

ABHISHEK NEVATIA

Ex-Founder iroNotary | JGLS 2015-2020
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EDUCATION

JINDAL GLOBAL LAW SCHOOL *Bachelors in Law (Hons.) Candidate*

Delhi
2015- 2020

- GPA 6.5, Dean's Award (Excellence in Debating and ADR), recipient of Savitri Jindal Scholarship
- Winner of multiple international debates including NALSAR IV, FTD 37 and Hansraj debate
- Grand-finalist and special felicitation at ICC Mediation Competition, Melbourne
- First Indian semi-finalist at 32nd Jean Pictet Competition, France
- Jindal Debating Society (Convenor), Moot Court Society (Member), ADR Society (Member)

UPRAISED

Product Management Program Candidate

- Well versed with industry standard product management practices, frameworks and techniques
- Focus on product led growth and psychology of consumer products

Addl. Certifications: Cadena Blockchain Developer (Solidity and dApp fundamentals); Product Analytics from Product School & Mixpanel; Data Science Bootcamp from Udemy (*ongoing*)

EXPERIENCE

iroNotary *Founder*

Delhi, India
Oct 2020-Apr 2022

*India's first blockchain driven remote online notarization product; incubated with **CIIE.Co**, IIM-Ahmedabad*

- Wore multiple hats and worked across the board in product development, business and regulatory strategy, engineering and early sales efforts
- Conceptualized and designed the notarization product including UI/UX, some elements of back-end architecture, process flow and the payments system
- Managed the product development cycle for the MVP and beyond as feedback from regulators and judges was incorporated
- Negotiated with Ministry of Law and Member Judges of the IT-Committee (Supreme Court/High Courts) regarding the implementation of a digitally native affidavit system
- Tasked with creating a feasibility report in collaboration with the Delhi High Court Registry and National Informatics Council
- Pitched to various angels, VC's and accelerators. Got incubated with the Citizenship Innovation Lab, IIM-Ahmedabad
- Interacted with and onboarded over five hundred notary officers. Conversations revolved around how best to translate the physical process while increasing speed, security and efficiency

Abhiaan Prefab Private Limited *Independent Director*

Coimbatore, India
Mar 2021-present

A nationally reputed prefabricated construction company focusing on wooden prefabrication for homes and commercial spaces; accredited by the Canadian Wood Council, Govt. of Canada

- Was in-charge of direct sales and product delivery for select housing projects, managed complete development life-cycle from stage of import, shipping, logistics, regulatory approvals and on-site assembly
- Assisted in the creation of a new product line of wooden accessories for outdoor areas (pergolas, decks, gazebos etc.) to minimize carbon impact and up-cycle excess timber
- Converted multiple deals in 4 states across India in 2021, development completed for 2 projects

EXPERTISE AND INTERESTS

- **Interests:** Involved in legal aid/literacy and mental health support initiatives, published in leading publications on [technology](#), [culture](#), [law and philosophy](#), coached the first Indian team to reach the International Public Policy Forum, NYU
- **Skills:** Project management (Jira, Asana), Programming(Javascript, ethers js, solidity, SQL and basic react), Strong communication and sales experience, Data Analytics(Mixpanel, Excel), Design (Figma, Adobe Illustrator, Canva)
- [LinkedIn Profile](#) | [Github Account](#)

