

# **ADVERTISING WITH ADAWA**

PROMOTIONAL OPTIONS 2022

## **AVERTISING WITH ADAWA**

#### **ADVERTISE WITH US**

The Australian Dental Association of WA has a membership of 1,800 members, who comprise 94% of dental professionals in WA. If you want to get the attention of dental professionals in Western Australia – communicating with our members is the way to do it!

For our advertisers, we offer various advertising digital and print opportunities, to ensure your message gets maximum exposure.

#### TYPICALLY, ADAWA PROMOTION OF AN EVENT, PRODUCT OR SERVICE FOLLOWS THIS PATHWAY:



Editorial feature in Western Articulator, with a lifestyle story, case studies and call to action Accompanying advert in Western Articulator

Editorial feature reposted on adawa.com.au



#### **DIGITAL MEDIA CAMPAIGN**

Stories, reminders, case studies and calls to action across social channels and eDMs, with varied content—linking back to initial website story.

Brief story and call-to-action in eDM, accompanied by banner advert

**EDMS** 

Website story reposted across social channels and Facebook Groups

**SOCIAL MEDIA** 



#### **ADVERTISING FEES**

## **WESTERN ARTICULATOR**

The Western Articulator is a 42-page digital magazine published 6-weekly by the Australian Dental Association of WA. It is distributed digitally to 1,800 ADAWA members, who comprise 94% of dental professionals in WA. Currently, the magazine is opened by half the membership via ISSUU. In addition, 300 copies of the Western Articulator are printed and delivered to those ADAWA members who prefer to receive a hard copy of the magazine

The Western Articulator is a high-quality publication offering a mix of feature and clinical articles relevant to WA's dental professionals. It is designed, written and published to the highest-possible standard.

All prices are exclusive of GST.

ADAWA Member discounts available.

Discounts for block bookings available.

#### **PRINT ADVERTISING**

Advertisements are to be provided by the client.

Full-page Ad	\$600
Full-page Ad inside front cover	\$700
Full-page Ad back cover	\$800
Half-page Ad	\$400
Quarter-page Ad	\$300

#### **PRINT ADVERTORIALS**

Advertorial content is to be provided by the client. ADAWA will proof-read and design, supplying a single proof for revision and approval prior to publication.

Full-Page Advertorial with copy, images and logo provided by client	\$650
Full-Spread Advertorial (2 facing pages) with copy, images and logo provided by client	\$800
Full-Page Ad + Full-Page Advertorial with copy, images, logo and advert provided by client	\$1200
Full-Page Ad + Full-Spread Advertorial	\$1500

with copy, images, logo and advert provided by client

#### **FEATURE ARTICLES**

Written by our media team, feature articles require an interview with your key personale and supply of imagery. ADAWA will proof-read and design, supplying a single proof for revision and approval prior to publication.

Full-Page Feature Article \$850 written by ADAWA, with images and logo provided by client

**Full-Spread Feature Article (2 facing pages)** \$1000 written by ADAWA, with images and logo provided by client

Full-Page Ad + Full-Page Feature Article \$1400 written by ADAWA, with imagery and advert provided by client

Full-Page Ad + Full-Spread Feature Article \$1700 written by ADAWA, with imagery and advert provided by client

#### **DESIGN SERVICES**

ADAWA can provide graphic design services for the design of adverts. This service is charged at \$150 per hour, with a minimum charge of one hour.

#### **EDITORIAL SERVICES**

ADAWA can provide editorial services on an as-needs basis. This service is charged at \$150 per hour, with a minimum charge of one hour.



## **ADVERTISING SAMPLES**

## **WESTERN ARTICULATOR**



















#### **PRINT ADVERTS**

Artwork supplied by Advertiser.

- Full Page
- · Half Page
- · Quarter Page

#### **PRINT AVERTORIALS**

Written copy supplied by Advertiser

- Spread (2 full pages)
- Full page

#### **FEATURE ARTICLES**

Written and designer by the media team.

