

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is GSAAdvantage.gov.

Schedule For – Multiple Award Schedule (MAS)
Federal Supply Group: MAS
Contract Number: **47QTC A20D009H**

For more information on ordering from Federal Supply Schedules, click on the FSS Schedule button at fss.gsa.gov

CONTRACT PERIOD: April 27, 202 through April 26, 2025

PRICELIST CURRENT THROUGH: Award dated April 27, 2020

Contractor: Vantage Point Consulting Inc.
19700 Derby St.
West Linn, OR 97068
Telephone: 503-957-0634 (telephone)
Website: www.vantagepoint-inc.com
E-mail: jeffrey.carpenter@vantagepoint-inc.com
Contract Administration: Jeffrey Carpenter

BUSINESS SIZE: Minority Owned Small Business, Economically Disadvantaged Woman Owned Small Business, Veteran Owned Small Business, Asia-Pacific American Owned Small Business

CONTRACTOR INFORMATION

1a. TABLE OF AWARDED SPECIAL ITEM NUMBER(s) with appropriate cross-references to page numbers:

SIN	Recovery	SIN Description
541611	541611-RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
54151S	54151S-RC	Information Technology Professional Services
OLM	OLM-RC	Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

See pricelist below.

- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Section 28, below.**
- 2. MAXIMUM ORDER:** \$500,000 SIN 54151S, \$1,000,000 SIN 541611
 - 3. MINIMUM ORDER:** \$100
 - 4. GEOGRAPHIC COVERAGE (delivery area):** Domestic
 - 5. POINT(S) OF PRODUCTION (city, county, and state or foreign country):** Same as company address.
 - 6. DISCOUNT FROM list prices or statemen of net price:** The GSA Net Prices published on the GSA Advantage website reflect the fully burdened price. The negotiated discount has been applied and the Industrial Funding Fee has been added.
 - 7. QUANTITY DISCOUNT:** None

8. **PROMPT PAYMENT TERMS:** Net 30 Days. Note: Prompt payment terms must be followed by the statement "Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."
- 9a. **Notification that Government purchase cards are accepted or not accepted above the micro-purchase threshold :** Accepted for all sales.
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Will accept
10. **FOREIGN ITEMS (list items by country of origin):** None
- 11a. **TIME OF DELIVERY (Contractor insert number of days):**
Negotiated at the Task Order Level with the Ordering Activity.
- 11b. **EXPEDITED DELIVERY** The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:

Please contact the Contractor for availability and rates.
- 11c. **OVERNIGHT AND 2-DAY DELIVERY :** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery

Please contact the Contractor for availability and rates.
- 11d. **URGENT REQUIRMENTS:** The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to affect a faster delivery:

Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
12. **FOB POINT(s):** Destination
- 13a. **ORDERING ADDRESS(es):**

Same as company address
- 13b. **ORDERING PROCEDURES:**

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. PAYMENT ADDRESS(es):

Same as company address

15. WARRANTY PROVISION: None

16. EXPORT PACKING CHARGES: Not Applicable

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:

Accepted for all sales.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):

Not Applicable

19. TERMS AND CONDITIONS OF INSTALLATION: Not Applicable

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE):

Not Applicable

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):

Not Applicable

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): Not Applicable

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): None

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): None

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):

None

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

Not Applicable

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 785824397

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Registered

27. Labor Category Descriptions

IT Analyst I

Possess knowledge of applying analytic methodologies and principles to address client's needs. Supports analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely with other IT Analysts, Task Leads, or IT Project Managers.

Minimum Years of Experience 1

Minimum Education Associates Degree

IT Analyst II

Possesses demonstrated knowledge and experience applying analytic methodologies and principles to address client needs. Applies analytic techniques in the evaluation of project objectives and contributes to the implementation of strategic direction. Performs analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely with other IT Analysts, Task Leads, or IT Project Managers. Directs the activities of junior staff as necessary.

Minimum Years of Experience 3

Minimum Education Bachelor's Degree

IT Analyst III

Senior expert with extensive knowledge and experience developing and applying analytic methodologies and principles and is recognized as a leader within MOBIS functions. Leads the application of analytic techniques and helps define project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams around the methodology. Resolves complex problems, which require an in-depth knowledge of analytic methodologies and principles. Directs the activities of more junior IT Analysts or other staff as necessary on activities related to the application of analytical techniques and methodologies. Demonstrated managerial and supervisory skills.

Minimum Years of Experience 5

Minimum Education Bachelor's Degree

IT Functional Specialist I

Possesses knowledge, some experience, and capabilities in the development of solutions, recommendations, or outcomes across multiple tasks and/or organizations. Supports the development of solutions to address organization's challenges. Supports project objectives and

helps assess the impact of industry trends, policy, or standard methodologies. Conducts activities in support of project team's objectives. Works closely with IT Analysts, other IT Functional Specialists, Task Leads, or IT Project Managers.

