

March 14-15, 2023 | Palm Springs, CA



Hydropower Conference

Why Exhibit with CEATI? 160 utilities worldwide

- Over 60% of the Canadian market
- 94% membership renewal rate overall (97% in Hydropower interest groups)
- 18 countries represented
- Highly engaged user base
- 20%+ growth rate

Network with customers.

Target your exposure.

Put your company in the **spotlight**.

- Network with utilities, manufacturers, service providers, consultants, and world-renowned technical experts;
- Engage with key decision makers in the industry;
- Gain targeted exposure to potential clients;
- Meet face-to-face with end-users of your company's products and services;
- Strengthen (or establish) your brand;
- Maintain a competitive edge;
- Expand your industry contacts



This event is supported by the following member utilities:

Algonquin Power and Utilities	FortisBC	Ontario Power Generation
AltaLink	Fortum	Pacific Gas and Electric Company
Ameren Corporation	Genesis Energy	PacifiCorp
American Electric Power (AEP)	Grand River Conservation Authority (GRCA)	Placer County Water Agency
Arizona Public Service Company (APS)	Grand River Dam Authority (GRDA)	Portland General Electric
Avangrid Networks	Grant County Public Utility District	Puget Sound Energy
Avista Corporation	Great River Hydro	Rev Renewables
Axpo	Hetch Hetchy Water and Power	Rio Tinto Alcan
BC Hydro	Hydro One Networks	SA Water
Bonneville Power Administration (BPA)	Hydro Ottawa	Sacramento Municipal Utility District
Brookfield BRP Holdings (Canada)	Hydro Tasmania	Salt River Project
Bui Power Authority	Hydro-Quebec	San Diego Gas and Electric Company
California Department of Water Resources	Idaho Falls Power	Saskatoon Light & Power
Central Rivers Power	Idaho Power Company	SaskPower
Centralia City Light	Korea Hydro & Nuclear Power	Seattle City Light
Chelan County Public Utility District	Landsvirkjun	Severn Trent Water
CMS Energy	Lewis County PUD	SHEM Societe Hydro Electrique du Midi
Columbia Power Corporation	Los Angeles Department of Water and Power	Snohomish County P.U.D. #1
Con Edison	Louisville Gas & Electric and Kentucky Utilities (LG&E and KU)	Snowy Hydro Limited
Denver Water	Manawa Energy	Southern California Edison
Douglas County PUD	Manitoba Hydro	Southern Company
Duke Energy	Maritime Electric	SunWater
Eagle Creek Renewable Energy	Merced Irrigation District	Tacoma Power
East Bay Municipal Utility District	Mercury Energy	Tennessee Valley Authority (TVA)
Electricite de France (EDF)	Meridian Energy	Toronto Hydro-Electric System
Electricity Supply Board (ESB)	Minnesota Power	TransAlta Corporation
Energiforsk	Nalcor Energy	Turlock Irrigation District
Energy Keepers Inc.	Nelson Hydro	U.S. Army Corps of Engineers
Entergy Services	New Brunswick Power	U.S. Bureau of Reclamation
Environment Agency	New York Power Authority	U.S. Department of Energy
EPCOR	Newfoundland and Labrador Hydro	Uganda Electricity Generation Company
Eugene Water and Electric Board	Northern California Power Agency	WaterNSW
Exelon	Northwest Territories Power Corporation	Yuba Water Agency
Federal Emergency Management Agency (FEMA)	NorthWestern Energy	Yukon Energy Corporation
Federal Energy Regulatory Commission (FERC)	Nova Scotia Power	
FirstLight Power Resources Services	Oglethorpe Power Corporation	



Westin Rancho Mirage

71333 Dinah Shore Dr,
Rancho Mirage, CA
92270, USA

All conference guests are eligible for a preferred rate of \$259 USD a night subject to availability. The preferred rate only available until February 3, 2023.

