

>>>T TOKYO  
TECHIES

UNLOCK  
YOUR  
POTENTIAL





## MESSAGE FROM THE FOUNDER

The Mission of Tokyo Techies is to be indispensable partners with both SME's and Multinationals, working side by side to ensure mutual growth, and provide support continuously ensuring stability, and develop opportunities by contributing substantial knowledge, expertise, and resources, while delivering flexibility offered to best address ongoing critical challenges.

### Duc DOBA, CEO

Former Senior Product Manager at SB Cloud Corp., more than 13 years experience in software engineering at Japan's leading tech.companies (Softbank, Rakuten, Line)

Tokyo Techies specializes in One-Stop IT consulting and Product Development with expertise in AI & Data Science, Mobile/Web System Development, Cyber Security Audits and Incident Response, Cloud Infrastructure Design and Optimization, and RPA.

We look forward to working closely with you to meet your IT needs today and into the future.

## OUR SERVICES



### AI & Data Science

Our AI engineers and Data scientists are experts in designing AI recommendations to enhance the customer experience and data-driven systems which can:

- Create AI-generated recommendations systems to enhances customer experience and engagement
- Monitor and predict anomalies to reduce time wasted on manual configurations and troubleshooting
- Design conversational tools (chatbots) to increase consumer engagement and reduce overhead
- Configure data analytics to generate insights to make better decisions.



### Mobile/Web App Development

Tokyo Techies specializes in Native Mobile App, Web App, Progressive Web App Development, Wearables and Embedded Software, and ERP. We ensure support through all stages of system development:

- Our Mobile/Web System Development process begins with a needs audit to ensure we understand the goals, parameters, scope, and success criteria
- During the idea stage, we help verify your idea/concept by rapidly building a PoC
- We then bring your vision to reality with full-cycle development by designing and developing your product, regardless of the functionalities or platform.



### Cybersecurity

Tokyo Techies can assist with a Cyber Security Audit of your system regardless of the platform, provide support in the event of a cyber incident, and help build a robust and secure cloud platform to:

- Make sure your system is secure and safe from threats
- Minimize the risk of breach and mitigate the damage in case of a hack
- Ensure that your security protocols are state-of-the-art when you shift to the cloud



### Cloud Computing

With our cloud computing expertise, we help businesses deliver higher efficiency, remote access, scalability, enhanced security while saving time and money. Tokyo Techies can help you:

- Analyze the structural requirements for infrastructure when you make the shift to cloud
- Create a secure and robust cloud infrastructure design
- Construct and test the system behavior while enhancing the security level of the platform
- Lower infrastructure running costs by up to 40%

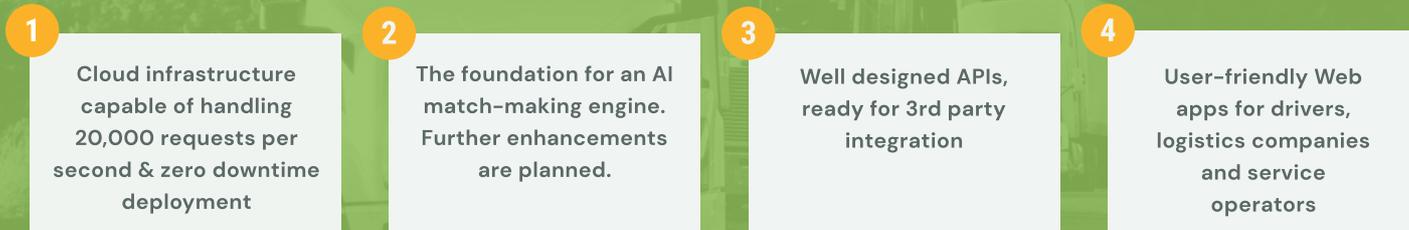
# SUCCESS STORIES

## SOFTWARE SERVICE DEVELOPMENT | Transportation Management System

**Client:** MeeTruck – A joint venture of SoftBank and Nippon Express

**Issue:** The client wants to build a nationwide Transportation Management System (TMS) for Japanese logistics companies to digitize and optimize driver/truck management tasks that were primarily paper-based. Additionally, they sought to have AI match-making capability to balance the available workforce with pending tasks to optimize idle resources.

**Solution:** Tokyo Techies built a robust SaaS with following key features



## CYBER SECURITY | Audit for Crypto Exchange

**Client:** A large cryptocurrency trading company

**Issue:** With a very tight schedule of 3 weeks right before the release date, customer required penetration testing and in-depth code review of crypto currency exchange platform.

**Solution:** With a highly efficient team of engineers, we conducted the following in a mere span of 14 working days.



## CLOUD INFRASTRUCTURE DESIGN | SaaS Company

**Client:** A large scale SaaS service

**Issue:** Lack of sufficient resource (including in-house and vendors) to build a secure infrastructure design

**Solution:** Tokyo Techies worked with the client to:



## ERP SYSTEM DEVELOPMENT | Jewelry Management System

**Client:** A large jewelry company

**Issue:** Switch from managing products, stock, inventory, and sales processes in Excel while automating portions of the process and having a centralized and secure database to improve productivity.

**Solution:** Tokyo Techies built an ERP system from scratch centering on the needs of the client. A series of tests were conducted with the client during the production to ensure high customer satisfaction.

# ABOUT TOKYO TECHIES

## Company Profile

Tokyo Techies Corp. was established in 2017 and is a high-tech IT consulting company specializing in Artificial Intelligence (AI), Data Science, Mobile and Web System Development, Cybersecurity, and DX. Despite our relatively short history, Tokyo Techies has succeeded in numerous high-profile, challenging programs employing the most advanced technologies, designing various novel products, and earned multiple accolades. Our team has gained numerous recommendations from major Japanese and International companies and organizations, and achieved an envious track record in domestic and international sectors of transportation, medical technology, education, HR and Talent Acquisition, insurance, financial, retail, and basic foundational research.

## Our Team

Our superior technology is because of the ability of our highly qualified engineers. We have a strong team of engineers who have obtained terminal degrees from top-tier graduate schools in Japan and globally and hail from the USA, France, Japan, India, Nepal, Vietnam, and the Philippines. Many of our employees are winners of Olympiads, Global Coding Contests and Hackathons. Our team has a proven background in Machine Learning, Cybersecurity, Computer Science, Software Engineering, Data Science, ERP, CRM, BI solutions, and other technologies. Our multilingual and multicultural staff can manage all interactions with clients entirely in Japanese, and of course, multilingual support is possible.

## CONSULTING METHODOLOGY



### Product Strategy

We can help you shape your product strategy, aligning with your business goals. We can support both creating new products from scratch and revamping the existing ones.



### MVP & PoC

During the idea stage of your product, we can help you verify your idea/concept in real environment by building PoC within a very short period of time.



### Full-cycle Development

We can transform your ideas into reality by helping design and develop your product, regardless of the functionalities you want and the platform on which you want it to run.

## FEATURED CLIENTS



## TESTIMONIAL



*Tokyo Techies have a team of highly skilled individuals, who are greatly experienced in developing scalable, secure and robust application. I am honoured to work with them.*



**NAOKI YOKOI**  
CEO, MeeTruck



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