

About our Company

nexogy is a global provider of cloud communication, contact center, network and managed services solutions. We opened our doors in 1999 as a long distance VoIP provider, launching our cloud hosted solutions back in 2004, servicing over 3,000 customers in the US and around the world.

Financials

nexogy is a privately-held based company, cash flow positive and always investing towards innovative technologies, high end telecommunications products, customer satisfaction and channel industry

Mission

provide the next technology in a simplified and flexible way to customers by understanding the nature of their business, operations and critical applications delivering a solution to fit their needs so they can more effectively run and grow their organization

Culture

we are a highly motivated organization, very channel and customer oriented; leading, not following and always innovating

Value Props

nexogy provides the most complete suite of products and services with a simple per user pricing. Our hosted and contact center solution can be deployed anywhere in the world where a reliable internet connection is available. We operate on a robust yet easy to manage VoIP platform with all advanced phone system features included to the customer without the need of charging them à la carte. Through a consultative approach we customize a solution based on the customer's needs with the understanding that every customer is different; we can also provide network connectivity, Internet and managed services. Our customer and partner support teams in the US are formed by highly qualified professionals with a vast experience in telecommunications, customer satisfaction and great ethics.



Network

nexogy's network operates on a Tier 3 network running full BGP with the following Tier 1 network providers: AT&T, Level 3 Communications, Telia Carriers, Internap Network Services and Verizon Enterprise Solutions, and one Tier 2 provider: Cogent Communications.

We are also a Wireless Internet Service Provider with full ownership of the wireless network and full redundancy between the PoPs using dedicated and redundant fiber connections. All traffic to/from our Wimax customers is handled by our core routers located at the NAP of The Americas.

Our primary backbone equipment is located also at the NAP of the Americas. We have redundant systems in additional geographic locations, to guarantee no down time to our customers.

Our Network

- Interconnected with five Tier 1 network providers and one Tier 2.

Capacity

- 40G-enabled networks
- Backbone network capable to handle up to 160 Gbps.

Voice

- We carry 1,6 million voice minutes every day over our network

Provisioning

A designated Project Coordinator will be the single point of contact for the customer during the entire setup process. Installation and phones training are done at customer's site. nexogy holds the hand and guides the customer through the entire process for a smooth transition to the new phone system.

Products

nexogy services are presented in simplified pricing models that are easy for the customer to understand and to our partners to present. Besides the price per seat model, we have a unique line/extension model that replicates the old legacy pricing structure, with all the benefits of a hosted platform. Contact center features are always included, such as: call monitoring and coaching, reporting, call recording, conference bridges and many others without additional cost.

Marketing

We Support our Partners every step of the way. nexogy will provide you with great customized Marketing Material with your logo and contact information so you can promote your services professionally.

Channel Sales Team

nexogy works exclusively with the channel and for the channel. Our team is armed with 7 Channel Managers located in the most important regions in US with an entire coverage of the country. Our sales team averages 15 years of experience in channel sales, account management and telecommunications services.