



Let Humans do what they do best.
For everything else, there's a bot.

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The Lokibots logo, consisting of a stylized icon and the brand name.

**Create software bots with no coding skills.
An intelligent platform for non-technical
users to automate computer tasks.**

About

Founded in 2019, LokiBots is a cloud native, intelligent automation platform that empowers businesses to automate computer tasks with zero coding. We are pioneers in cloud-based intelligent automation technology with an efficient user interface and enterprise grade security. Our mission is to support businesses of all sizes by democratizing access to RPA technology solutions to create operational efficiencies and future-proof businesses across all sectors. Competitive pricing, coupled with easy implementation and our powerful platform make us a strong partner for our customers. Our head offices are located in California, United States and we have local market presence across the globe. The LokiBots platform is powered with machine learning models to learn as it automates. It enables DIY automation in the hands of non-technical users & reduces dependency on IT teams. The platform has an option to add a python script before and after each bot step to automate any complex processes.

In addition to all the above, Lokibots prioritizes product development and we are constantly evolving our features and platform to best serve our customers and ensure they maximize their ROI by adopting Lokibots.

The Name

Lokibots was initially named CBOT (Central Bot System) after the central nervous system in the human body. Overtime, however, our colleagues and friends started referring to the bots as 'Lokibots' as a homage to one of our core founders, Loki. Ultimately the name stuck and we adopted it.

Our Vision

Our vision is to create efficiencies by playing a meaningful role in the daily work lives of millions of computer users across the globe by democratizing RPA & AI/ML.

Our Mission

To make AI/ML universally accessible and useful to all computer users by automating mundane and repetitive computer tasks.

Our Presence



5x

Return on Investment

Utilizing LokiBots in a business's digital transformation leads to a forecasted 5x average return on initial investment by streamlining business processes.

2weeks

implementation time

Complex automations to improve your business processes can be built and implemented in as little as 2 weeks time using the LokiBots platform

90%

cost savings

The affordable cost for automating business processes using the LokiBots platform enables savings of up to 90% on pre-adoption operating costs

Zero

coding

Small and medium automations can be built and implemented at near zero code while complex automations require minor python snippets

30mins

set up

A LokiBots account can be up and running within 30 mins of signing up.

Agile

working capabilities

Bots can be scheduled to operate 24/7 or as per required to run tasks and business processes efficiently in accordance to users preferences

24*7

working capacity

Lokibots automated processes run 8-10 times faster than a human user would to complete the equivalent work with a far lower risk of errors

What is Robotic Process Automation (RPA)?

Are your employees bored doing the same repetitive tasks?
 Are resource capacities constrained?
 Are your teams concerned about unproductive work & cost overruns?
 Do you have delays in responding to customers?
 Are you not able to easily scale a challenge?



RPA is the fulcrum that creates a tectonic shift in the lives of people

Robotic Process Automation is an application of technology to automate business processes in a systematic and structured manner. Utilizing robots, RPA tools capture and interpret human computer tasks and can then mimic them rapidly and efficiently. It's application varies and are broad due to the technologies versatility. From automating simpler tasks such as processing transactions, manipulating data, completing routine repetitive tasks to more complex business processes such as triggering responses, communicating with other digital systems and utilizing machine learning and document understanding AI, RPA technology is the fulcrum that will create a tectonic shift in the day-to-day operations of most businesses in the long run.

Ever wondered,

What is the cost for these manual repetitive processes?
 How much time you can save with automation?
 How this RPA technology can add value to your clients?

how lokibots works?

LokiBot functions on its proprietary AI/ML models using computer vision technology that runs in the backend. No coding or technical requirement is required to automate a complex software process.

At LokiBots, we understand the importance of time & costs as crucial factors for every organization. We believe in a quick but quality delivery of the automations through our state-of-the-art platform and follow these basic principles to ensure and realize a true and quick ROI.

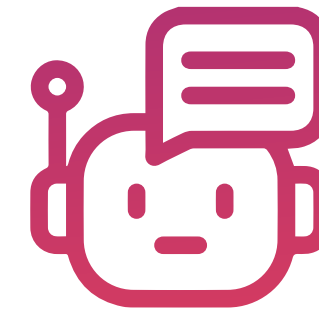
We **understand** your business process.
 We **identify** a value-add scope.
 We **build** a robust automation solution

In line with that mindset, LokiBots platform can be leveraged and implemented in 5 simple steps



identify tasks⁰¹

Identify the mundane task to be automated



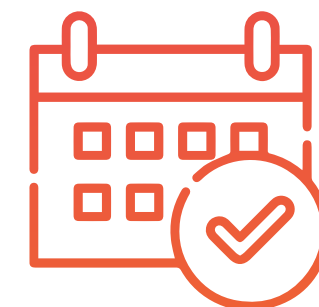
macro record⁰²

With a click of a button the required automation steps are performed on the screen which is intelligently captured and understood by the LokiBots platform.



review⁰³

One can then review the automation and make necessary changes at macro levels if required. Additional instructions can be provided with small python snippets.



schedule⁰⁴

After the automation has been finalized, the bot can be scheduled to run as per requirement.




share⁰⁵

The bots can then be shared easily with the relevant teams or across teams within the organization using the bot store ecosystem.

