

How Livio's
HR saves
99% of time
on health
benefits
with loop



loop



Snapshot

Industry: Construction

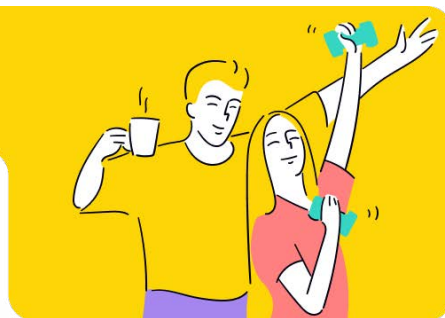
Headquarters: Los Altos, California & Pune, Maharashtra

Company size: 51-200 employees

Year founded: 2020

Specialities: Construction, remodeling, design, home building, and interior design

Livio's HR Manager stumbled upon a Loop ad on Facebook and now, their **health insurance** and benefits are **on autopilot!**



Livio's Vision

Everyone dreams of **building their own home**. But it's a stressful and emotional experience. To top it off, gaps in the construction industry, like projects not running on a fixed timeline or fixed cost add to the challenges.

Navneet Aron, principal of Livio, saw an opportunity to transform the industry. The idea was simple but highly effective: **make construction efficient, better, faster, and cheaper**.

He developed a model that uses proprietary technology, meticulous pre-construction planning, and high-level reps to **deliver personalized service with the desired results**.

Navneet Aron says, "Constructing your home is an emotional experience. Here, **trust and service are key**. We wanted to capitalize on technology to **reimagine the experience** and make the entire process more efficient and easier."

Today, with their expertise, they build custom homes, hotels, and other high-density buildings in the Bay Area in a hassle-free, efficient, transparent fashion.

Growth is great but...

Quickly after their establishment, Livio started to grow. While the growth is great, the pandemic made them realize that their **most valuable assets are their employees** and they need to be safe.

The need of the hour was a comprehensive, **all-inclusive** group health insurance plan.

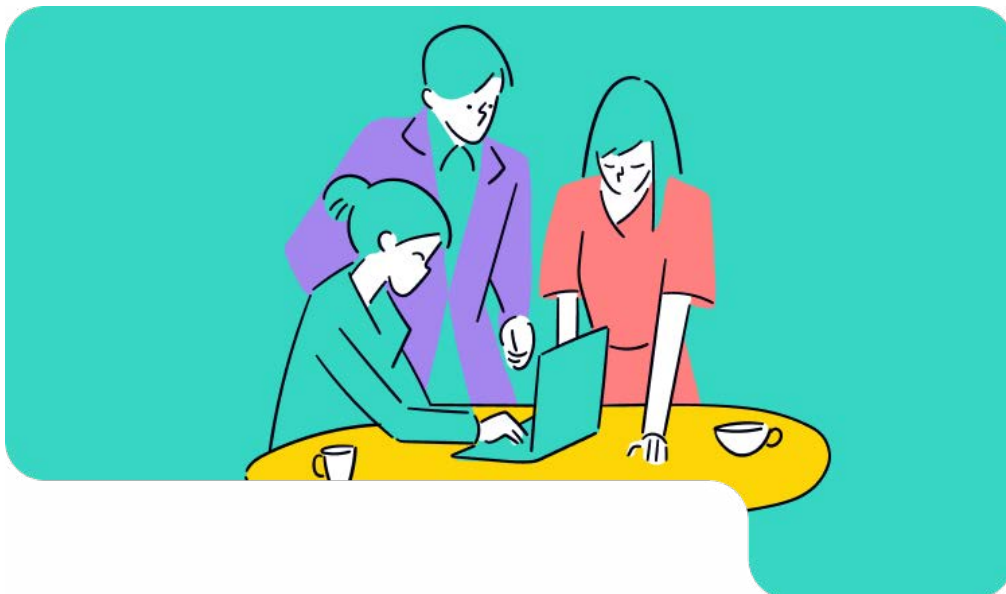
Ishwari Chandekar, the HR Manager, told us about her search. Although **they're a first-time buyer**, they had certain criteria they were looking to fulfill from their choice of insurer. But, the path to picking was bumpy, with several challenges along the way.

