Aman Mehta (1)

I'm a product manager with 3 years of experience in the financial inclusion space.

MY KYS Score   **78 : (Link to report)**

(**The KYS test by <u>Upraised</u> gives a breakdown of my key PM Skills)**

☎️ Contact information

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📍 Dehradun, India

🧑‍💻 Work experience

Senior Manager

Annapurna Finance Pvt Ltd*, Bhubhaneswar*   *(08-2021 to 07-2022)*

▼ Geoinformatics

  Created GIS maps and reports for reflecting business potential, operational risk & disaster risk(floods, cyclones)

  Processed GPS data collected using python movingpandas library

  Undertook secondary research for Fintech product department for new initiatives planned including healthcare, disaster insurance etc

  Automated report generation, loan disbursement process, geoqueries etc

▼ Product Management - Field Force Management

  Worked on the problem space and came up with key features for the application

  Created the BRD document along with the key features

  Held vendor interactions to clearly explain the functionality expected within the application

Managed the pilot testing and evaluation phase with three different vendors

▼ Project Management - Fintech vertical

Maintained minutes of the meetings

Organised meetings and managed the availability of key internal and external stakeholders

Updated project progress report presentation, for top management

Entrepreneur

Idea to Startup Lab, Indian School of Business, Hyderabad   *(08-2020 to 02-2021)*

Attended sessions on business plan, go-to-market strategy etc. Worked on a business model to improve agroforestry incomes with carbon markets

Management Trainee

Pahal Financial Services Pvt Ltd*, Ahmedabad   (04-2019 to 06-2020)*

▼ Business Intelligence Dashboards

Created multiple dashboards for top management, based on their requirements, to reflect PAR, Disbursement, Outstanding etc

Created an FCO scorecard and key performance indicators to compare business performance in different operational regions

▼ Customer Engagement Platform

Managed SMS and IVR call campaigns. Automated the data flow from internal systems.

▼ Credit Scoring Model

Researched on alternative data based credit scoring methodologies. Interacted with credit scoring experts to identify 30-40 variables which could potentially be used for the credit scoring.

▼ Delinquency Management

Conducted surveys of field staff and customers to better understand underlying reasons for concerted delinquency in JLG groups

Developed a machine learning model to predict probability of repayment for delinquent customers, as a way of optimizing collection costs

🛠️ Skills

Python - Beginner

SQL - Intermediate

PowerBI - Expert

QGIS - Expert

FIGMA - Intermediate

Jira - Intermediate

📚 Education

Career Accelerator Program -2022 @Upraised

Case study - improving itinerary planning experience for pro subscribers of Wanderlog

▼ Learnings

Structured thinking, issue trees, MECE

Identifying user problems (using user journeys, needs & pain points, personas, JTBD)

Prioritization, Ideation and Solutioning

Product Documentation (PRDs & tech-specs)

Product Analytics

Post Graduate Diploma in Forestry Management -2019

Indian Institute of Forest Management, Bhopal

Climate Change, Sustainable Development, Sustainability Standards and Certification

Bachelor's of Engineering in Electronics & Communication - 2016

Manipal Institute Technology, Manipal University