User Value Propositions

At LokiBots, we believe in delivering a value addition to all our customers through our automation platform and not a service based approach. This allows us to ensure a quick ROI for all our customers. The following is a vis-à-vis comparison with our competition on what sets us apart.

The more it automates, the more it learns.

	 lokibots	Competitors
User Adoption User Experience Platform Usage	Unlimited bots & users Zero Coding Less dependency on IT Business user managed Operate with the existing skills User friendly bot store	Limited bots & users Requires coding skill set Heavy dependency on IT IT developer managed Requires additional skills Developer friendly bot store
Futuristic NextGen Technology	Intelligent bots Cloud native Python based Easy API management Highly Collaborative	Dumb bots Cloud enabled VB.NET, C#, Java Complex & restrictive API management. Restricted to developers
Total Cost of ownership (TCO)	Reduces cost User based pricing Pay-As-You-Go	Expensive Developer & bot based pricing Flat rate
Easy onboarding Value realization	Quick & easy setup Quick Implementation	Onboarding is time consuming Slow implementation

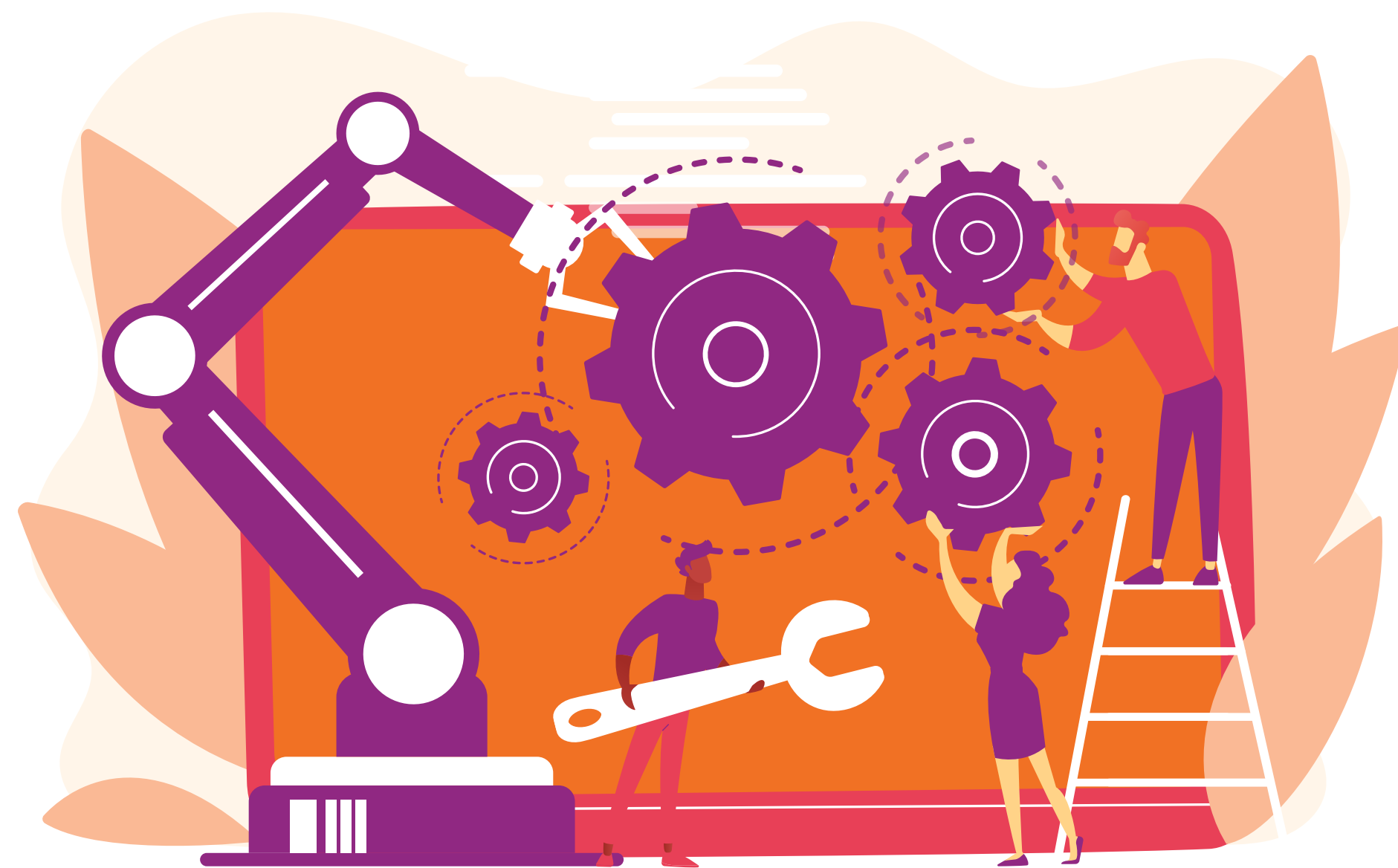


lokibots

solutions portfolio

Intelligent Automation

Get to know how to empower business users by enabling DIY intelligent automation



Using RPA across a wide range of businesses and processes enables one to drive efficiency and free people from monotonous work.

The Bots intelligent virtual assistants learn from humans to work on computers to automate functional and data tasks.

It helps business users to easily capture end to end process models and define dependencies or sequencing in them.

It learns from user demonstration and tries to mimic human actions by logging, grouping & classifying the actions meaningfully.

LokiBots captures keystrokes, mouse scrolls, screen clicks and groups them meaningfully to repeat the computer tasks.

It is designed to learn directly from user demonstration of computer tasks.

RPA can be applied in a diverse number of fields in industries ranging from financial services to healthcare to manufacturing to public sector to retail and beyond. For eg: finance, compliance, legal, customer service, operations, and IT, etc.

Here are some sample use cases :

- Student Enrollment & Performance Monitoring
- Data Extraction from Insurance Forms & Mandates
- Feedback Surveys
- Inventory Management
- Purchase Order Processing
- Dispatch & Billing Process
- LinkedIn Data Scrapping
- Order to Cash Automation
- Audit Compliance
- KYC Verification
- Resume Parsing
- Financial Statement Generation
- Invoice Validation
- COVID Test Results Upload
- COVID Helpline Service Automation
- Invoice Processing