Minimum Years of Experience 2

Minimum Education Bachelor's Degree

IT Functional Specialist II

Possess demonstrated knowledge, experience, and ability in the development of solutions, recommendations, or outcomes across multiple complex tasks and/or organizations. Evaluates option in the context of project objectives and contributes to the implementation of strategic direction. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations in support of project objectives. Works closely with IT Analysts, other IT Functional Specialists, Task Leads, or IT Project Managers. Directs the activities of more junior IT Functional Specialists or other staff as necessary.

Minimum Years of Experience 4

Minimum Education Bachelor's Degree

IT Functional Specialist III

Senior expert that possesses demonstrated knowledge, extensive experience in the development of solutions, recommendations, or outcomes across multiple complex tasks in multiple organizations. Defines project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams and serves as a key facilitator between multiple teams to achieve objectives of complex efforts. Works closely with IT Analysts, other IT Functional Specialists, Task Leads, or IT Project Managers. Directs the activities of more junior IT Functional Specialists or other staff as necessary.

Minimum Years of Experience 8

Minimum Education Bachelor's Degree

IT Subject Matter Expert

Senior expert with extensive knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline. Applies principles and methods of the subject matter to specialized solutions. Generally, possess demonstrated ability and experience in management consulting and cross-team facilitation at the senior management level. Other areas of expertise may include, but is not limited to, business process reengineering, statistical process control, individual and organizational assessment and evaluation, process modeling and simulation, strategic and business planning, change management, organizational development, and the development of leadership/management skills.

Minimum Years of Experience 14

Minimum Education Master's Degree

IT Project Manager

Performs day-to-day management of contract support operations, possibly involving multiple tasks and groups of personnel at multiple locations, on a single project. Demonstrates skills in

the scope of work encompassed by the task order; provides technical guidance to the project team in performance of the work and reviews the quality of all work products. Organizes, directs, and coordinates the planning and production of all contract support activities. Responsible for staffing, project planning, project financials, and staff direction and oversight.

Minimum Years of Experience 5

Minimum Education Bachelor's Degree

IT Senior Project Manager

Performs day-to-day management of contract support operations, possibly involving multiple tasks and groups of personnel at multiple locations, on a single project. Demonstrates skills in the scope of work encompassed by the task order; provides technical guidance to the project team in performance of the work, and reviews the quality of all work products. Organizes, directs, and coordinates the planning and production of all contract support activities.

Responsible for staffing, project planning, project financials, and staff direction and oversight.

The Senior Project Manager maintains and manages the client interface at the COTR levels of the client organization. Assists the IT Program Manager as required in managing contract performance.

Minimum Years of Experience 10

Minimum Education Bachelor's Degree

IT Program Manager

Provides oversight and executive level management to overall contract operations often involving multiple projects/tasks and groups of personnel at multiple locations. The IT Program Manager maintains and manages relationships with senior level management within the client organization. Responsible for ensuring senior level management within the client organization is aware of overall program status, including all relevant projects and their potential impact on higher level organizational strategic vision, this may include subject matter and unique technical knowledge. The IT Program Manager is responsible for managing multiple contract operations, ensure quality standards and work performance on all task orders and projects, plans, organizes and oversees work efforts, assigns resources, manages personnel, provides risk management, ensures quality management, monitors overall project and contract performance, etc.

Minimum Years of Experience 12

Minimum Education Bachelor's Degree

IT Technical Engineer/Computer Scientist I

Assists in the design and development of technical solutions. Services performed include, but are not limited to, engineering and scientific tasks in planning, development, production, operations and maintenance environments, which are broad in nature and are concerned with the design, development, layout, and testing of devices or systems. Plans and performs engineering/programming, scientific research, studies, and analysis that may include cloud based analytics and tool development; technology planning; applied systems architecture development and integration; applied requirements development; concept development; data structure design; systems and software design, application programming, script development, development and integration; test and evaluation; systems operation; control of systems and

components; integrated logistics support; modeling and simulation; configuration management; systems and mission engineering; systems acquisition; and life-cycle management.

Minimum Years of Experience 1

Minimum Education Bachelor's Degree

IT Technical Engineer/Computer Scientist II

Designs and develops technical solutions. Services performed include, but are not limited to, engineering and scientific tasks in planning, development, production, operations and maintenance environments, which are broad in nature and are concerned with the design, development, layout, and testing of devices or systems. Plans and performs engineering/programming, scientific research, studies, and analysis that may include cloud based analytics and tool development; technology planning; applied systems architecture development and integration; applied requirements development; concept development; data structure design; systems and software design, application programming, script development, development and integration; test and evaluation; systems operation; control of systems and components; integrated logistics support; modeling and simulation; configuration management; systems and mission engineering; systems acquisition; and life-cycle management.