- · Spread (2 full pages)
- Full page



## **WESTERN ARTICULATOR**

#### **BOOKINGS**

The 2022 editions of the Western Articulator will be published:

Edition 1 - February 9	Edition 5 – July 27
Edition 2 - March 23	Edition 6 – September 7
Edition 3 – May 4	Edition 7 – October 19
Edition 4 – June 15	Edition 8 - November 30

If you would like to book an **Advertorial or Feature Article**, please email the media team **14 working days** prior to the listed publication date.

All **print advertising** must be submitted **7 working days** before the publish date (as above), by email. Advertisements received after the due date cannot be guaranteed to appear in that issue.

#### **ARTWORK AND FILE SUPPLY**

- Feature Articles and Advertorials should be submitted as a WORD document with any images or graphics supplied as per the listed file types adjacent.
- Print Adverts must be supplied as a high-resolution PDF, with all fonts embedded or converted to outlines, and all images, logos and supprting graphics converted to CMYK.
- All images and artwork must be in high resolution CMYK with a minimum of 300dpi. Please make sure any Spot/Pantone colours used are converted to a process/CMYK value.
- Final artwork must be set to the exact trim size provided. Allow for 5mm bleed around all edges, unless otherwise specified.
- Font sizes should not be smaller than 6pt at 100% scale.

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<b>TRIM SIZE</b> Final visible artwork size.	BLEED SIZE  Trim + 5mm bleed  (if applicable).	<b>TYPE SIZE</b> Minimum of 10mm from Trim
210mm (W) 297mm (H)	220mm (W) 307mm (H)	190mm (W) 277mm (H)
210mm (W) 147mm (H)	220mm (W) 157mm (H)	190mm (W) 127mm (H)
100mm (W) 297mm (H)	110mm (W) x 307mm (H)	80mm (W) 277mm (H)
176mm (W) 60mm (H)	NA	180mm (W) 50mm (H)
88mm (W) 129mm (H)	NA	83mm (W) 120mm (H)
	Final visible artwork size.  210mm (W) 297mm (H)  210mm (W) 147mm (H)  100mm (W) 297mm (H)  176mm (W) 60mm (H)  88mm (W)	Final visible artwork size.  210mm (W) 220mm (W) 297mm (H)  210mm (W) 220mm (W) 307mm (H)  210mm (W) 157mm (H)  100mm (W) 110mm (W) x 307mm (H)  176mm (W) 307mm (H)  NA  88mm (W)

FILE TYPES	ACCEPTED	NOT ACCEPTED
Photography & Illustration	jpg, psd, tif	png, gif, eps, indd, doc, docx
Logos & Infographics	ai, eps, pdf, jpg	png, gif, indd
Сору	doc, docx, pdf	pub, indd, pages
Adverts (Artwork)	pdf, jpg	png, gif, eps, indd, doc, docx

For all bookings, please contact the media team at media@adawa.com.au

Bookings may be subject to approval from the ADAWA CEO.



## **ADAWA WEBSITE**

ADAWA's new and improved website was recently launched. The website allows ADAWA members improved functionality, the ability to quickly and easily access member resources, including CPD, and stay up-to-date with industry news.



#### **DIGITAL ADVERTISING**

Content and imagery are to be provided by the client.

#### Web Section Banner \$200/week

Ideal for large banner advertising, spanning the full width of the section, clients can include a background image, copy, additional images and links. Displayed on News & Media and CPD page.

#### Web Leaderboard Banner \$150/week

A full width digital image, including a single link. Displayed on our News & Media article and CPD Course pages.

## Web MREC \$100/week

Nesting into sidepanels, on News & Media article and CPD Course pages. Mini-Rectangle is perfect for long-term campaigns. Includes single link.

#### **DIGITAL ADVERTORIALS**

Advertorial content is to be provided by the client. ADAWA will proof-read and design, supplying a single proof for revision and approval prior to publication.

Digital Advertorial	\$200
Web MREC + Digital Advertorial	\$250
MREC displayed for one week	
Web Leaderboard + Digital Advertorial Leaderboard displayed for one week	\$300
Web Section Banner + Digital Advertorial Section Banner displayed for one week	\$350

#### **DIGITAL FEATURE ARTICLES**

Written by our media team, feature articles require an interview with your key personale and supply of imagery. ADAWA will proof-read and design, supplying a single proof for revision and approval prior to publication.

