

visoryQ

BUSINESS CASE BUILDER
FOR SAP® CONTRACTING STRATEGIES



Rethink your SAP ERP strategy with **visoryQ**!

S/4HANA? RISE with SAP? Hyperscaler or on-premise?

After years of using SAP ECC you need to make a strategic decision: should you go with S/4HANA on-premise or with a hyperscaler, or should it be RISE with SAP? Or even a composable ERP with best-of-breed components from different suppliers? VOQUZ Labs visualizes the differences between the various scenarios from financial and scope perspectives. And beyond that, VOQUZ Labs helps you evaluate SAP proposals for a much better negotiating position.

VOQUZ
Labs

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Most SAP clients are looking at S/4HANA and RISE with SAP and trying to understand how it affects OPEX, CAPEX and TCO. In addition, they are trying to understand how SAP will allow for and support a composable ERP strategy that allows them to go for best-of-breed solutions that help their companies attain additional benefits.

Should I have my own hyperscaler contract?

Does RISE integrate with other hyperscaler solutions?

What is not included?

Do I get anything for my old licenses?

What are the service levels?

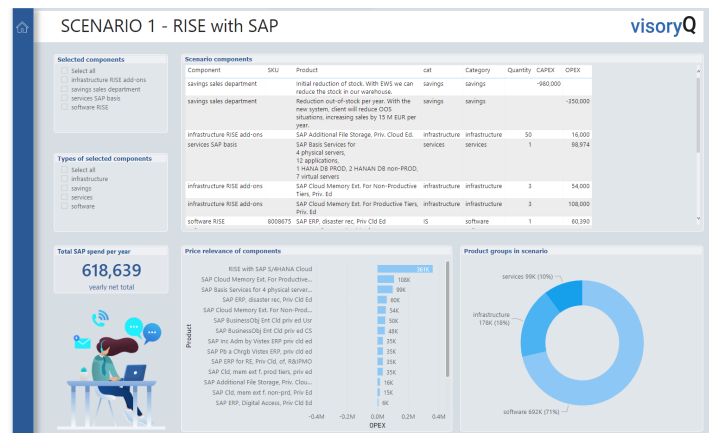
Can I go back to on-premise?

Will I be charged for indirect usage?

Will I pay more for data, hosting, exchanges etc

Is RISE cheaper or more expensive than BYOL?

What hidden costs do I need to consider?

