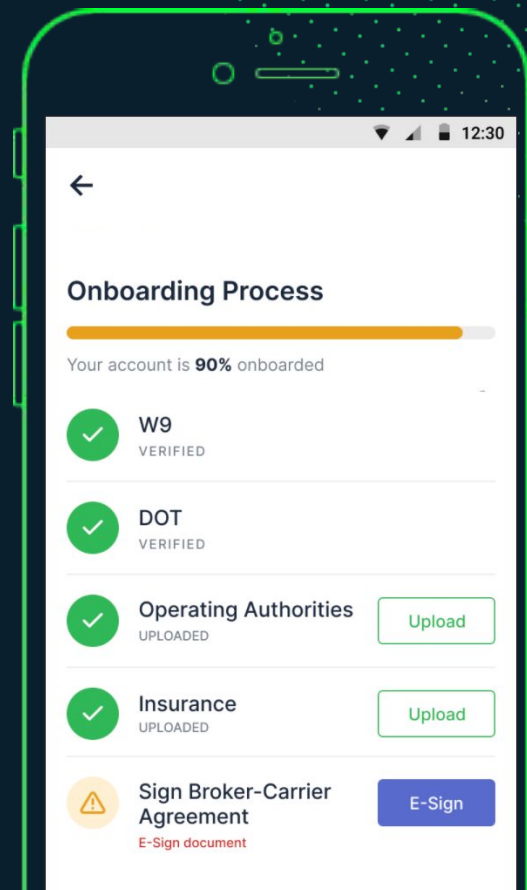
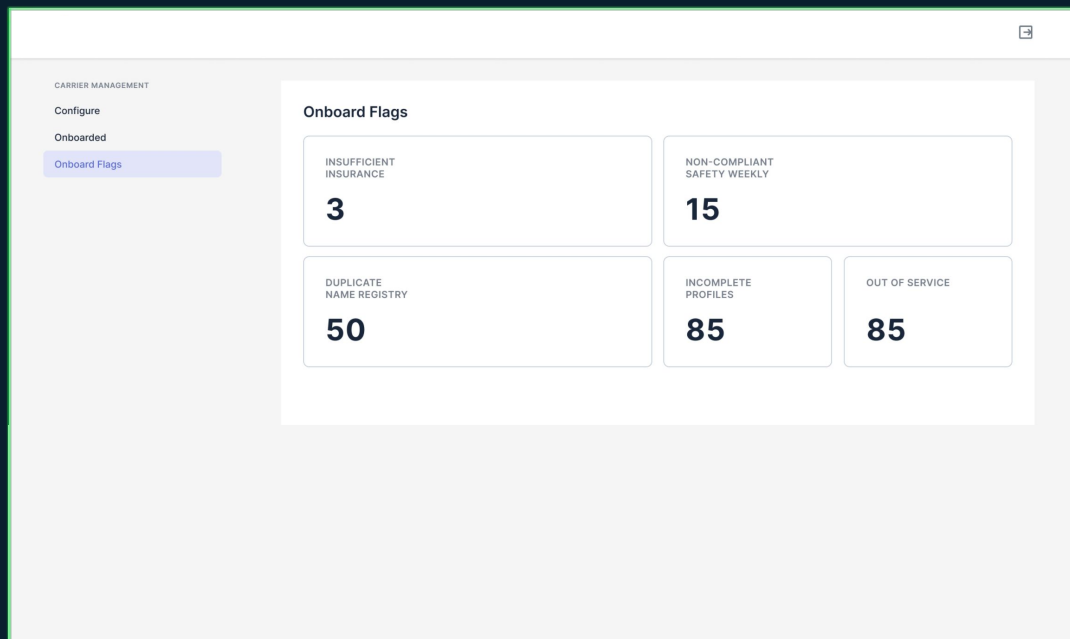
WE TRACK EVERY LOAD



