

## **Industry Challenges:**

» Lack of market transparency:

Supplier searches provide incomplete results, limiting access to potential new providers

» Time-consuming sourcing process:

Manual creation and execution ties up resources and limits the frequency of RFQs

» Poor quality of offers:

Low participation rates and incomplete or incorrect offers diminish success

» Cumbersome communication:

Communication via different channels requires immense effort and manual documentation

# Ticontract Freight Sourcing

Ticontract brings speed and structure to your freight procurement processes. The strategic, multimodal e-sourcing solution helps you find the right logistics service providers and reduces administrative workload associated with freight RFQs for greater market transparency, easily comparable offers and insightful reports at the click of a mouse.

#### **Ticontract Features:**

35,000+ LOGISTICS SERVICE PROVIDERS Supplier database with 35,000+ carrier profiles and extensive search function

TEMPLATE-BASED RFQ CREATION

Template and copy functions as well as Excel upload

capability speeds up creation of RFQs

AUTOMATIC OFFER VALIDATION

Minimum and maximum price specifications, mandatory fields, predefined units, fixed offer structure and much more

**O** CENTRAL COMMUNICATION CHANNEL

Direct one-to-one communication and group response functionalities

LOGBOOK AND REPORTS

Documentation of all actions with time stamp as well as reporting and export functions

RELEASE WORKFLOWS

Individually definable release workflows and user rights management

**O** COMBINATORIAL OPTIMIZATION

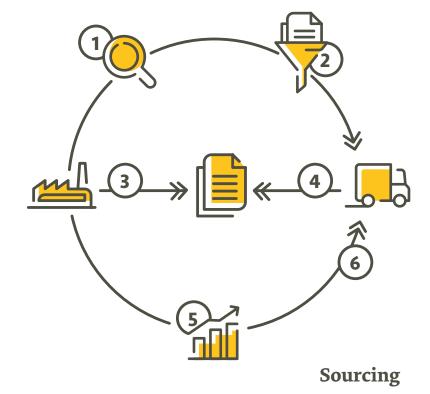
Rule-based combinatorics for creating and calculating complex allocation scenarios

FEATURE PRODUCT DATA SHEET

TRANSPORE()N

#### How it works:

- Service provider search within 35,000+ detailed and verified profiles
- Optional pre-qualification via Request for Information (RFI)
- **3.** RFQ creation with a guided process on the platform
- 4. Transparent and secure bidding process
- **5.** Bid analysis with combinatorial scenarios and extensive reports
- **6.** Direct allocation via the platform or invitation to further negotiations



▶ Efficient and transparent sourcing process

### **Benefits**

- Beat the market and get the best possible freight rates for your organization
- Support and know-how from experienced consultants based on 10,000+ RFQs per year
- » Up to 30% less administrative effort through efficient e-sourcing processes
- Platform and support in 14 languages across all time zones worldwide
- » 100% transparent and documented bidding process for audit compliance



"Our previous sourcing tool did not offer the flexibility to create sourcing events tailored to our unique business requirements. On top of that, we now have access to powerful tools to analyze a huge amount of data in a relatively short period of time."

- Brandon Clark, Manager - Global Transportation, Amway