Minimum Years of Experience 4

Minimum Education Bachelor's Degree

IT Technical Engineer/Computer Scientist III

Leads systems design and development lifecycle activities for complex technical solutions including analysis, requirements, design, development, testing, and implementation of vendor products, information systems, and business processes in a variety of technical environments, including business intelligence systems, DevOps/Continuous Integration/Continuous Delivery infrastructure, and other support systems. Evaluates and recommends technical solutions and participates in strategic planning. Evaluates problems of workflows, organization, and technology and develops appropriate corrective action. Ability to interact with senior leadership at the customer/client as necessary.

Minimum Years of Experience 6

Minimum Education Bachelor's Degree

IT Systems Design and Development Architect

Develops and applies advanced engineering and design methods, theories, and research techniques in the investigation and solution of complex and advanced system requirements, hardware/software interfaces and applications, and solutions. Responsible for design, development, engineering, integration, and architecture. Evaluates and recommends technical solutions and participates in strategic planning. Services performed include, but are not limited to, contributing to overall strategic vision and integrates a broad range of solutions in support of client requirements for complex IT projects. Formulates and defines system scope and objectives, develops or modifies processes to solve complex problems for computer systems and business and electronic interfaces to achieve desired results through the use of innovative technologies.

Minimum Years of Experience 8

Minimum Education Bachelor's Degree

Analyst I

Possess knowledge of applying analytic methodologies and principles to address client's needs. Supports analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely with senior Analysts or Team Leads.

Minimum Years of Experience 1

Minimum Education Associates Degree

Analyst II

Possesses demonstrated knowledge and experience applying analytic methodologies and principles to address client needs. Applies analytic techniques in the evaluation of project objectives and contributes to the implementation of strategic direction. Performs analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely with Analyst 2, Task Leads, or Project Manager. Directs the activities of junior staff as necessary.

Minimum Years of Experience 3

Minimum Education Bachelor's Degree

Analyst III

Senior expert with extensive knowledge and experience developing and applying analytic methodologies and principles and is recognized as a leader within MOBIS functions. Leads the application of analytic techniques and helps define project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams around the methodology. Resolves complex problems, which require an in-depth knowledge of analytic methodologies and principles. Directs the activities of more junior Analysts or other staff as necessary on activities related to the application of analytical techniques and methodologies. Demonstrated managerial and supervisory skills.

Minimum Years of Experience 5

Minimum Education Bachelor's Degree

Management Consultant I

Possesses knowledge, some experience, and capabilities in the development of solutions, recommendations, or outcomes across multiple tasks and/or organizations. Supports the development of solutions to address organization's challenges. Supports project objectives and helps assess the impact of industry trends, policy, or standard methodologies. Conducts activities in support of project team's objectives. Works closely with senior Management Consultants or Task Leads.

Minimum Years of Experience 2

Minimum Education Bachelor's Degree

Management Consultant II

Possess demonstrated knowledge, experience, and ability in the development of solutions, recommendations, or outcomes across multiple complex tasks and/or organizations. Evaluates option in the context of project objectives and contributes to the implementation of strategic direction. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations in support of project objectives. Directs the activities of Management Consultants or other staff as necessary.

Minimum Years of Experience 4

Minimum Education Bachelor's Degree

Management Consultant III

Senior expert that possesses demonstrated knowledge, extensive experience in the development of solutions, recommendations, or outcomes across multiple complex tasks in multiple organizations. Defines project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams and serves as a key facilitator between multiple teams to achieve objectives of complex efforts. Directs the activities of more junior Management Consultants or other staff as necessary.

Minimum Years of Experience 8

Minimum Education Bachelor's Degree

Project Manager

Performs day-to-day management of contract support operations, possibly involving multiple tasks and groups of personnel at multiple locations, on a single project. Demonstrates skills in the scope of work encompassed by the task order; provides technical guidance to the project team in performance of the work and reviews the quality of all work products. Organizes, directs, and coordinates the planning and production of all contract support activities. Responsible for staffing, project planning, project financials, and staff direction and oversight.

Minimum Years of Experience 5

Minimum Education Bachelor's Degree

Senior Project Manager

Performs day-to-day management of contract support operations, possibly involving multiple tasks and groups of personnel at multiple locations, on a single project. Demonstrates skills in the scope of work encompassed by the task order; provides technical guidance to the project team in performance of the work and reviews the quality of all work products. Organizes, directs, and coordinates the planning and production of all contract support activities. Responsible for staffing, project planning, project financials, and staff direction and oversight. The Senior Project Manager maintains and manages the client interface at the COTR levels of the client organization. Assists the Program Manager as required in managing contract performance.

