## **Live Showcase**

# Leegality Payment Collect

Now collect payments and get signatures in ONE FLOW while executing your documents.

#### Full Showcase + OPEN Q&A



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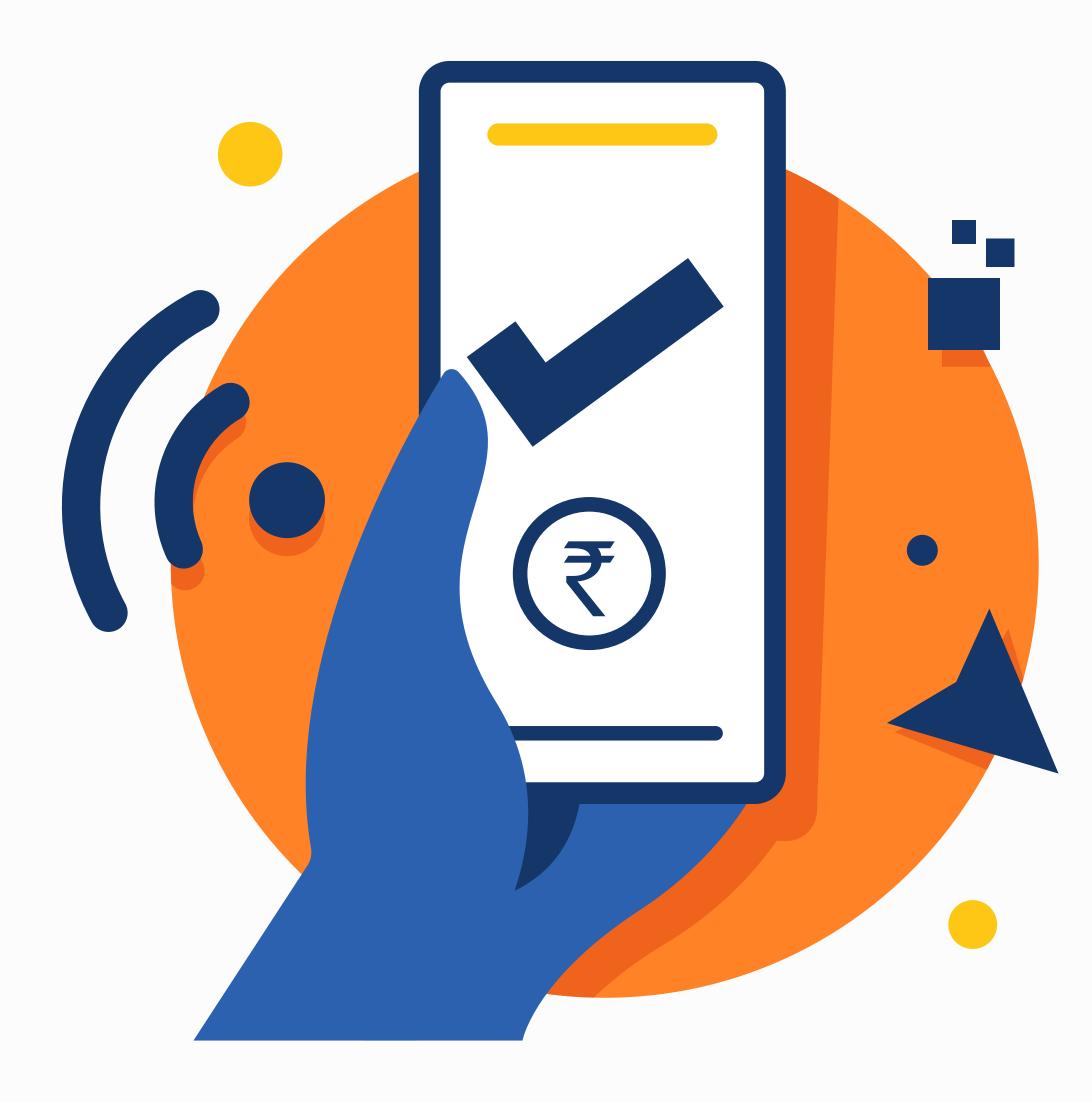