Chatbot and Conversational AI

Deliver personalized experience with AI powered chatbots and conversational AI

Build Chatbots For All Your Business Needs

With our no-code technology, ease of customization, and sensible pricing, you can free up your customer support teams.

Lead Generation From Websites

Generating leads from web traffic is a big hassle. With AI winning against human marketing, SmartBots will support the lead nurturing process with gamified conversations, incentives and additional information to qualify prospects into willing customers. The leads will be shared in real time with your team.

Give 24*7 Chat Support

It is hard to guarantee live chat support to your visitors with a support team round the clock. But, a smart chatbot can offer 24 hours a day, 365 days a year prioritizing customer support over everything. An added advantage is its human-like behavior and instant responses that connect with the human.

Interactive Landing Pages

Countless clicks get wasted in the PPC campaigns every minute due to landing pages being static. Instead, engage your customers further with interactive landing pages through chatbots to see growth up to 2x immediately.

Conduct Conversational Surveys For Queries

Chatbot is the new way to survey and the only way. Conduct surveys by driving conversational interactions with customers via providing a better experience and significantly recording higher response rates. It also helps free up the customer service team from complex cases saving their time and effort.



Document Understanding AI

Unlock insights from documents through machine learning

Automate procurement documents

Automate procurement data capture at scale by turning unstructured documents like invoices and receipts into structured data to increase operational efficiency, improve customer experience, and inform decision-making.



Process Documents To Speed Up Loan Applications

Transform the home loan experience for borrowers and lenders by automating mortgage document processing. Reduce processing time and streamline data capture while supporting regulatory and compliance requirements.

Sourcing Resumes, Parsing, Job Matching

Source candidates from 3rd party job boards and the web. Parse resumes and job orders with control, accuracy and speed. Match the resumes to the job description and give ratings.

Unlock Insights From Documents

Parse the contents of a form, table, or invoice. Convert images to text, classify documents, analyze and extract entities using machine learning. Be it a handwritten or printed document, LokiBots models can extract key value pairs from invoices, resumes, bank mandates, identity documents (passport, DL etc), educational transcripts, mortgage and loan forms, insurance forms and various other documents.