Attendee Overview

105 Member Utilities

From Dam Safety, Hydropower Plant Equipment, Hydropower Operations & Planning, and Protection & Control

80+ Exhibitors & Sponsors

99% of attendees find our events valuable

What Our Attendees are Saying

"CEATI provides a critical link between owners and operators and is the sharing platform for lessons learned and new technologies. Your meetings always energized me to do better and be the best leader possible for my team."

Steve Miles, Director US Army Corps of Engineers' Hydroelectric Design Center
US Army Corps of Engineers

"CEATI's Hydropower Conference is the best professional organization and meeting for working collaboratively with hydro owners and operators."

Dean Durkee, Vice President Geotechnical Dams & Hydraulics
Gannett Fleming

"CEATI has been a great voice for us, as dam owners in the Dam Safety Interest Group. I couldn't communicate my challenges on my own and get the effects that CEATI has achieved by creating this venue where we can get together and speak as one voice."

California Department of Water Resources

Event Overview

CEATI International's 14th Annual Hydropower Conference will focus on the opportunities and challenges that utilities are facing, with specific focus on retrofitting dams for extended life, extreme events and the increased need for flexibility, and opportunities for power plant modernization.

The event will feature presentations on the following themes:

1. Dam Safety – opportunities for retrofitting dams & second life

- Regulatory issues
- Case studies
- Remote inspections
- Creating a culture of continuous learning within dam safety organizations

2. Hydropower Plant Equipment – opportunities for plant modernization.


- Supply chain issues & challenges
- Battery storage integration in hydropower plants
- Assessing life cycle impacts to improve unit performances and their operational longevity

3. Hydropower Operations & Planning – flexibility opportunities and extreme events risks


- Climate Change projects – building resilience and adapting to change
- Data informed decision making – looking at predictability, opportunities to use data
- Technological opportunities – new technology to adapt to a changing landscape
- Market opportunities – change in the market and its influence on risk policies

Exhibitor Pricing


Platinum Exhibitor Booth | \$6055

- Spotlight booth space (#000s) 
- 2 full-access registration passes
- Stamp collection at booth for the prize draw
- Company logo on the conference website
- Company logo in the program guide



Silver Exhibitor Booth | \$5055

- Premium booth space (#200s) 
- 2 full-access registration passes
- Company logo on the conference website
- Company logo in the program guide

Gold Exhibitor Booth | \$5555

- Premium booth space (#100s) 
- 2 full-access registration passes
- Stamp collection at booth for the prize draw
- Company logo on the conference website
- Company logo in the program guide

Standard Exhibitor Booth | \$4595

- Standard booth space (#300s)   *part of sponsorship packages (see pg. 5)
- 2 full-access registration passes

All booths include a 10x10ft carpeted space, 6ft table, and two chairs.

All prices in USD.

Sponsorship Details

NEW Golf Tournament Sponsor \$7,500 USD

1 available

- Logo on boxed lunch
- Drink cart – sponsored drink tickets
- Foursome
- Branding/logo on website advertising event/sponsorship
- 2-minute address in exhibit hall during prize giveaway (March 15th) to announce tournament winner

Coffee Sponsor



- Standard Booth
- 2 full-access registration passes
- Tabletop available at registration for promotional materials for the duration of conference
- Tent card acknowledgment of sponsorship at each table, both days
- Logo featured on event website
- Logo included in event guide including acknowledgment for coffee provided
- Acknowledgment in all conference sessions before each coffee break

Conference Session Sponsor \$8,000 USD



multiple available



- Standard Booth
- 2 full-access registration passes
- Company logo on conference poster board for sponsored session found at the entrance of the room
- Verbal acknowledgment at sponsored session with a 2-3 minute introduction at the beginning of the session
- Tabletop available at entrance to exhibition hall for promotional materials for the duration of conference
- Sponsor logo included in the event guide and click through logo included on conference website

Networking Reception Sponsor



- 2 full-access registration passes
- Tabletop available at registration for promotional materials for the duration of reception
- Large easel mounted signage at entrance to networking reception
- Tent card acknowledgment of sponsorship at each bar
- Logo included in event guide and click through logo included on conference website

NEW Tech Demos

\$3,000 USD

4 total – 3 available

- Logo on website, event guide & agenda
- 30-minute time slot on CEATI tech demo stage

Please contact conferences@ceati.com for more details.