Thursday, 23 June 2022



**12pm** 





# Introduction to Leegality

Leegality

# We know that paperwork is a complex logistics, compliance and operations exercise



# Leegality is complete Document Infrastructure for Indian Companies

#### **Document Execution Flow**

what it takes to get a document executed

















### **Leegality X Factor**

what it takes to scale digital paperwork







## **Enterprise Administration**

what it takes to use Leegality in your organization







# Leegality is an investment that creates fantastic business results

Before Leegality	After Leegality
Paperwork delays critical processes like loans, onboarding etc. by days if not weeks	Lightning fast paperwork enables lightning fast processes in minutes
Field/branch teams spend hours daily doing mundane paperwork tasks	Field/branch teams unlock hours per day where they can now focus on core work like sales and customer servicing
Customers and business partners dread doing paperwork with your business	Customers and business partners will love doing paperwork with you
Physical paperwork is prone to damage, errors and loss – exposing you to legal risk	Digital paperwork is safe and secure – and is easier to enforce under the Evidence Act
Significant logistics costs – printing, transport and storage	Zero logistics costs
Environmental damage	Green paperwork processes

# Used by 1500+ Indian companies to digitally transform their paperwork































































Why we built Leegality Payment Collect

Leegality

#### Beyond varied compliance requirements, Leegality solves for the operational needs of document execution



#### **Reviewer Roles**

Someone can review the document before it goes out for signing



# **Send Supporting Documents**

Send T&C, disclosures and declarations to signers along with agreement kit



# **Collect Supporting Documents**

Collect Supporting
Documents from
signers like PAN,
Board Resolution etc.



#### Indian Language Interface COMING SOON:

Leegality in Indian languages



#### **Invitee Groups**

Send common invite to a group of signatories – where a few of them can sign on behalf of everyone