ML Based Forecasting & Predictive Modelling

Generate forecast and predict business outcomes through machine learning

Automate Forecast Generation & Predict Future Outcomes.

Accurately forecast future business outcomes such as financial performance and predict product demand or employee attrition.

Quickly React To Changes In Key Business Metrics

Use related data that impacts business metrics to improve forecasting accuracy and react quickly to changes in key business metrics.

Reduce Forecasting Time From Months To Hours

Forecast key financial metrics such as revenue, expenses, and cash flow across multiple time periods and monetary units. Be it billing forecast, collections forecast or cash flow forecast, the accuracy & speed of machine learning models can add great value to your business

Intelligence-Driven Decision-Making

Forecast with increased accuracy for intelligence-driven decision-making that gives you a competitive edge



Image & Video Analysis

Face detection, face verification, mask detection & online proctoring

Face verification

Perform face verification by comparing a photo with an identifying document such a driver's license.

Face detection & Face mask detection

Detect faces in images and videos and identify gender, age, glasses, facial hair, tiredness, sleepy, eyes open etc. With the COVID-19 challenge, identify if the customers, employees, students, faculty wear face masks and remind them as needed

Online proctoring

LokiBots monitors the interview participant or a student during an examination. LokiBots detects suspicious behavior, copying, usage of smart phones, gaze tracking, and classify whether the person is trying to take the help of an external medium during evaluation. It detects the eyeball movement, tendency to speak, external voice, person count, head gesture, facial expression, and sentiment of the candidate.



Emotion AI

Improve sales process by finding patterns and trends hidden in live camera feeds, facial expressions, voice patterns and sentiment analysis



Capture demographics like male/female/ age group characteristics of customers

Identifying an approximate age category, male/female, etc of their walk in potential customers for each of the products on display

Monitoring in-house sales process

Capture how time is spent across the Store , helping to create a robust and objective measurement system. Track metrics like how long it took a sales personal to attend a customer, preventing theft in stores, idle-time, etc

Increase conversion Rates

Measure & increase the conversion rates, improve the customer experience by helping customers to find what they came for. Identifying how much time a sales person spends with a certain customer of a specific demography and an analysis if that was converted to a sale (business value to understand sales process on the time spent by the salesperson to convert to a sale) – productive time vs non – productive time.



Pricing

The Lokibots platform is sold on a SaaS subscription pricing model offering customers the choice between three varying tiers of services as per required. It is affordable and pay-as-you-go as customers are only charged when their bots are in action.

STARTER \$200 per month	TEAM \$500 per month	ENTERPRISE \$1000 per month
<div>Zero platform fee</div> <div>Unlimited bots</div> <div>Unlimited users</div> <div>Unlimited processes</div> <div>Billed yearly</div>	<div>Zero platform fee</div> <div>Unlimited bots</div> <div>Unlimited users</div> <div>Unlimited processes</div> <div>Billed yearly</div>	<div>Zero platform fee</div> <div>Unlimited bots</div> <div>Unlimited users</div> <div>Unlimited processes</div> <div>Billed yearly</div>
<div>Dedicated web app account for each user</div> <div>Unlimited usage of web app</div> <div>Preloaded windows virtual machine (VM) with a static IP</div> <div>Personal & Global bot store</div> <div>Secret manager for encrypting passwords</div> <div>Global interactive APIs</div> <div>Auto shutdown of idle VMs</div> <div>Audit logs</div> <div>Custom coding using Python & Selenium Python</div> <div>Usage & cost report</div> <div>Access to Lokipedia & idea junction</div> <div>Versioning & revert bot changes</div> <div>Access to network storage folder</div>	<div>All features in the STARTER PACK</div> <div>Organization specific bot store</div> <div>Organization specific interactive APIs</div> <div>Option to add custom APIs*</div> <div>Access to approval workflow</div> <div>Role & access management</div> <div>Dashboard to manage users & bots</div> <div>Admin login as any user (User impersonation)</div> <div>Access war room, dependencies tab</div> <div>Install customer applications to VM*</div> <div>Add additional VMs for parallel runs</div>	<div>All features in the TEAM plan</div> <div>Below features are provisioned for an additional fee*</div> <div>Country specific cloud infrastructure</div> <div>Active directory integration</div> <div>SSO integration</div> <div>Deploy VMs with a gold image</div> <div>Dockers, Containers & Kubernetes</div> <div>On-prem offering</div> <div>Single tenant offering</div> <div>Hosting on customer's preferred private or public cloud</div>
<div>Community support</div> <div>Unlimited usage of LokiBots web app</div> <div>200 hours of virtual machine (VM) usage per month</div> <div>\$1 per hour of additional VM usage</div>	<div>Standard support</div> <div>Unlimited usage of LokiBots web app</div> <div>500 hours of virtual machine (VM) usage per month</div> <div>\$1 per hour of additional VM usage</div>	<div>Premium support</div> <div>Unlimited usage of LokiBots web app</div> <div>500 hours of virtual machine (VM) usage per month</div> <div>\$2 per hour of additional VM usage</div>
<div>Best for local businesses, small teams, individuals with a team size of 2 to 50.</div>	<div>Best for small & medium enterprises with a team size of 51 to 500.</div>	<div>Best for enterprise customers with a team size >500.</div>

