

Ishan Jain

+91-9812261333 • contact.ishanjain@gmail.com • <https://www.linkedin.com/in/ishan-jain-4b39131aa/>

EDUCATION

Integrated MA in English Studies

Jul '18 - May '23

Indian Institute of Technology Madras | Chennai, IN

- CGPA: 8.3/10

Career Accelerator Program - Product Management

Oct '22 - Feb '23

Upraised | Delhi, IN

PROFESSIONAL EXPERIENCE

Mitacs Globalink Research Internship

Jun '22 - Sep '22

Wilfrid Laurier University | Canada

- Analysed health workers' **migration to Canada**, sponsored by **SSHRC grant** worth **\$213K**
- Extracted themes through **45 interviews** to identify migration patterns to Canada
- Recommended a **priority list of focus areas** for immigration-related public policies

Consulting Writer

Dec '21 - Jul '22

InsiderPR | Washington DC, USA

- **Authored 10+ Reports** on education policy, sustainability, inequality & urban economy
- Reviewed 90+ papers to identify **4 key trends constituting 80%** of African economic growth
- Performed **SWOT analysis** of current urban mobility policies in major **6 African countries**
- Presented **five policy** recommendations aimed at reducing the African digital divide by **20%**

HR Intern

Jun '21 - Aug '21

VLS Sourcing | New Delhi

- Converted **10+ candidates** for corporate giants in various technical roles
- Organized hiring drives in **14 colleges** of Delhi NCR, leading to **+45% higher recruitment**
- Attained **2 new clients** by overhauling the outreach strategy, generating **7L revenue**
- Increased the candidate conversion efficiency by **+25%** using a new calling strategy

Research Intern

May '20 - Jul '20

NIAS, IISc Bangalore | Bangalore

- Analysed in-depth economic & political **Sino-Sri Lankan relations** and their impact on India
- Successfully **predicted the current economic crisis** in a 2021 peer-reviewed journal article
- Conducted **500+ hours** of extensive research, literature review & collected archival records

SKILLS

Core Competencies: Product Management • Market Research • PRD Documentation • Client Interviews • Product Demonstration • Root Cause Analysis • Wireframing • Feature Prioritization • Product Backlog

Technical Skills: API, Figma, Advanced Excel, Whimsical, Miro, Notion

PRODUCT WORK

- Completed a 16-week Career Accelerator Program with a focus on product psychology and management | Upraised
- Suggested improvements in [PRD](#) for Swiggy to increase the conversion from App Open: Order delivered | Upraised
- Collaborated on a [PRD](#) project to increase revenue for Uber using international tourists as the focus segment | Upraised

SCHOLASTIC ACHIEVEMENT

- *'Sino-Sri Lankan relations and their impact on India'* published in peer-reviewed Asian Journal of Comparative Politics by **Sage Publications**, **2 citations**, **150+ downloads**. <https://doi.org/10.1177/2057891121997566>
- Awarded **MITACS scholarship** among the top **0.1% of candidates selected worldwide**
- **Presented a working paper** in the *'Geopolitical and Security Dynamics in India's Neighbourhood'* webinar of the SISGIS 2020
- **All India Rank 24** in the Humanities and Social Sciences Entrance Examination (HSEE) by IIT Madras among 10,000 applicants

CERTIFICATION

- **A' Grade – RIO+24 War & Peace** – International Decade for the Rapprochement of Cultures IDRC India Program