Rohit Rajendra Gandhi

Pune | +918390250043 | rohit.r.gandhi@gmail.com | https://www.linkedin.com/in/rohitgandhi0805/

🪪 PROFILE

An aspiring product manager, with a 4 years of work experience, interested in solving users' pain points at scale with the help of technology.

🔨 PORTFOLIO

Product Portfolio 🔗

Collection of product requirement documents, app breakdowns and product observations.

Web Development 🔗

12 projects using HTML, CSS, Javascript and ReactJs.

🧠 SKILLS

Microsoft Excel	Microsoft PowerPoint

Web Designing	Figma	Jira	Six Sigma

🎓 EDUCATION

Mechanical Engineering, Savitribai Phule Pune University

2014 – 2018 | Pune

Worked for a year in the Agro industry to design and manufacture a commercially viable product to help farmers save 13% of their profits.

☘ SIDE HUSTLES

3D Printing 🔗

Jun 2020 – Jul 2021

Bootstrapped a 3D Printing Services company called 3DScape India. It dealt with designing and printing customized 3D printed articles required for aesthetic purposes for new-age photographers and content creators. Reached breakeven in 6 months of starting out.

Teaching Personal Finance 🔗

Nov 2021 – present

I have conducted paid webinars and 1-1 sessions for homemakers and people interested in personal finance, financial discipline and investing. Around 50+ people have joined until now.

Finance Blogs 🔗

I write fun blogs on finance and financial influencers.

💼 WORK EXPERIENCE

Product Management, Upraised

Jan 2022 – present

- Product Specs for **FirstCry** - Subscribe for Repeats 🔗
- Product Observations- Series of observations in the **most used apps** 🔗 .
- App Teardown of **Myntra** - Psychological Principles leveraged by Myntra. 🔗
- Website Teardown of **Peppertype.ai** 🔗

Configurator and Tool Developer for India and Bangladesh,
Konecranes and Demag Private Limited 🔗

Apr 2020 – present | Pune

- Singlehandedly, managing the tool development department and acting as a **single-point contact** between product management, sales, engineering, operations, and key stakeholders to **decrease** the sales **offering time** from **5 to 3 days.**
- Lead a **Lean Six Sigma Project** which saved **$25000** to find out root causes for excess production costs per year.
- **Reporting** and working directly with the **Managing Director** to **hedge** and update material and currency fluctuations inside the sales tool.
- **Halved** the **query response time** and troubleshoots by **analysing** database, and sales feedback and developing action plans using **JIRA.**

Estimation Engineer,
Konecranes and Demag Private Limited

Jun 2018 – Mar 2020 | Baner, Pune

- Prepared technical **bill of material** and **competitive commercial** offers for more than **600 cranes** based on customer's request for quote (RFQ) for electrical overhead traveling (EOT) and gantry cranes.
- Discussing with **customers** to understand requirements from different **strategic market** areas like metals, energy, paper, ports, automotive, infrastructure, and military with an order **conversion** rate of **9%.**
- Received an award for accurate estimation of **12 cranes** of order worth **$2.6M** and having the least resolution time for sales queries among the team for a period of **6 months.**