*There will be additional professional services fees depending on the amount of time required to setup the required features
Note: The above pricing is applicable for US region. Please contact us for regional pricing of other Geo's

Next-Gen technology at affordable price!

Pricing add-ons

3rd Party Cognitive APIs

Pay directly to third-party vendors based on the usage of cognitive APIs published to our interactive API platform.

Ready-To-Use Bots

Pay for usage of ready-to-use bots published by our partners and bot developers to the bot store.

Automation Engineers

Dedicated automation engineers for professional services are available, starting from \$20 per hour or \$2,000 per month.



Success Stories

Is your company considering adopting RPA to automate your most time-consuming manual processes?

Here are some use cases that showcases the power and benefits of RPA

One of the largest microfinance Indian banks improved their manual document processing execution time by 92% to realize an estimated savings of \$200K per year

The Challenge

- Manual verification of KYC documents & photo
- Manually verifying each field between LMS and KYC document which includes photograph, signature and stamps.
- Continuously switching between screens.
- 5000 loan applications per day
- Time taken - 8 mins per application

The Solution

- End-to-end process automation with LokiBots
- OCR Comparison between LMS and KYC Documents.
- Zero human intervention
- Time taken - 3 mins

An HR Company that parses resumes for multiple large clients was able to automate their process through RPA that improved their execution time by 10X enabling them to save close to \$100K per year.

The Challenge

- To parse the resumes and turn the data into a structured format.
- A person has to sift through every resume that comes in & shortlist candidates based on job description
- As time goes on, a person loses interest in doing the repetitive process, which results in procrastination and reduces productivity.
- Time taken - 10 mins for 1 resume

The Solution

- End-to-end process automation with LokiBots reduces the cost and effort spent on manual data entry and candidate database population.
- Zero human intervention, bot is scheduled to run hourly
- Rich structured data output, to support powerful recruitment workflow applications. Sort resumes into searchable candidate database
- Time taken - 60 mins for 60 resumes

An RPA automation was implemented in 2 weeks for an American legal firm that saw a 5x improvement in execution time

The Challenge

- Corporate and LLC filing after extracting information from the business clients.
- Verifying the details from previous filing (if exists) manually and it is prone to manual error.
- Step wise procedure for filing is a time-consuming process if done manually.

The Solution

- End-to-end process automation with LokiBots
- Designing and implementing the process by creating three independent modules - Business search, Filing and Information verification.
- PDF reading using OCR and information extraction
- Faster and accurate solution.

A top NBFC in India was able to save close to \$100K/year by adopting an RPA solution in 3 days which involved data extraction from insurance forms and mandates

The Challenge

- Collect the mandates and insurance forms & extract the required fields from the documents in a structured format manually.
- With human precision also comes human error, depending on how crucial the data is, human error was leading to incorrect data being fed
- A mistake left in the record, costs a lot, you will need to acquaint yourself with 1-10-100 rule to know how bad it is.
- Time taken: 2 mins for each document

The Solution

- End-to-end process automation with LokiBots
- Bot can be schedule to run daily
- Most reliable, affordable and fast
- Documents can be processed in batch
- Time taken 10 secs for each document

An American account, tax, and financial modelling firm serving 1K+ clients around the world saw an improvement in the execution time to prepare financial statements by 92 percent, resulting in an estimated 100 percent ROI in the first year.

The Challenge

- Manually download Income Statement, Balance Sheet & Cash Flow statements from Quickbooks
- Format the downloaded excel files & merge them
- Applications: Quickbooks, Excel, Email
- Time taken - 15 mins
- Repetitive and Time Consuming

The Solution

- End-to-end process automation with LokiBots
- Zero human intervention
- Bot is scheduled to run ad-hoc
- Time taken - 1 min

Whether you have a similar challenge or are puzzled about a particular process, our team of domain and technology experts can guide you in the right direction. Reach out to us to find out more.