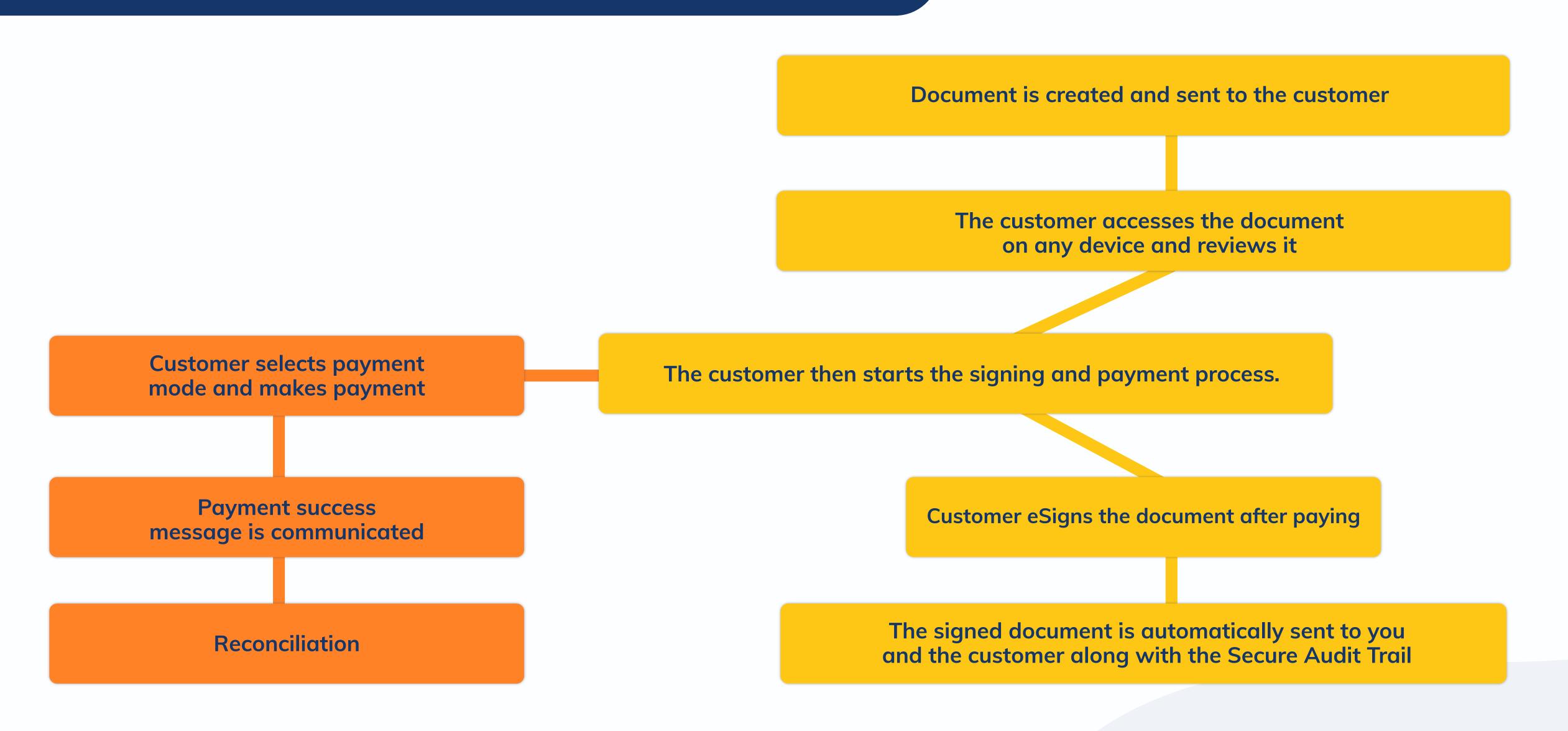
# Multi PDF and 15MB Support

Create your agreement kit in real time – with super high file size support

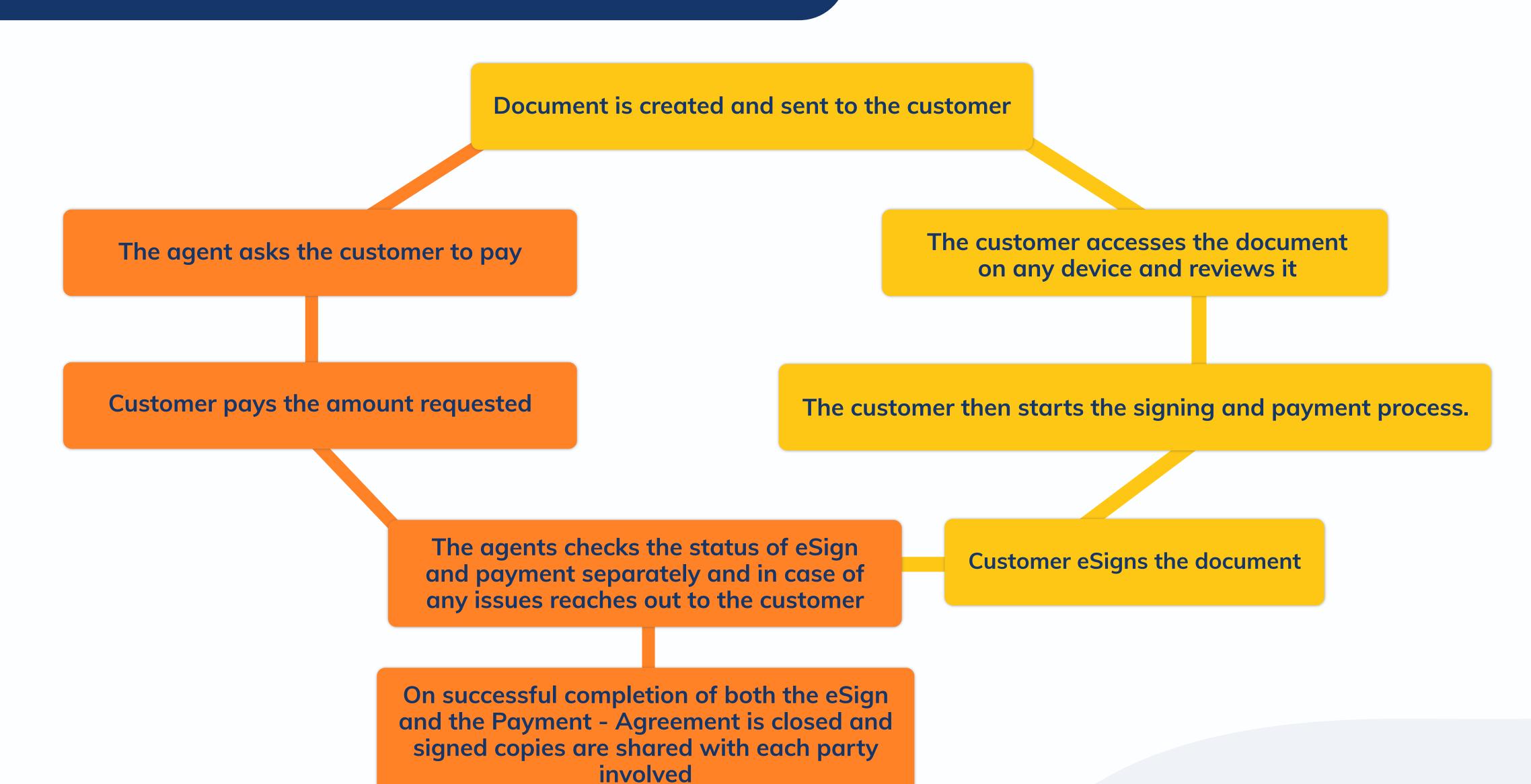
## This is what a digital document journey looks like