She said some insurers lacked clarity and transparency, while **others did not communicate well**. A few quoted prices that were higher than anticipated. The ones that came close, either had offices outside Pune or didn't accommodate changes like adding family members. Though she had multiple choices, numerous boxes remained unticked.

Watch Livio's HR Ishwari enthusiastically narrate her experience of purchasing group health insurance with loop.

Ishwari jokingly says, “After contacting multiple leading providers, I wasn’t completely satisfied. I was at my wits end. But I would have never imaged that while browsing Facebook, I’d come across Loop’s ad. **It made me extremely happy** and was a saving grace!”

Akin to how Livio cuts out subcontractors and is **very hands on from start to finish**, they were on the lookout for insurers of the same caliber. A provider who does a chunk of the heavy lifting with little to no intervention from the HR’s end, especially as one person handles it all.



After Choosing Loop

Transparency

Crisp, clear & straightforward communication that ensures everything is laid out upfront.

Better pricing

Quotes that saved Livio's team nearly 2 lakhs along with the advantage of Loop's added benefits.

Add-on benefits

Useful doctor consultations on the go with responses within 47 seconds, discounted lab tests, and dedicated medical advisors.

Dedicated team

From account managers to claim support to doctors, Loop provides clients with a quick-responding dedicated team.

Post a detailed chat with Ishwari, it's clear that **she's extremely happy with Loop and our services**, which go above and beyond what you see in the table.

Don't take our word for it, take hers!

Ishwari says, "With Loop, what I'm supposed to do is completely skipped off. It's like **healthcare runs in the background seamlessly with no issues**. I couldn't ask for more!"

Loop: Checking All The Right Boxes

With all of the health benefits running with zero intervention, she's able to **save 95% admin time on healthcare-related tasks**. That's a lot of time saved to focus on HR tasks that matter!

The same applies to the claims settlement process. There's no loss of precious sleep over claims. **The back-end team of Loop directly coordinates and follows up with employees**. All HRs need to do is sit back and watch the show run on autopilot. With an efficient team, it's a smooth process that's completed on time.

Coming to the policy itself, **Loop's group health plans are flexible and highly customizable**. Employees can add up to 4 children. All the details you need to know about your plan are available in the palm of your hands, on the Loop app.















The Loop app is easy to navigate with a simple interface. It has everything from the **insurance e-card to online consultations with multi-lingual specialists to booking lab tests to chatting with a medical advisor.** Speaking of medical advisors, each employee gets a dedicated advisor who helps in every step of your healthcare journey. **With responses as quick as 47 seconds,** you can get answers to small queries about pimples, regular issues like diabetes, or even bigger ones related to COVID-19. The team at Livio put this to the test, and they were impressed with the speed of responses, the careful diagnosis, and accurate cures.

“From claims to account managers and doctors, Loop’s teams are quick to respond and they’re always there for you” [\[WATCH\]](#)

Lastly, the added benefits were something that caught Ishwari’s attention at the time of purchase. With **bi-weekly engaging sessions** that range from Zumba to mental health sessions, she knew her employees will be healthier, happier, and more productive.

The Health Camp conducted on 10th December 2021, was a huge hit and saw over 100 attendees. **On-site, in addition to health checkups,** there were blood tests and dental and vision checks too. Employees got a comprehensive view of their health.

The result: 100% heavy lifting of health benefits with minimal intervention

Criteria	A traditional broker	Loop
Unlimited doctor consults with specialists on the		
Dedicated medical advisor with 24x7 chat availability		
Personalized wellness plans		
Customized group health insurance plans		
24x7 claims help desk		
Cashless hospital network		

Get maximum health benefits with Loop!

Let's take care of your team!

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