Minimum Years of Experience 10

Minimum Education Bachelor's Degree

Program Manager

Provides oversight and executive level management to overall contract operations often involving multiple projects/tasks and groups of personnel at multiple locations. The Program Manager maintains and manages relationships with senior level management within the client organization. Responsible for ensuring senior level management within the client organization is aware of overall program status, including all relevant projects and their potential impact on

higher level organizational strategic vision, this may include subject matter and unique technical knowledge. The Program Manager is responsible for managing multiple contract operations, ensure quality standards and work performance on all task orders and projects, plans, organizes and oversees work efforts, assigns resources, manages personnel, provides risk management, ensures quality management, monitors overall project and contract performance, etc.

Minimum Years of Experience 12

Minimum Education Bachelor's Degree

Subject Matter Expert

Senior expert with extensive knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline. Applies principles and methods of the subject matter to specialized solutions. Generally, possess demonstrated ability and experience in management consulting and cross-team facilitation at the senior management level. Other areas of expertise may include, but is not limited to, business process reengineering, statistical process control, individual and organizational assessment and evaluation, process modeling and simulation, strategic and business planning, change management, organizational development, and the development of leadership/management skills.

Minimum Years of Experience 14

Minimum Education Master's Degree

SIN	Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
		GSA PRICE	GSA PRICE	GSA PRICE	GSA PRICE	GSA PRICE
54151S	IT Analyst I	\$ 52.57	\$ 53.78	\$ 55.01	\$ 56.28	\$ 57.57
54151S	IT Analyst II	\$ 67.58	\$ 69.13	\$ 70.72	\$ 72.35	\$ 74.01
54151S	IT Analyst III	\$ 77.99	\$ 79.78	\$ 81.62	\$ 83.49	\$ 85.42
54151S	IT Functional Specialist I	\$ 99.87	\$ 102.17	\$ 104.52	\$ 106.92	\$ 109.38
54151S	IT Functional Specialist II	\$ 112.44	\$ 115.03	\$ 117.68	\$ 120.38	\$ 123.15
54151S	IT Functional Specialist III	\$ 144.09	\$ 147.40	\$ 150.79	\$ 154.26	\$ 157.81
54151S	IT Subject Matter Expert	\$ 192.43	\$ 196.85	\$ 201.38	\$ 206.01	\$ 210.75
54151S	IT Project Manager	\$ 112.44	\$ 115.03	\$ 117.68	\$ 120.38	\$ 123.15
54151S	IT Senior Project Manager	\$ 144.09	\$ 147.40	\$ 150.79	\$ 154.26	\$ 157.81
54151S	IT Program Manager	\$ 172.41	\$ 176.38	\$ 180.44	\$ 184.59	\$ 188.83
54151S	IT Technical Engineer/Computer Scientist I	\$ 99.87	\$ 102.17	\$ 104.52	\$ 106.92	\$ 109.38
54151S	IT Technical Engineer/Computer Scientist II	\$ 109.91	\$ 112.44	\$ 115.03	\$ 117.67	\$ 120.38
54151S	IT Technical Engineer/Computer Scientist III	\$ 120.92	\$ 123.70	\$ 126.55	\$ 129.46	\$ 132.44
54151S	IT Systems Design and Development Architect	\$ 144.04	\$ 147.35	\$ 150.74	\$ 154.21	\$ 157.76
541611	Analyst I	\$ 52.57	\$ 53.78	\$ 55.01	\$ 56.28	\$ 57.57
541611	Analyst II	\$ 69.03	\$ 70.62	\$ 72.24	\$ 73.91	\$ 75.61
541611	Analyst III	\$ 85.90	\$ 87.87	\$ 89.89	\$ 91.96	\$ 94.08
541611	Management Consultant I	\$ 101.66	\$ 104.00	\$ 106.39	\$ 108.84	\$ 111.34
541611	Management Consultant II	\$ 136.56	\$ 139.70	\$ 142.92	\$ 146.20	\$ 149.57
541611	Management Consultant III	\$ 141.96	\$ 145.22	\$ 148.56	\$ 151.98	\$ 155.48
541611	Project Manager	\$ 150.50	\$ 153.96	\$ 157.50	\$ 161.12	\$ 164.83
541611	Senior Project Manager	\$ 163.28	\$ 167.03	\$ 170.87	\$ 174.80	\$ 178.82
541611	Program Manager	\$ 173.71	\$ 177.70	\$ 181.79	\$ 185.97	\$ 190.25
541611	Subject Matter Expert	\$ 182.72	\$ 186.92	\$ 191.22	\$ 195.62	\$ 200.12