Digital Feature Article	\$300
Web MREC + Digital Feature Article	\$350
Web Leaderboard + Digital Feature Article	\$400
Web Section Banner + Digital Feature Article	\$450

All prices are exclusive of GST. ADAWA Member discounts available. Discounts for block bookings available.



## **SPECIFICATIONS & SAMPLES**

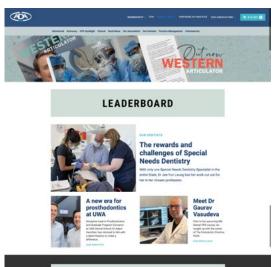
## **ADAWA WEBSITE**

#### **BOOKINGS**

If you would like to book a **Digital Avertising, Advertorial or Feature Article**, please email the media team.
Bookings are subject to availabilty.

#### **ARTWORK AND FILE SUPPLY**

- Web Section Banners must be supplied as multiple components.
   The background will span the full width of the website, and is responsive for all devices. Client may supply either a background image or a background colour (Hex). Container artwork must be supplied as outlined adjacent, with a singular html address for linking.
- Digital Adverts must be submitted as a png, jpg or gifs at the sizes specified adjacent, with a singular html address for linking.
- Digital Feature Articles and Advertorials must be submitted as a WORD document with any images or graphics supplied as per the listed file types adjacent.





#### **DIGITAL ADVERTISING SPECIFICATIONS**

Content and imagery are to be provided by the client.

AD SIZE	SIZE	FILE TYPE
Web Section Banner  Please note. Background will	<b>Background 1920px</b> (W) <b>400px</b> (H)	jpg, png
resize based on viewer screen.	Container 942px (W) 250px (H)	jpg, png, svg
Web Leaderboard	<b>942px</b> (W) <b>150px</b> (H)	jpg, png, svg
Web MREC	290px (W) 290px (H)	jpg, png, svg

## **DIGITAL ADVERTORIAL & FEATURE ARTICLE SPECIFICATIONS**

FILE TYPES	ACCEPTED	SIZE
Hexachrome (HTML) colour code	ie. #ec008b	NA
Photography & Illustration	png, jpg, gif	
Logos & Infographics	png, jpg, svg	
Сору	doc, docx	NA

For all bookings, please contact the media team at media@adawa.com.au

Bookings may be subject to approval from the ADAWA CEO.



## **ADAWA DIGITAL MEDIA**

EDMs are sent out fortnightly to 1,800 dental professionals across WA, with an open rate of well over 50%, and high click-through.

ADAWA has active and growing audiences across its website, adawa.com.au, Facebook (2 x Facebook pages + 2 Facebook members' groups), Instagram and LinkedIn. Social-media platforms offer good engagement, while the ADAWA private members' Facebook group is actively used by two-thirds of our membership.



Advertisements are to be provided by the client. We are currently offering the following advertising opportunities:

#### EDM Advertorial Feature \$200

Single article within EDM. Up to 500 words, image, logo, hyperlinked to advertisers website.

#### EDM Full Section Banner Advert \$250

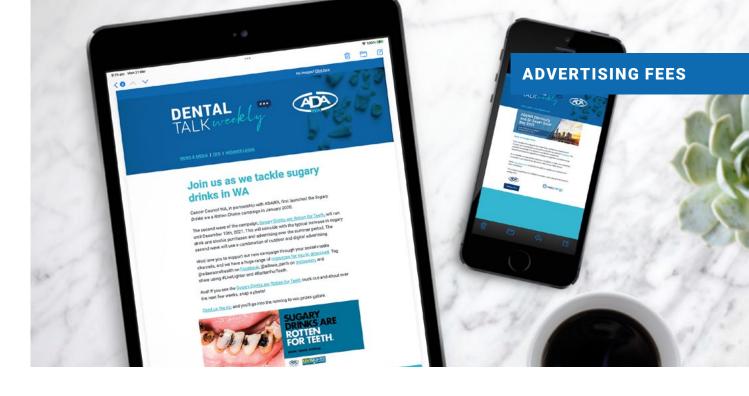
Spans full width including background image, copy (limited to 50 words), logo, image, hyperlinked to advertisers website.