Document is created and sent to the customer The customer accesses the document on any device and reviews it **Customer eSigns the document** The signed document is automatically sent to you and the customer along with the Secure Audit Trail

## When digital paperwork and digital payments are separated



## Digital Paperwork with Physical Payments is also a mess



#### Here's what doesn't work in these flows

- Need to manage multiple platforms to coordinate payment and documents
- 2 Can't request money online
- Need to send manual reminders to the customer to pay or sign
- No auto-refund, need to be issued manually
- High tech team dependency for integration
- Can't collect variable amounts such as stamp duty

# With Leegality Payment Collect - both payment and signatures become part of a SINGLE flow.

Document is created, the amount to be paid is entered by the agent and then sent to the customer The customer accesses the document on any device and reviews it Customer pays the amount and eSigns the document The signed document is automatically sent to you and the customer along with the Secure Audit Trail

# Leegality Payment Collect Demo



# What do you need to start using Leegality Payment Collect

**KYC Verified Payment Gateway Account** 

Toggle Leegality Payment Collect in your Leegality Dashboard

- A) Currently we only support Razorpay Payment Gateway
- B) Support for other payment gateways coming soon let us know if you need one urgently

#### And here's what having Leegality Payment Collect's ONE FLOW for payments and signature actually means for your business -



#### **Get Paid Instantly**

No more waiting for payments - customers pay when they eSign, eliminating the risk of non-payments.



#### Get paid multiple ways

The signees can pay using a credit or debit card, PayTM, GooglePay /UPI, netbanking, etc. All you need is a payment gateway.



#### **Easy Auto-Refund**

No need to set up any refund process in case the signing or payment fails.



#### **No-code integration**

Start using Leegality
Payment Collect from
Day 1 using our dashboard
without tech interventions.



#### **Automated follow-ups**

No need to follow up with the customer to pay or sign manually



#### **Easier reconciliation of finances**

Transaction ID to document ID to ensure you can easily track each transaction status.

### How to integrate Leegality Payment Collect via API





Configure Workflows through the dashboard

Business/legal/product teams can use the Dashboard to configure Payment Collect Workflows in minutes.

You don't need your tech team for this





**Integrate Workflow ID** 

When you're ready to integrate, all your tech team needs to do is integrate a low payload API with all configurations tied to Workflow ID.

That's it!



Make changes easily

In case you need to make any tweaks to your workflow later- simply access the dashboard and make the change.