PROVIDE INSTANT MATCHING



AND, HANDLE YOUR ONBOARDING FLOWS





DIGITIZE PROCESSES OR AUTOMATE THEM ALTOGETHER

- Track every load: We update you on picks, drops, dwells, ETAs and delays.
- Secure reliable coverage unavailable anywhere else: Your loads don't wait for reactive capacity. We're able to push your shipments to drivers before they need to execute a search.
- Automate Onboarding: We pre-check the carrier for you. Tell us your requirements, and we'll build them into our booking experience.
- Automate your freight booking, end-to-end: An end to negotiations, clunky onboarding, and driver check calls

| AUGMENT |
|--|
| \$9.99 /SEAT/MONTH First 3 Months Free |
| 250 Posts / Month |
| FTP/ TMS / API Integration |
| -- |
| -- |
| -- |

| AMPLIFY |
|---------------------------------------|
| \$5 /BOOKING |
| Unlimited Posting |
| FTP/ TMS / API Integration |
| Load Tracking *\$1 without Booking |
| -- |
| -- |

| AUTOMATE |
|--|
| \$10 /BOOKING 1-500 Loads |
| \$7 /BOOKING 500-2,000 Loads |
| \$5 /BOOKING 2,000+ Loads |
| Unlimited Posting |
| FTP/ TMS / API Integration |
| Load Tracking *\$1 without Booking |
| Instant Book |
| Onboarding *\$5 without Booking |



Thank You!

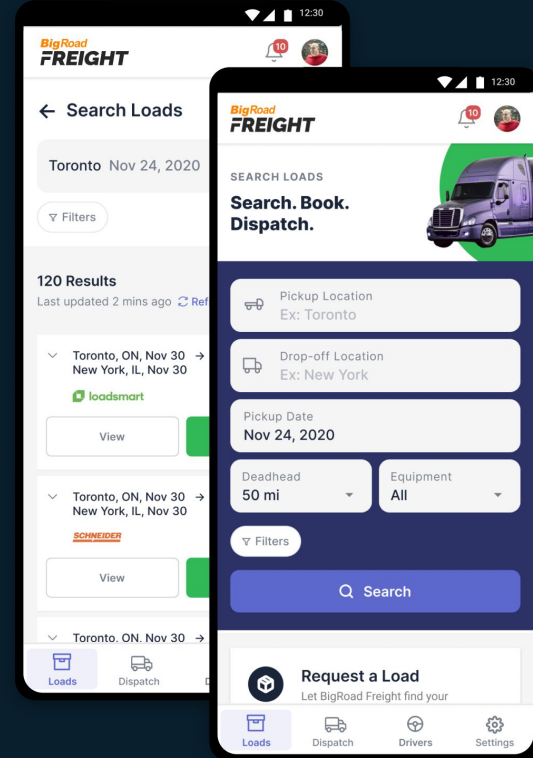
 **FLEETOPS**



Appendix

MARKETPLACE FEATURES FOR CARRIERS

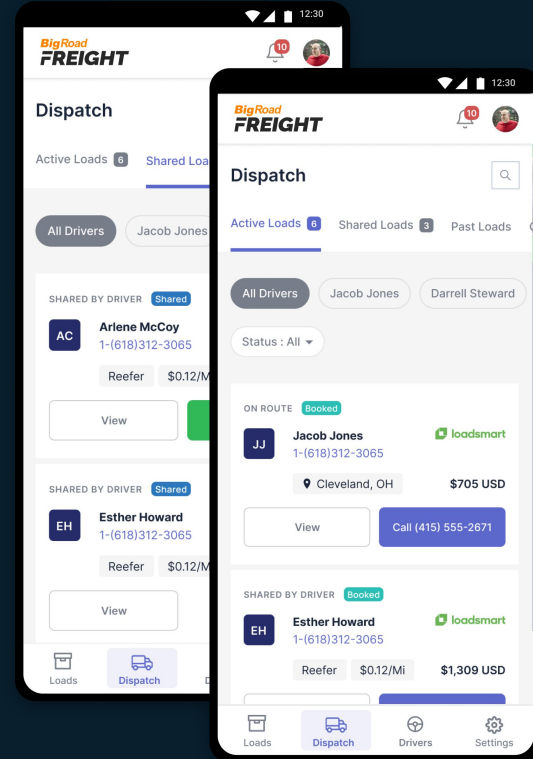
- Personalized freight recommendations



MARKETPLACE FEATURES FOR CARRIERS

- Dispatch Fleet Management

- Load Planning
- Backhauls



MARKETPLACE FEATURES FOR CARRIERS

● Workflow Features to Handle

- Load Booking
- Document Sharing
- Location Tracking