Breakfast or Lunch Sponsor



1 of each available

Breakfast Sponsor

Lunch Sponsor

- Standard Booth
- 2 full-access registration passes
- Tabletop available at registration for promotional materials for the duration of conference
- Tent card acknowledgment of sponsorship at each table, both days
- Logo featured on event website
- Logo included in event guide including acknowledgment for breakfast or lunch provided
- Acknowledgment in all conference sessions after each breakfast or before each lunch

Wi-Fi Sponsor



- Standard booth
- 2 full-access registration passes
- Tabletop available at entrance to registration for promotional materials for the duration of conference
- Personalized Wi-Fi password and network name
- Printed handout to all attendees for Wi-Fi login info
- Logo on login landing page
- Redirect URL to company website

Women in Power Reception Sponsor

\$2,500 USD



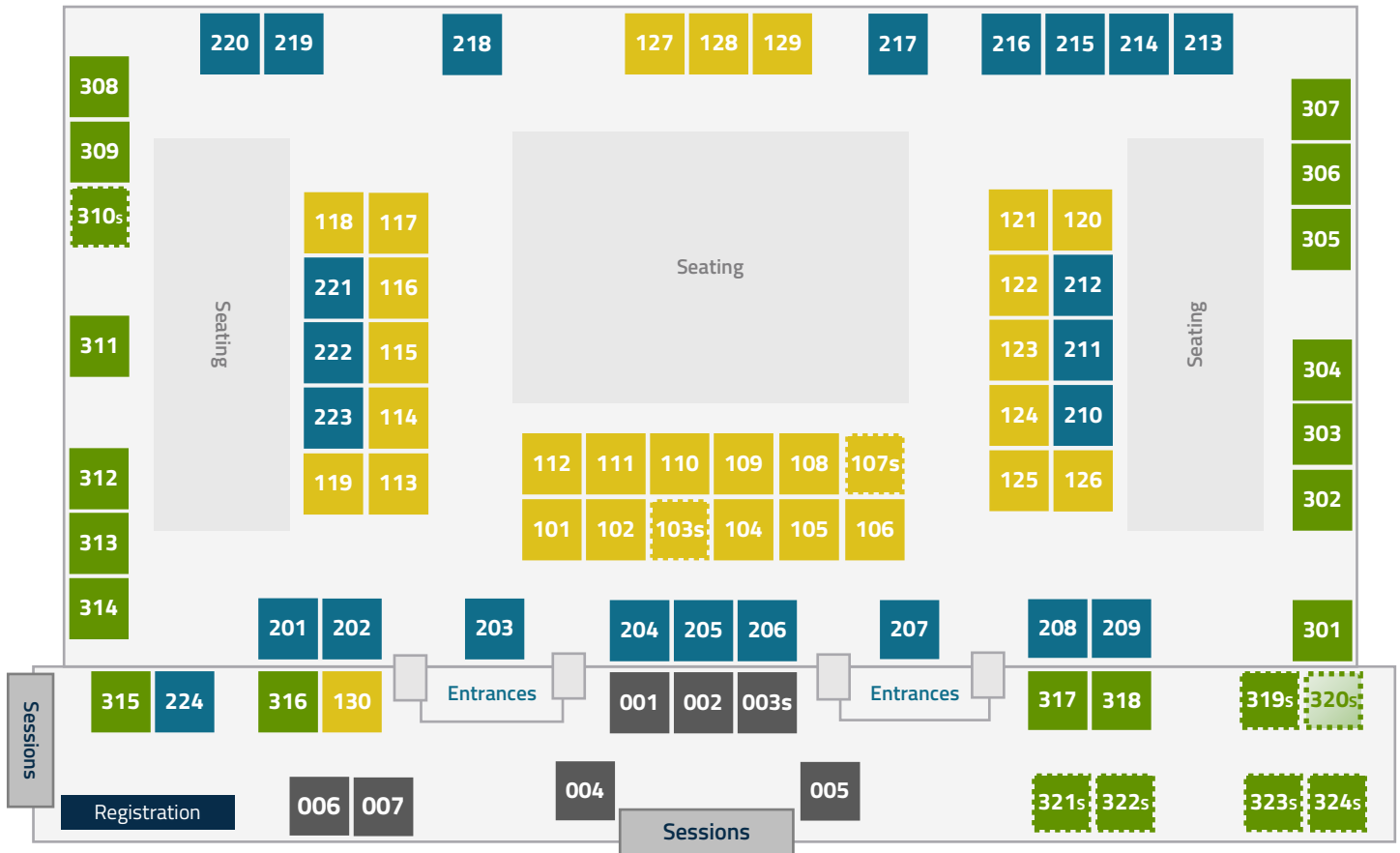
3 total – 1 left!