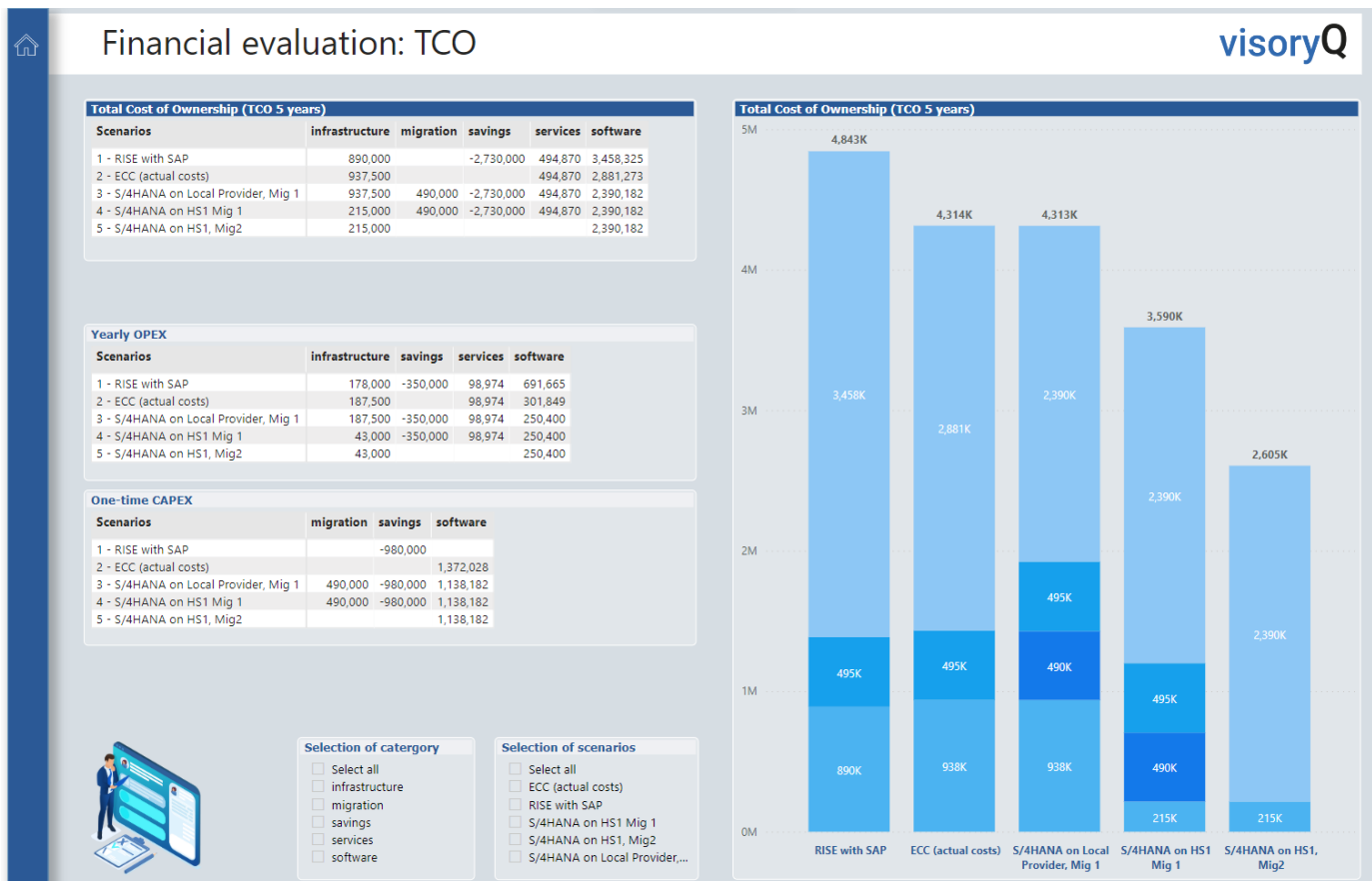


visoryQ Business Case Builder for SAP contracting strategies provides the decision criteria and financial framework you need to prepare, visualize, and justify your decision-making about the future of your ERP.



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Preparing for your next negotiations could impact your SAP licensing costs for the next ten years. A simple and effective project of about 4 - 6 weeks will help you ensure that whatever you decide in terms of SAP strategy is supported by the correct financial model.



About VOQUZ Labs

VOQUZ Labs is a leading provider of SAP® software solutions that support businesses to manage their SAP® platform and business operations in an effortless and cost-effective way. Our portfolio consists of products designed to reduce SAP® license costs, enhance compliance and avoid business losses - we deliver efficient SAP® management by combining innovative tools with our extensive consulting expertise in license advisory, compliance and internal controls. We serve customers around the world from our offices in Amsterdam, Berlin, Cape Town, Cluj-Napoca, Kuala Lumpur, Lausanne, London, Mexico City, Munich, New York, Singapore and Stuttgart.

Our SAP Solutions

Best-in-class tools to improve the efficiency of SAP®: An ERP strategy has long-term impacts – our visoryQ Business Case Builder for SAP® reviews customers' strategies, options and costs to facilitate their transition from ERP to S/4HANA and RISE. VOQUZ Labs is a recognized leader in SAP® license management. Most of our samQ® software customers achieve savings in license and maintenance fees that significantly exceed their investment in samQ®, which assesses and manages SAP® licenses, automates user classification and helps customers to save costs. setQ® is a tool for managing users and authorizations. It reduces access risks and SODs and increases compliance. For business screening and automation of internal control systems, remQ continuously monitors and controls critical business processes. remQ Follow the Money protects revenue and prevents financial loss in sales, finance, procurement and payroll. remQ Sanctions Compliance helps reduce counter-party and legal risks by screening business partners against global sanctions lists. Use our solutions to save costs!



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