

Feeling stuck or overwhelmed? New to ZonGuru and not sure where to start? The below quick reference guide is your one stop visual map to navigating the ZonGuru toolset. Want more information? Click on any of the tools to view a tutorial video and learn more.

ZONGURU.COM/PATHWAY

**INTRO VIDEO** 

### phase 1

## **Product Research**

The first step to Amazon domination is finding the right products to sell!



#### Niche Finder

Generate product ideas with highly customizable filter options.

#### **Niche Rater**



Take a deep dive on Amazon. Check out valuable insights including product sales, demand, listing strength and much more!

#### Sales Spy



Track monthly sales data for competitors, check seasonality and historical trends.

#### Love-Hate



Find strengths and weaknesses of your product and ideas for differentiation.

#### **Easy Source**



Our world first collaboration with Alibaba.com will pair you with the perfect supplier.



--> phase 2Listing Optimization



# phase 2

# **Listing Optimization**

Craft listing copy that attracts more clicks and conversions!

#### Keywords on Fire

Uncover buyer keywords that are

driving sales to use them in your own listing strategy.

### **Keywords Spotlight**

Spy on your competitors' backend listing copy for the ultimate insight.

**Listing Optimizer** Optimize your listing copy to boost your search result ranking.



# phase 3

### **Business Metrics**

Now you're in business ZonGuru brings you tools to see the big picture!

#### **Business Dashboard**

All your important business metrics at your fingertips.

#### **My Products**

Manage your products and get alerts when to re-order.

#### My Orders

Find your customer orders instantly.



`--> phase 4 **Monitoring & Alerts** 



## phase 4

# **Monitoring & Alerts**

Amazon moves fast, make sure you stay alert on critical changes.

#### **Keyword Tracker**



Automatically monitor what position your listing ranks for each of your buyer keywords.

#### **Product Pulse**



Get notified instantly for key critical changes including product reviews and listing hijacks.

#### **IP Monitor**



Get notified instantly when someone copies your images and uses it on their own listing.



# phase 5

# **Customer Engagement**

To keep customers returning, you need to keep them engaged.

# **1**

#### **Email Automator**

Set up rules to automatically reach out to customers who buy from you.



#### **Review Automator**

Automate review requests directly inside Seller Central.



### **Additional Resources**

ZonGuru Help & Resources Center Email ZonGuru Support Register for live training! ZonGuru Events Hub