- Tabletop available at entrance to reception for promotional materials for the duration of reception
- Large easel mounted signage at entrance to networking reception
- Tent card acknowledgment of sponsorship the bar
- Logo included in event guide and click through logo included on conference website

For custom packages and more information, please contact conferences@ceati.com.

Exhibitor Floorplan

Celebrity Ballroom, Westin Rancho Mirage



Platinum & Gold Exhibitor Booths		Silver Exhibitor Booths		Standard Exhibitor Booths	
001/002	Worthington Products	201	American Babbitt Bearing	301	GE Renewable Energy
003s	Emerson	202	Klohn Crippen Berger	302	Columbia Industrial Products
004	WSP	203	REEL COH	303	ATB Riva Calzoni
005	Reivax	204	BDI	304	AP Sensing
006	Lignum-Vitae	205	Mavel Americas	305	ABB
007	DOE-Water Power Technologies Office	206	Hydro Tech	306	Cascade Consultants
101	VibroSystM	207	Pioneer Motor Bearing	307	L&S Electric
102	Rezatec	208	Hibbard Inshore	308	National Hydropower Association
103s	Hatch	209	Carpi-USA	309	Seals Unlimited
104	Traylor Bros	210	Delstar-Energie	310s	HYDROGRID
105	Gannett Fleming	211	IMCO Construction	311	Canmec
106	Ballard Marine Construction	212	Accipiter Radar	312	Michell Bearings
107s	TurbinePros	213	Stantec	313	RTI International
108	Linita Design & Manufacturing	214	Schnabel Engineering	314	Petrotech
109	Quest Integrity	215	KGS Group	315	Mercury Governor
110	Pacific Netting Products	216	RBC Bearings	316	GeoSyntec
111	BHI Energy	217	American Hydro Corporation	317	Kisters
112	National Electric Coil	218	Associated Underwater Services	318	BDO Lixar
113	Kleinschmidt	219	Centralair	319s	Thermodin
114	Meggitt	220	USES DamWatch	320s	ON HOLD
115	Niricson	221	Kingsbury	321s	Elder Research
116	ASI Group	222	Litostroj	322s	Mokveld USA
117	Natel Energy	223	Thompson-HCMS	323s	EME Associates
118	BCI Construction	224	VAG	324s	Unico Mechanical
119	Powertech Labs				
120	Accusonic				
121	J.F. Brennan				
122	Underwater Acoustics International				
123	Hartman Walsh Industrial Services				
124	HDR				
125	Barnard Construction				
126	Mecan-Hydro				
127	Rittmeyer				
128	Fyfe Company				
129	Lemke Industrial				
130	Mesa Associates				

All booth prices can be found on the first page of this brochure. Floorplan is subject to change without notice.

Colour Key:

Platinum Exhibitor Booths 000s

Available Sold

Gold Exhibitor Booths 100s

Available Sold

Silver Exhibitor Booths 200s

Available Sold

Standard Exhibitor Booths 300s

Available Sold

*S indicates sponsorship package booth

All refreshment breaks, meals, and networking receptions will take place in the Celebrity Ballroom, ensuring face-to-face time with the conference attendees.