Business teams won't need to call tech teams to make changes to your API flows



Complete API integration in less than 20 days



Low implementation costs



Business teams stop bothering tech teams so much



Tech teams save time and energy – and are less annoyed by business teams

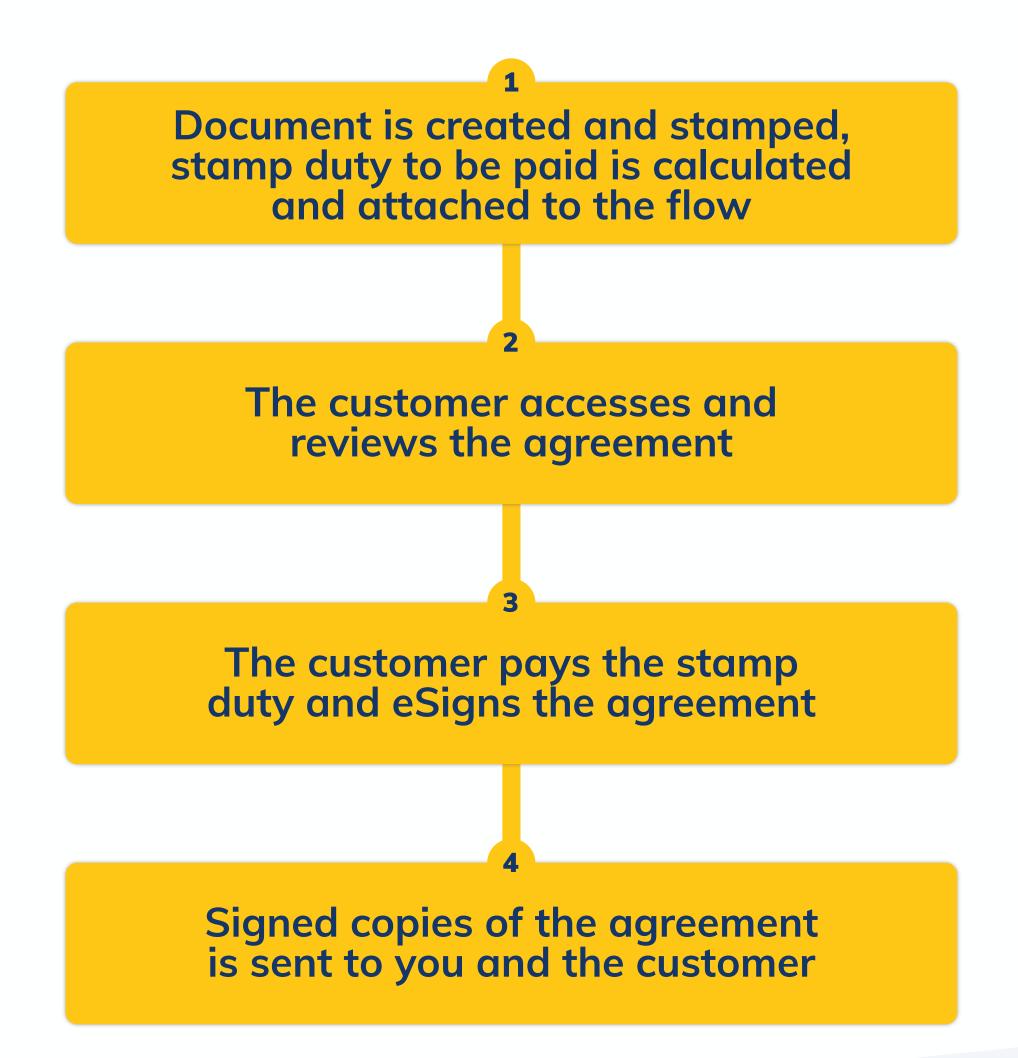
# What are some of the use cases where you can use Leegality Payment Collect?

Stamp Duty	Token Deposit
Credit Card Application Fees	Marketplace Onboarding Fees
Account Opening Fees	Membership Fees
Agent Onboarding Fees	Service Fees
Vendor Onboarding Fees	Registration Fees

You can use Leegality Payment Collect for any commercial paperwork that requires collection of a processing fee a transaction

# India's ONLY 100% digital stamp duty collection with Leegality Payment Collect

- Collect variable stamp duty amount for each unique document without any changes to the sending or signing journey
- Customer can pay the stamp duty and eSigns the document within 2 minutes



# Faster merchant onboarding with Leegality Payment Collect

- Fix the onboarding fee amount in your Workflow
   so you don't have to enter the amount each time you run your Workflow
- Vendor can pay the onboarding fees and eSigns the document within 2 minutes

Document is created with the merchant's details and sends the agreement. The merchant accesses and reviews the agreement Merchant pays the onboarding fees and eSigns the agreement Signed copies of the agreement is sent to you and the merchant

## FREE TRIAL of Leegality Payment Collect

You can use Leegality Payment Collect without paying any additional subscription amount from June 24 to September 30, 2022

Activate your FREE trial and get a customized tutorial/demo

# If you are a Leegality customer:

Contact your Success Manager today OR email us at support@leegality.com

# If you aren't a Leegality customer:

Email us at enquiry@leegality.com OR visit www.leegality.com/paymentcollect