## EDM Leaderboard \$150

Hyperlinked to advertisers website

## EDM Mini Rectangle (MREC) \$100

Hyperlinked to advertisers website



#### **OFFER EDM**

An exclusive stand-alone EDM, sent to ADAWA 1,800 members, including cobranding, and Advertisers offer to membership. Advertiser to supply images and copy or html file of designed EDM.

### Offer EDM (supplied as HTML)

\$350

HTML Designed file supplied by Advertiser for uploading into Campaign Monitor

#### Offer EDM \$550

Designed by ADAWA using supplied copy & imagery.

## **SPONSORED SOCIAL MEDIA POSTING**

Currently, ADAWA is offering the following advertising opportunities across its digital platforms:

#### Social-Media Post

\$200

Supplied and written by client. Posted to Facebook Pages & Group, Instagram + Linkedin

#### Facebook Live (1 hr)

\$600

One hour Access to Facebook Live within ADAWA membership group.

All prices are exclusive of GST. ADAWA Member discounts available. Discounts for block bookings available.



## **ADVERTISING FEES**

## ADAWA DIGITAL MEDIA

#### **BOOKINGS**

If you would like to book a **Digital Media item**, please email the media team. Bookings are subject to availabilty.

#### **ARTWORK AND FILE SUPPLY**

- EDM Section Banners must be supplied as multiple components. The
  background will span the full width of the website, and is responsive for
  all devices. Client may supply either a background image or a background
  colour (Hex). Copy, logo, image must be supplied as per the listed file types
  adjacent, with a singular html address for linking.
- EDM Leaderboards & MRECs must be submitted as a png, jpg or gifs at the sizes specified adjacent, with a singular html address for linking.

For all bookings, please contact the media team at media@adawa.com.au

Bookings may be subject to approval from the ADAWA CEO.

#### **DIGITAL MEDIA SPECIFICATIONS**

Content and imagery are to be provided by the client.

AD SIZE	SIZE	FILE TYPE
Please note. Background will resize based on viewer screen.	Background 800px (W) 300px (H)	jpg, png
EDM Leaderboard	615px (W) 115px (H)	jpg, png, svg
EDM MREC	150px (W) 150px (H)	jpg, png, svg
Social Media Post Instagram (square)	1200px (W) 1200px (H)	jpg, png
Social Media Post Facebook (rectangle)	1200px (W) 630px (H)	jpg, png

#### **DIGITAL ADVERTORIAL & FEATURE ARTICLE SPECIFICATIONS**

FILE TYPES	ACCEPTED	SIZE
Hexachrome (HTML) colour code	ie. #ec008b	NA
Photography & Illustration	png, jpg, gif	
Logos & Infographics	png, jpg, svg	
Сору	doc, docx	NA



## **ADVERTISING FEES**

## **ADAWA EVENTS**

WA Dental CPD and membership events are always well-attended by the dental community, enabling in-person networking and education opportunities.

All prices are exclusive of GST.

ADAWA Member discounts available.

Discounts for block bookings available.



## ANNUAL OR GENERAL MEETING PRESENTATION

Promoted within Western Articulator CPD calendar, and via Dental Talk Weekly, an opportunity for a 10-15 minute presentation by the Advertiser to the membership present at the meeting. Advertiser to supply presentation.

POA

Annual General Meeting POA

#### **ZOOM WEBINARS**

Custom event, promoted through selected magazine, website and digital media. Zoom webinar hosted by ADAWA and Advertiser as either a paid or free event. To be negotiated as needed.

Zoom Webinar POA

#### **CPD EVENT SPONSORSHIP**

Sponsorship of CPD courses; includes sponsorship branding on all promotional course material.

CPD Event Sponsorship

#### POA

#### **CONFERENCE SPONSORSHIP**

Sponsorship of ADAWA conferences; includes sponsorship branding on all promotional material.

Conference Sponsorship POA

